JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2026-10-01

State Government Consulting Services
Vendor: The Fiorentino Group dba The Florida Group
(Cost: $546,000.00 Funding: 25001.77230)

JAA
Jacksonville Aviation Authority

AC2026-10-01

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	State Government Consulting Services / The Fiorentino Group dba The Florida Group	**Cost:**	$546,000.00
Solicitation No:	RFP No. 26-22-25001 Amendment	**Budgeted, Transferred, or Contingency:**	Transferred / Contingency
On-Going Maintenance Cost:	N/A	**Funding Source:**	25001.77230

Attached / Supporting Documents

Exhibit "A" – Amendment No. 1 Annual Fees Increase-State
Exhibit "B" – Evaluation Matrix State, The Fiorentino Group dba The Florida Group Proposal Form

BACKGROUND:

On May 4, 2026, Procurement released Request for Proposals (RFP) No. 26-22-25001 for both State and Local Government Consulting Services. Respondents were allowed to propose on one or both contracts. On June 16, 2026, Jacksonville Aviation Authority (JAA) received five (5) conforming proposals which were evaluated and ranked as follows:

State		**Local**	
The Fiorentino Group dba The Florida Group	95.71	The Fiorentino Group dba The Florida Group	95.96
Continental Strategy, LLC	72.42	Hipps Group Inc.	73.52
Pittman Law Group, P.L.	72.00	Continental Strategy, LLC	64.42
Corcoran and Associates dba Corcoran Partners	63.08		

Based on the above rankings, the Evaluation Committee recommended separate contracts be awarded for each scope to The Fiorentino Group dba The Florida Group (The Florida Group). The Florida Group proposed and executed the contract for State Government Consulting Services for a total value of $44,250.00. The Florida Group has since identified its bidding error of proposing "annual fees" that were intended to be "monthly fees."

The Evaluation Matrix, attached hereto as Exhibit B, demonstrates that, without consideration of the 7.63 total points awarded to The Florida Group for its proposed fees, The Florida Group is still by far the highest ranked proposer for the State Government Consulting Services Contract (see **Exhibit B**). Based on the initially proposed fees, the Evaluation Committee's recommendation did not require Awards Committee approval and, therefore, JAA executed the Contract with The Florida Group on or about July 10, 2026. Awards Committee approval is now required to correct the above-stated bidder's error.

RECOMMENDATION:

Government Affairs recommends JAA's informal award to The Fiorentino Group dba The Florida Group, for State Government Consulting Services, be amended to correct a bidder's error and to increase the award amount to $531,000.00, plus an additional $15,000.00 for reimbursable expenses, resulting in a five-year potential not-to-exceed amount of $546,000.00.

JAA
Jacksonville Aviation Authority

AC2026-10-01

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jason Knox
VP of Governmental Affairs — Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Jason Knox
VP of Governmental Affairs — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2026-10-02

Local Government Consulting Services
Vendor; The Fiorentino Group dba The Florida Group
(Cost: $546,000.00 Funding25001.77230)

(

JAA
Jacksonville Aviation Authority

AC2026-10-02

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Local Government Consulting Services / The Fiorentino Group dba The Florida Group	**Cost:**	$546,000.00
Solicitation No:	RFP No. 26-22-25001 Amendment	**Budgeted, Transferred, or Contingency:**	Transferred / Contingency
On-Going Maintenance Cost:	N/A	**Funding Source:**	25001.77230

Attached / Supporting Documents

Exhibit "A" – Amendment No. 1 Annual Fees Increase-Local
Exhibit "B" – Evaluation Matrix Local, The Fiorentino Group dba The Florida Group Proposal Form

BACKGROUND:

On May 4, 2026, Procurement released Request for Proposals (RFP) No. 26-22-25001 for both State and Local Government Consulting Services. Respondents were allowed to propose on one or both contracts. On June 16, 2026, Jacksonville Aviation Authority (JAA) received five (5) conforming proposals which were evaluated and ranked as follows:

