JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2025-10-01

Security Guard Services
Vendor: Giddens Security Corporation
(Cost: $80,000.00 Funding: 46104.77260)

AC2025-10-01

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Security Guard Services / Giddens Security Corporation		**Cost:**	$80,000.00
Solicitation No: Amendment		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost: NA		**Funding Source:**	46104.77260

Attached / Supporting Documents

Exhibit "A" – JAA AC2021-08-03
Exhibit "B" – Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) approved JAA Awards No. AC2021-08-03 to Giddens Security Corporation for security guard services. The JAA Police Department (JAAPD) continues to have a need for security guard services. Therefore, JAAPD exercised the final renewal permitted under the Agreement for the term October 13, 2025 to October 12, 2026. JAAPD changed the security guard staffing hours and agreed to increase the hourly bill rate for security guard services. The hourly bill rate changed as listed below.

Description	Old Bill Rate	New Bill Rate
Officer	$24.47	$25.69
Lead Officer	$26.46	$27.78

The approved spending authority with Giddens Security Corporation is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority with Giddens Security Corporation through the contract expiration of October 12, 2026 in the amount of $80,000.00 to cover additional expense for security guard services as needed by JAAPD.

RECOMMENDATION:

JAAPD recommends JAA Award No. AC2021-08-03, awarded to Giddens Security Corporation for security guard services, be amended to increase funding by an additional $80,000.00, which is necessary to sustain operations through expiration of October 12, 2026, resulting in a new total potential not-to-exceed amount of $4,048,156.00.

AC2025-10-01

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Cindy Leavens, Director of Public Safety & Security	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Tony Batrous
Police Lieutenant ______________________ Signature and Date

PROCUREMENT REVIEW:

Marilyn V. Fryar
Contract Administrator ______________________ Signature and Date

Kathleen Fisher
Director of Procurement ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer ______________________ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025 ______________________ Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer ______________________ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2025-10-02

Forklift
Vendor: Hyster-Yale Materials Handling, Inc.
(Authorized Dealer Briggs Equipment, Inc.)
(Cost: $40,000.00 Funding: 26201-77350)

JAA
Jacksonville Aviation Authority

AC2025-10-02

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Forklift / Hyster-Yale Materials Handling, Inc. (Authorized Dealer Briggs Equipment, Inc.)	**Cost:**	$40,000.00
Solicitation No:	Sourcewell Contract 053024-HYS	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	26201-77350

Attached / Supporting Documents

Exhibit "A" – Hyster-Yale Quote
Exhibit "B" – Sourcewell Contract 053024-HYS and Authorized Dealer Documentation

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Storeroom, a unit of the Procurement Department, has a continuing need to utilize liquid propane gas-powered material-handling forklifts for unloading and redistributing materials and supplies for JAA. The current 2006 forklift has exceeded its useful life and is showing signs of diminished reliability.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Sourcewell Contract 053024-HYS, which offers current and favorable pricing for the equipment contemplated herein. As such, Procurement is of the opinion that it is in JAA's best interest to utilize Sourcewell Contract 053024-HYS, which was competitively awarded to Hyster-Yale Materials Handling, Inc. through July 23, 2028. Hyster-Yale Materials Handling Inc.'s local dealer under this contract is Briggs Equipment, Inc. (Exhibit "B").

RECOMMENDATION:

Procurement recommends JAA award to Hyster-Yale Materials Handling, Inc., through its authorized dealer, Briggs Equipment, Inc., utilizing Sourcewell Contract 053024-HYS, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, for the purchase of one (1) Forklift, in a not-to-exceed amount of $40,000.00.

Form Revision Date: 8-2021

AC2025-10-02

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	Eric Powell, Warehouse Manager	
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Eric Powell
Manager, Procurement Warehouse — Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2025-10-03

General Liability Insurance Premiums
Vendor: City of Jacksonville
(Cost: $102,638.07 Funding: 31001.77720)

AC2025-10-03

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	General Liability Insurance Premiums/ City of Jacksonville	**Cost:**	$102,638.07
Solicitation No:	Amendment	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	31001.77720

Attached / Supporting Documents

Exhibit "A" – Approved Award AC2022-04-09
Exhibit "B" – City Pricing FY26 and Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) obtains its General Liability insurance coverage and claim administration through an agreement with the City of Jacksonville (COJ). As part of this agreement, COJ administers liability claims for the JAA employee accidents and incidents that occur off airport premises and for in-state auto liability. Inasmuch as COJ furnishes these services as a governmental entity, they are exempt from competitive solicitation pursuant to §2.05(1)(A) of JAA's Procurement Code. Risk Management desires to continue its contractual relationship with COJ for the provision of General Liability insurance coverage and claim administration for fiscal year 2026.

