



JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

January 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2026-01-01

Meal Vouchers

**Vendor: HMSHost by Avolta AG
(Cost: \$300,000.00 Funding: Various)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Meal Vouchers / HMSHost by Avolta AG	Cost: \$300,000.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

Exhibit "A" – JAA Awards AC2024-04-04 and AC2025-05-05

Exhibit "B" – Spend Summary

BACKGROUND:

In April of 2024, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2024-04-04 to Host International, Inc., for the procurement of meal vouchers as an expression of appreciation for Jacksonville International Airport Ambassadors and Musician volunteers, for use during their shifts. In May of 2025, JAA Award No. AC2025-05-05 was approved for additional funds.

Funding is close to depletion and requires additional funding approval. Historically, the annual spend on vouchers has been approximately \$75,000.00. This award is to cover annual spend through award expiration in April 2029.

RECOMMENDATION:

Procurement recommends JAA Award No. AC2024-04-04 to Host International, Inc., food and beverage meal voucher purchases, be further amended to increase awarded funding by \$300,000.00, resulting in a new total potential not-to-exceed amount of \$427,000.00, to sustain services through award expiration. Funds are budgeted within various cost centers.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A
<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jennifer Cook _____
 Marketing & Community Programs Manager Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid _____
 Procurement Administrator Signature and Date

Kathleen Fisher _____
 Director of Procurement Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed _____
 Chief Compliance Officer Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026 _____
 Recording Secretary _____

CEO APPROVAL:

Mark VanLoh _____
 Chief Executive Officer Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY

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Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2026-01-02

Concourse B Food & Beverage Concessions
Vendor: Paradies Lagardère
(Cost: Rev. Gen. Funding: N/A)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Concourse B Food & Beverage Concessions / Paradies Lagardère **Cost:** Revenue Gen.

Solicitation No: RFP No. 26-05-43101

**Budgeted, Transferred, N/A
or Contingency:**

On-Going Maintenance Cost: N/A

Funding Source: N/A

Attached / Supporting Documents

Exhibit "A" – Scope of Services, Evaluation Matrix, and SPIS Form

Exhibit "B" – Paradies Lagardère Proposal Form

BACKGROUND:

The new Concourse B at Jacksonville International Airport will have two food and beverage concession locations in addition to the Food Hall.

On November 16, 2025, Procurement released RFP No. 26-05-43101 to contract with a qualified firm that could professionally develop, manage and operate these two Concourse B Food & Beverage Concession spaces.

On January 5, 2026, JAA received two conforming Proposals which were evaluated and ranked as follows:

Rank Order	Respondents	Scores
1	Paradies Lagardère	85.00
2	HMSHost by Avolta AG	75.25

Paradies Lagardère, the highest ranked Respondent, proposed the following concessions concepts: (i) Pura Bean Coffee Company; and (ii) Salt & Tide.

RECOMMENDATION:

Business Development recommends that JAA make an award to Paradies Lagardère, the higher ranked of two respondents in response to RFP No. 26-05-43101, for Concourse B Food & Beverage Concessions. The term is for a 15-year period for the following concessions concepts: (i) Pura Bean Coffee Company; and (ii) Salt & Tide. For the initial contract year, the annual rent due for this agreement is the greater of a Minimum Annual Guarantee of \$550,000.00 or annual gross revenues consisting of: (i) 11% of non-alcoholic beverage sales in Contract Years 1-5; (ii) 12% of non-alcoholic sales in Contract Years 6 – 15; and (iii) 18% of alcoholic beverage sales.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		<i>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).</i>
Title:	N/A	
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jeffrey Taylor
 Senior Manager of Properties

 Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Jay Cunio
 Chief Development Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

January 26, 2026

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Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2026-01-03

Tree Trimming and Tree Removal Services

**Vendor: Eagerton Tree Service, LLC and The Davey Tree Expert Company
(Cost: \$300,000.00 Funding: Various)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Tree Trimming and Tree Removal Services /
 Eagerton Tree Service, LLC and The Davey
 Tree Expert Company **Cost:** \$300,000.00

Solicitation No: ITB No. 26-03-26201

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Various

Attached / Supporting Documents

Exhibit "A" – Scope of Services, Bid Tabulation, SPIS Form

Exhibit "B" – Eagerton Tree Service, LLC Bid Form, The Davey Tree Expert Company Bid Form

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a continuing need for tree trimming and tree removal services to support operations at the Jacksonville International Airport, Cecil Airport and Spaceport, Herlong Recreational Airport and Jacksonville Executive at Craig Airport.

On October 28, 2025, Procurement released ITB No. 26-03-26201 for tree trimming and tree removal services. On December 3, 2025, Procurement received three responsive bids from Eagerton Tree Service, LLC, The Davey Tree Expert Company, and Land & Home Services, LLC. Procurement recommends an award be made to the two lowest bidders, Eagerton Tree Service, LLC and The Davey Tree Expert Company, for tree trimming and tree removal services based on the bid prices in the tables referenced below. The two vendors will be utilized for services on a rotating basis and based on their availability for the location, date and time of service.