State		**Local**	
The Fiorentino Group dba The Florida Group	95.71	The Fiorentino Group dba The Florida Group	95.96
Continental Strategy, LLC	72.42	Hipps Group Inc.	73.52
Pittman Law Group, P.L.	72.00	Continental Strategy, LLC	64.42
Corcoran and Associates dba Corcoran Partners	63.08		

Based on the above rankings, the Evaluation Committee recommended separate contracts be awarded for each scope to The Fiorentino Group dba The Florida Group (The Florida Group). The Florida Group proposed and executed the contract for Local Government Consulting Services for a total value of $44,250.00. The Florida Group has since identified its bidding error of proposing "annual fees" that were intended to be "monthly fees."

The Evaluation Matrix, attached hereto as Exhibit B, demonstrates that, without consideration of the 7.63 total points awarded to The Florida Group for its proposed fees, The Florida Group is still by far the highest ranked proposer for the Local Government Consulting Services Contract (see **Exhibit B**). Based on the initially proposed fees, the Evaluation Committee's recommendation did not require Awards Committee approval and, therefore, JAA executed the Contract with The Florida Group on or about July 10, 2026. Awards Committee approval is now required to correct the above-stated bidder's error.

RECOMMENDATION:

Government Affairs recommends JAA's informal award to The Fiorentino Group dba The Florida Group for Local Government Consulting Services, be amended to correct a bidder's error and to increase the award amount to $531,000.00, plus an additional $15,000.00 for reimbursable expenses, resulting in a five-year potential not-to-exceed amount of $546,000.00.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jason Knox
VP of Governmental Affairs _____ Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

SUBMITTED FOR APPROVAL:

Jason Knox
VP of Governmental Affairs _____ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026 _____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer _____ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2026-10-03

Airport Lighting and Controls
Vendor: EATON Cooper Crouse-Hinds, LLC
(Cost: $1,000,000.00 Funding: Various)

AC2026-10-03

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Airport Lighting and Controls / EATON Cooper Crouse-Hinds, LLC	**Cost:**	$1,000,000.00
Solicitation No:	Standardization	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	Various

Attached / Supporting Documents

Exhibit "A" – Spend Analysis FY22-FY26
Exhibit "B" – AC2026-04-07SR

BACKGROUND:

JAA Award No. AC2026-04-07SR was approved for the standardization of EATON Cooper Crouse-Hinds, LLC's airport lighting and controls for JAA's entire Airport System on an "as-needed" basis over the term of the standardization. EATON Cooper Crouse-Hinds, LLC will also provide "as-needed" maintenance and support over the same term.

EATON Cooper Crouse-Hinds, LLC manufactures several specialized electrical products, including proprietary products, which often require specific, branded components for the repairs and maintenance services of the airfield lighting control and monitoring system at Jacksonville International Airport.

Based upon previous spend and ongoing projects at the Jacksonville International Airport, the addition of Concourse B and the replacement of aging product, Engineering & Facilities estimates a not-to-exceed amount of $1,000,000.00 over the five-year term of the standardization (see attached Exhibit A).

RECOMMENDATION:

Engineering & Facilities recommends that a requirements award be made to EATON Cooper Crouse-Hinds, LLC, for airport lighting and controls at Jacksonville International Airport , in a not-to-exceed amount of $1,000,000.000, over a five-year term from the date of standardization approval.

JAA
Jacksonville Aviation Authority

AC2026-10-03

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	David Jones, VP of Engineering & Facilities	
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Facilities Director — Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Oct 26, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2026-10-04SR

Passenger Boarding Bridge Standardization
Vendors: Oshkosh AeroTech, LLC
(Cost: N/A Funding: N/A)

AC2026-10-04SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization:	OshKosh AeroTech, LLC Passenger Boarding Bridges (PBB)	**Cost:**	N/A
Department:	Engineering & Facilities	**Manufacturer / Brand Name:**	Oshkosh AreoTech, LLC
Competition:	Standardization	**Period of Standardization:**	Five Years

Attached / Supporting Documents

Exhibit "A" – AC2025-05-08 Concourse B Passenger Boarding Bridges / OshKosh Aerotech, LLC & PO
Exhibit "B" – Standardization Form and Public Notice Posting

BACKGROUND:

To achieve various efficiencies in maintenance, the Jacksonville Aviation Authority's (JAA) Engineering & Facilities Department requests permission, pursuant to § 3.01(C), JAA Procurement Code, to standardize Passenger Boarding Bridges (PBB) from Oshkosh AeroTech LLC, for a period of five years.