The approved spending authority with COJ is approaching depletion and there is not sufficient funds remaining to cover the fiscal year 2026 premium. Therefore, this request is to obtain approval to increase the spending authority through end of fiscal year 2026, in the amount of $102,638.07.

RECOMMENDATION:

Procurement recommends JAA Award No. AC2022-04-09, awarded to City of Jacksonville for General Liability Insurance Premiums, be amended to increase the funding by an additional $102,638.07, which is necessary for the provision of general liability insurance coverage and claim administration for fiscal year 2026, resulting in a new potential total not-to-exceed amount of $513,779.92.

AC2025-10-03

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ross Jones, Chief Financial Officer	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Roger Studenski
Risk and Safety Manager

____
Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator

____
Signature and Date

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2025-10-04

Grounds Maintenance Equipment & Related Attachments
Vendor: Embankscape Equipment LLC dba RC Mowers (authorized agent Jet-Vac Equipment Company, LLC)
(Cost: $500,000.00 Funding: Various)

AC2025-10-04

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Grounds Maintenance Equipment & Related Attachments / Embankscape Equipment LLC dba RC Mowers (authorized agent Jet-Vac Equipment Company, LLC)	**Cost:**	$500,000.00
Solicitation No:	Piggyback	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	Various

Attached / Supporting Documents

Exhibit "A" – Sourcewell Contract No. 112624 – EMB and Local Dealer Documentation
Exhibit "B" – FY26 Quote

BACKGROUND:

The Jacksonville Aviation Authority (JAA) currently conducts landscape maintenance throughout the JAA Airport System and uses a variety of equipment in its maintenance program. This equipment is used to both maintain the airfields and commonly landscaped areas, and to keep the customer experience at a premium level.

To ensure the organization has access to the landscape and grounds maintenance equipment it needs, and pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Sourcewell Contract No. 112624-EMB, which offers current and favorable pricing for the products contemplated herein.

As such, Procurement is of the opinion that it is in JAA's best interest to utilize the Sourcewell Contract, which was competitively awarded to Embankscape Equipment LLC, dba RC Mowers through January 31, 2029, with three potential one-year renewals. The local dealer under this contract is Jet-Vac Equipment Company, LLC (Exhibit "A"), which will provide discounted pricing quotes to JAA. Based on the provided quotes for various FY26 purchases (Exhibit "B"), and including anticipated costs over the next five years, Engineering & Facilities is requesting $500,000.00 to be utilized by various departments within the organization for the purchase of "as needed" future Grounds Maintenance Equipment & Related Attachments. The five-year maximum usage of this piggyback would expire October 30, 2030, at which time additional market research and a new five-year award will be required.

RECOMMENDATION:

Engineering & Facilities recommends JAA award to Embankscape Equipment LLC, dba RC Mowers, through its authorized agent, Jet-Vac Equipment Company, LLC, utilizing Sourcewell Cooperative Contract No. 112624-EMB, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, for Landscape and Grounds Maintenance Equipment, through January 31, 2029, and any exercised renewals, for a maximum five-year term, in a not-to exceed amount of $500,000.00.

AC2025-10-04

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Various	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities
____
Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator
____
Signature and Date

Kathleen Fisher
Director of Procurement
____
Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer
____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025
____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer
____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes)*:

Form Revision Date: 2-2022

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2025-10-05

Purchase of Two (2) 2025 Ford Interceptor Utility Responder with Police Package
Vendor: Bozard Ford
(Cost: $154,000.00 Funding: 46104 FY 26 Small Cap)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Purchase of Two (2) 2025 Ford Interceptor Utility Responder with Police Package / Bozard Ford	**Cost:**	$154,000.00
Solicitation No:	Piggyback	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	$1,000.00/yr. per equipment	**Funding Source:**	46104 FY 26 Small Cap

Attached / Supporting Documents

Exhibit "A" – Quotation from Bozard Ford and Vehicle Request Form
Exhibit "B" – Florida Sheriffs Association Contract No. FSA25-VEL33.0

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Public Safety and Security Department desires to purchase two (2) new 2025 Ford Explorer Police Responders with the Police Interceptor Package to replace vehicles at the end of their service life used by the Public Safety and Security Department due to high mileage. The Police Responder vehicles that are being replaced will be repurposed in the JAA Fleet, and those vehicles that are replaced within the JAA fleet will be disposed of and auctioned off due to reaching the end of their lifecycle.