Tree Trimming Services:

Respondent	Initial Three-Year Term	1st Renewal	2nd Renewal
Eagerton Tree Service, LLC	\$300 per tree	\$305 per tree	\$310 per tree
The Davey Tree Expert Company	\$143.60 per tree	\$150.78 per tree	\$155.31 per tree

Tree Removal Services:

Respondent	Initial Three-Year Term	1st Renewal	2nd Renewal
Eagerton Tree Service, LLC	\$700 per tree	\$715 per tree	\$730 per tree
The Davey Tree Expert Company	\$1,133.71 per tree	\$1,190.40 per tree	\$1,226.11 per tree

RECOMMENDATION:

Procurement recommends an award be made to Eagerton Tree Service, LLC and The Davey Tree Expert Company, the two lowest responsive and responsible bidders for ITB No. 26-03-26201, for tree trimming and tree removal services, in a total not-to-exceed amount of \$300,000.00 for a potential five-year term. Funding is budgeted within various cost centers.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).
Title:	N/A	
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
 Sr. Mgr, Airside Facilities

 Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
 Chief Compliance Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2026-01-04SR

Standardization of SpecGrade High Mast LED Light Kits

Vendor: SpecGrade

(Cost: N/A Funding: N/A)

Standardization Public Posting: January 13-20, 2026

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization: SpecGrade High Mast LED Light Kits

Department: Facilities & Engineering

Manufacturer / Brand Name: SpecGrade

Competition: Material Sole Source / Various Vendors for Installation

Period of Standardization: Five Years

Attached / Supporting Documents

Exhibit "A" – Product Specifications

Exhibit "B" – Standardization Form and Public Notice Posting

BACKGROUND:

To achieve various efficiencies in maintenance, the Jacksonville Aviation Authority's (JAA) Facilities & Engineering Department requests permission, pursuant to § 3.01(C), JAA Procurement Code, to standardize on concourse high mast lights utilizing SpecGrade high mast LED light kits (see Exhibit "A" for product specifications). More specifically, Facilities believes it is in JAA's best interest to standardize the purchase of and continue to use SpecGrade high mast LED light kits as a standard specification, particularly as it relates to power and streamlining maintenance, for a period of five years. Facilities is confident that this standardization will result in:

1. Uniformity of high mast light photometrics and coverage;
2. Compatibility and familiarity with currently deployed equipment; and
3. Inventory consistency and reduced maintenance hours and cost currently utilized to conduct preventive and corrective maintenance on the concourse high mast lights.

This standard applies to JAA's concourse high mast lights. JAA's standard for all concourse high mast lights will be uniform with SpecGrade. Furthermore, any products and services provided by SpecGrade that are inter-operable with SpecGrade hardware would fall under this standard definition. Procurement has reviewed this product and find it competitively priced within the market.

RECOMMENDATION:

Facilities & Engineering formally requests permission, pursuant to § 3.01(C), JAA's Procurement Code, to establish a properly noticed, non-exclusive standardization on high mast led light kits utilizing SpecGrade High Mast Lights, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research. There is no funding required for this submission.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding

Title:	N/A
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
 Sr. Mgr, Airside Facilities

 Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
 Chief Operating Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):



JACKSONVILLE AVIATION AUTHORITY

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Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2026-01-05

High Mast LED Light Kits

Vendor: Various Vendors

(Cost: \$500,000.00 Funding: 45133.77430)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: High Mast LED Light Kits / Various Vendors **Cost:** \$500,000.00

Solicitation No: Standardization

**Budgeted, Transferred,
or Contingency:** Budgeted

On-Going Maintenance Cost: N/A

Funding Source: 45133.77430

Attached / Supporting Documents

Exhibit "A" – SESCO Lighting, Inc. Florida Locations

BACKGROUND:

Contingent upon the approval of Award No. AC2026-01-04SR, the Jacksonville Aviation Authority's (JAA) Facilities & Engineering Department desires a general award for the on-going installation and replacement of high mast led lighting kits on an "as-needed" basis for the duration of the standardization.

SpecGrade is a proprietary product with a limited distribution system. SESCO Lighting, Inc. is the only authorized reseller in the Southeast Region for the SpecGrade LED Lighting Kits but cannot directly sell to JAA. The following electrical distributors in Jacksonville, Florida are authorized to resell SpecGrade products: (i) City Electric Supply; (ii) Englewood Electric Supply Company; (iii) World Electric Supply; (iv) Graybar Electric Company; (v) Lamp Sales Unlimited; (vi) Consolidated Electrical Supply; and (vii) Jax Electric. Authorization for purchase will be extended to any additional resellers authorized by SpecGrade over the five-year duration of the standardization.

Based upon previous spend and ongoing projects, Facilities & Engineering estimates a not-to-exceed amount of \$500,000.00 over the five-year duration of the standardization.