The six (6) PBBs purchased for Concourse B through JAA Award No. AC2025-05-08 are manufactured by Oshkosh AeroTech, LLC, which Award is limited to the six (6) Concourse B PBBs. The PBBs currently used for Concourses A and C are at or near the end of their useful life and need to be replaced.

The Jacksonville Aviation Authority is confident that this standardization will result in:

1. Uniformity of systems and equipment;
2. Compatibility with JAA's new passenger boarding bridges; and
3. Inventory consistency and reduced maintenance hours and costs for preventive and corrective maintenance.

Using a different PBB manufacturer would require system modifications and additional integration. It may also require reconfiguration of existing controls. These changes would increase costs, extend downtime, and introduce risk to system reliability and safe airfield operations. Oshkosh AeroTech LLC will provide support over the term of this standardization.

RECOMMENDATION:

Engineering & Facilities formally requests permission, pursuant to § 3.01(C) of JAA's Procurement Code, to establish a properly noticed, non-exclusive standardization of Passenger Boarding Bridges, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research. There is no funding required for this submission.

JAA Jacksonville Aviation Authority

AC2026-10-04SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	N/A	
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Director of Facilities _____ Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer _____ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026 _____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer _____ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2026-10-05

Passenger Boarding Bridge Funding
Vendor: Oshkosh AeroTech, LLC
(Cost: $1,600,000.00 Funding: Capital) (Exhibits available upon request)

AC2026-10-05

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Passenger Boarding Bridges / OshKosh AeroTech, LLC	**Cost:**	$1,600,000.00
Solicitation No:	Standardization	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	Capital

Attached / Supporting Documents

Exhibit "A" – OshKosh AeroTech, LLC Quote to replace one (1) Passenger Boarding Bridge

BACKGROUND:

Contingent upon the approval of JAA Award No. AC2026-10-04SR, the Jacksonville Aviation Authority's (JAA) Engineering & Facilities Department, desires an award to purchase an Oshkosh AeroTech, LLC Passenger Boarding Bridge (PBB) in the amount of $1,521,579, plus $78,421.00 or approximately five percent (5%) of the purchase price, for unforeseen contingency costs related to the installation of the new PBB.

The PBBs currently used for Concourses A and C are at or near the end of their useful life. Engineering & Facilities anticipates a phased replacement of these PBBs and will annually seek funding approval for the same over the term of this standardization.

RECOMMENDATION:

Engineering & Facilities recommends pursuant to the approval of JAA Award No. AC2026-10-04SR and a properly noticed standardization posting, that an award be made to Oshkosh AeroTech, LLC, for the purchase of a Passenger Boarding Bridge in the amount of $1,521,579.00, plus $78,421.00 for unforeseen contingency costs related to the installation of the new Bridge, for a total potential not-to-exceed amount of $1,600,000.00.

JAA
Jacksonville Aviation Authority

AC2026-10-05

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ashley Shorter, Sr. Manager Aviation Planning & Development	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Facilities Director

_____
Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator

_____
Signature and Date

Kathleen Fisher
Director of Procurement

_____
Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

_____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026

_____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

_____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2026-10-06

ASQ Fieldwork Survey Services
Vendor: Global Resources Management, Inc.
(Cost: $2,037.00 Funding: 46204.77230l)

AC2026-10-06

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	ASQ Fieldwork Survey Services / Global Resources Management, Inc.	**Cost:**	$2,037.00
Solicitation No:	Ratification	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	46204.77230

Attached / Supporting Documents

Exhibit "A" – JAA Award No. AC2021-12-03
Exhibit "B" – Contract, Global Resources Management, Inc. (GRM)

BACKGROUND:

In December of 2021, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2021-12-03 for ASQ Fieldwork Survey Services to Global Resources Management, Inc. for an initial term of three (3) years with renewal options of up to two (2) years for a total not-to-exceed amount of $68,885.00.