RECOMMENDATION:

Facilities & Engineering recommends, pursuant to the approval of Award No. AC2026-01-04SR and a properly noticed proprietary posting, that a requirements award be made to various electrical distributors, for SpecGrade High Mast LED Lighting Kits and related services in a not-to-exceed amount of \$500,000.000, over the five-year duration from the date of standardization approval.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	David Jones, VP of Engineering and Facilities
Signature:	
<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
 Sr. Mgr, Airside Facilities

 Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
 Chief Operating Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2026-01-06SR

Standardization of Fusion Parking LED Retrofit Lightbulbs

Vendor: Fusion LED Displays

(Cost: N/A Funding: N/A)

Standardization Public Posting: January 13-20, 2026

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization: Fusion Parking LED Retrofit Lightbulbs

Department: Facilities & Engineering

Manufacturer / Brand Fusion LED
Name: Displays

Competition: Material Proprietary / Various
Vendors for Installation

**Period of
Standardization:** Five Years

Attached / Supporting Documents

Exhibit "A" – Product Specifications

Exhibit "B" – Standardization Form and Public Notice Posting

BACKGROUND:

To achieve various efficiencies in maintenance, the Jacksonville Aviation Authority's (JAA) Facilities & Engineering Department requests permission, pursuant to § 3.01(C), JAA Procurement Code, to standardize on parking lot lighting fixtures utilizing Fusion LED Lightbulbs (see Exhibit "A" for product specifications). More specifically, Facilities believes it is in JAA's best interest to standardize the purchase of and continue to use Fusion LED lightbulbs as a standard specification, particularly as it relates to power and streamlining maintenance, for a period of five years. Facilities is confident that this standardization will result in:

1. Uniformity of parking lot lighting photometrics and coverage;
2. Compatibility and staff familiarity with currently deployed equipment; and
3. Inventory consistency and reduced maintenance hours and cost currently utilized to conduct preventive and corrective maintenance on all JAA parking lot lighting fixtures.

This standard applies to all JAA parking lot light fixtures, including without limitation the Administration Building, Cell Phone Courtesy Lot, Daily Surface Lot, Economy Lot 1, Economy Lot 2, Economy Lot 3, Yankee and Dixie Clipper street lights and any new parking areas JAA may implement over the five-year duration of the standardization. JAA's standard for all parking lot lighting fixtures will be uniform with Fusion LED lightbulbs. Procurement has reviewed this product and finds it competitively priced within the market.

RECOMMENDATION:

Facilities & Engineering formally requests permission, pursuant to § 3.01(C), JAA's Procurement Code, to establish a properly noticed, non-exclusive standardization on parking lighting fixtures utilizing Fusion lightbulbs, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research. There is no funding required for this submission.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).
Title:	N/A	
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
 Sr. Mgr, Airside Facilities

 Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
 Chief Operating Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY

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Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2026-01-07

Fusion Parking LED Retrofit Lightbulbs
Vendor: Various Vendors
(Cost: \$50,000.00 Funding: 45133.77430)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Fusion Parking LED Retrofit Lightbulbs / **Cost:** \$50,000.00
Various Vendors

Solicitation No: Standardization

**Budgeted, Transferred,
or Contingency:** Budgeted

On-Going Maintenance Cost: N/A

Funding Source: 45133.77430

Attached / Supporting Documents

Exhibit "A" – Individual Unit Price of Fusion LED Lightbulbs

BACKGROUND:

Contingent upon the approval of Award No. AC2026-01-06R, the Jacksonville Aviation Authority's (JAA) Facilities & Engineering Department desires a general award for the on-going installation and replacement of Fusion LED Lightbulbs on an "as-needed" basis for the duration of the standardization.

Fusion LED Lightbulbs has a limited distribution system. Lamp Sales Unlimited and City Electric Supply are the current authorized distributors in Jacksonville, Florida, but other authorized distributors may be added over the five-year duration of the standardization.

Based upon ongoing projects and anticipated future maintenance, Facilities & Engineering estimates a not-to-exceed amount of \$50,000.00 over the five-year duration of the standardization.

RECOMMENDATION:

Facilities & Engineering recommends, pursuant to the approval of Award No. AC2026-01-06SR and a properly noticed proprietary posting, that a requirements award be made to Lamp Sales Unlimited and other available authorized distributors for Fusion LED Lightbulbs and related services, in a not-to-exceed amount of \$50,000.00, over the five-year duration from the date of standardization approval.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	David Jones, VP of Engineering and Facilities
Signature:	(Signature Placeholder)
<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
 Sr. Mgr, Airside Facilities

 Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
 Procurement Administrator

 Signature and Date

Kathleen Fisher
 Director of Procurement

 Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
 Chief Operating Officer

 Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: January 26, 2026

 Recording Secretary

CEO APPROVAL:

Mark VanLoh
 Chief Executive Officer

 Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):