JAA exercised both renewal options for a final contract termination date of December 30, 2026. A scrivener's error in the contract miscalculated the five-year total and, as a result, an additional $2,037.00 was required to pay the 2026 fourth quarter invoice. Pursuant to Section 3.01(E) of the Procurement Code, the Director of Procurement exercised her authority to approve overages up to Category "A" for the payment of the invoice.

RECOMMENDATION:

Procurement requests the ratification of the Director's overages authorization pursuant to Section 3.01(E) of JAA's Procurement Code, in the amount of $2,037.00, for JAA Award No. AC2021-12-03 associated with ASQ Fieldwork Survey Services awarded to Global Resources Management, Inc., resulting in a new not-to-exceed amount of $70,922.00 through contract expiration on December 30, 2026.

JAA
Jacksonville Aviation Authority

AC2026-10-06

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Terry Dlugos, Vice President of Airport Operations	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Zuleika Raker
Operations Administrator — Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operations Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2026-10-07

Waste and Recycling Collection Services
Vendor: Freedom Waste Management, LLC
(Cost: $1,927,500.00 Funding: 45123-77280, 44202.77280, 44302.77280,and 44404.77280)

AC2026-10-07

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Waste and Recycling Collection Services / Freedom Waste Management, LLC	**Cost:** $1,927,500.00
Solicitation No: ITB No. 26-32-26201	**Budgeted, Transferred, or Contingency:** Budgeted
On-Going Maintenance Cost: N/A	**Funding Source:** 45123.77280 44202.77280 44302.77280 44402.77280

Attached / Supporting Documents

Exhibit "A" – Scope of Services, Pricing Matrix, SPIS form, Spend Report
Exhibit "B" – Freedom Waste Management, LLC's Bid Form and Contract

BACKGROUND:

On July 16, 2026, Procurement released Invitation to Bid (ITB) No. 26-32-26201, Waste and Recycling Collection Services, for services across the Jacksonville Aviation Authority's (JAA) entire Airport System. In response to the ITB, JAA received bids from four vendors on August 17, 2026: (i) Freedom Waste Management, LLC; (ii) Capital Waste Services, LLC; (iii) Meridian Waste Florida, LLC; and (iv) GFL Solid Waste Southeast, LLC. Freedom Waste Management, LLC was the lowest, responsive and responsible bidder.

Based on historical spend data and the addition of services for Cecil Spaceport and Concourse B, the following are approximate funding for services at each location for the initial three-year contract term and the two-year renewal option. Actual spend is based on the amount of pick-ups and the tonnage. The Bid Form in Exhibit B specifies the rates for each. The Spend Report in Exhibit A shows the spend for Jacksonville International Airport (JAX) from Fiscal Year 2024 through Fiscal Year 2026. Average spend has been increasing year over year, and Facilities anticipates higher averages at JAX with the addition of Concourse B and passenger traffic. Procurement recommends $1,800,000.00 for JAX over the five-year contract term.

45123 – JAX	$ 1,800,000.00
44202 – Cecil Airport	$ 60,500.00
44502 – Cecil Spaceport	$ 15,000.00
44302 – JAXEX Airport at Craig	$ 25,000.00
44402 – Herlong Airport	$ 27,000.00

Waste Collection/Disposal/Recycling Five-Year Total..... $1,927,500.00

RECOMMENDATION:

Procurement recommends an award be made to Freedom Waste Management, LLC, the lowest of four bidders in response to ITB No. 21-32-26201, for waste and recycling collection services for the JAA Airport System, for a potential five-year term, in a not-to-exceed amount of $1,927,500.00, based on historical spend data and the addition of services for Cecil Spaceport and Concourse B.

JAA
Jacksonville Aviation Authority

AC2026-10-07

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	Various	
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Director of Facilities — Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: October 26, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*