The requested vehicles have been coordinated with JAA's Fleet Manager. Each vehicle is quoted at $73,216.00 for a total of $146,432.00. The remaining $7,568.00 will be utilized for unforeseen contingency cost.

Procurement has reviewed this purchase against vendors and cooperative purchasing sources and is of the opinion that, pursuant to Sections 2.05(A)(12) and/or 3.08 of the Procurement Code, it is in JAA's best interest to purchase the requested vehicles by piggyback by utilizing the Florida Sheriffs Association Contract No. FSA25-VEL33.0, which was competitively awarded to Bozard Ford.

RECOMMENDATION:

Engineering & Facilities recommends JAA award to Bozard Ford, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, utilizing Florida Sheriffs Association Contract No. FSA25-VEL33.0, to purchase two new 2025 Ford Interceptor Utility AWD 3.3L Gas K8A Vehicles in the amount of $146,432.00, plus $7,568.00 for unforeseen contingency costs related to the vehicles, representing a total potential not-to-exceed amount of $154,000.00. Funding for this purchase is within Cost Center 46104 FY 26 Small Cap.

 Form Revision Date: 2-2022

AC2025-10-05

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ashley Shorter, Sr. Manager Aviation Planning & Development	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities

____
Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator

____
Signature and Date

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes)*:

Form Revision Date: 2-2022

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2025-10-06

Purchase of Two Golf Carts
Vendor: Textron E-Z-GO LLC (authorized dealer Golf Domains, LLC)
(Cost: $36,531.00 Funding: 43605 FY 26 Small Cap)

AC2025-10-06

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Purchase of Two Golf Carts / Textron E-Z-GO LLC (authorized dealer Golf Domains, LLC dba Revel Golf Cars)	**Cost:**	$36,531.00
Solicitation No: Piggyback		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost: N/A		**Funding Source:**	43605 FY 26 Small Cap

Attached / Supporting Documents

Exhibit "A" – Quotation from Revel Golf Cars and Vehicle Routing Form
Exhibit "B" – Sourcewell Contract No. 091024-JCS and Authorized Dealer Documentation

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Parking & Ground Transportation Department desires to purchase two (2) 2025 Golf Carts to replace Golf Cart 49 and Golf Cart 64, which are at the end of their service life. Golf Cart 49 will be auctioned off, and Golf Cart 64 will be placed in a ready spare status. The requested vehicles have been coordinated with JAA's Fleet Manager. The two (2) new Golf Carts are quoted at a combined total of $36,531.00.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Sourcewell Contract No. 091024-JCS which offers current and favorable pricing for the products contemplated herein. As such, Procurement is of the opinion that it is in JAA's best interest to utilize Sourcewell Contract 091024-JCS, which was competitively awarded to Cushman - Textron E-Z-GO LLC through November 13, 2028. Textron E-Z-GO LLC's local dealer under this contract is Revel Golf Cars (Exhibit "B").

RECOMMENDATION:

Engineering & Facilities and Parking & Ground Transportation recommends JAA award to Textron E-Z-GO LLC, through its authorized dealer, Golf Domains, LLC dba Revel Golf Cars, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, utilizing Sourcewell Cooperative Contract No. 091024-JCS, for the purchase of two (2) golf carts, in a not-to-exceed amount of $36,531.00. Funding for this purchase is within Cost Center 43605 FY 26 Small Cap.

JAA Jacksonville Aviation Authority

AC2025-10-06

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ashley Shorter, Sr. Manager Aviation Planning and Development	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities
____
Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator
____
Signature and Date

Kathleen Fisher
Director of Procurement
____
Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer
____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025
____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer
____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

Form Revision Date: 2-2022

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2025-10-07

Terex Hi-Ranger TL80 Articulating - Telescoping Bucket Truck
Vendor: Ring Power Corporation
(Cost: $466,556.00 Funding: J2026-07 LG Cap)

AC2025-10-07

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Terex Hi-Ranger TL80 Articulating - Telescoping Bucket Truck / Ring Power Corporation	**Cost:**	$466,556.00
Solicitation No:	Piggyback	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	$2,500 per year for the initial five years	**Funding Source:**	J2026-07 LG Cap

Attached / Supporting Documents

Exhibit "A" – Quotation from Ring Power Corporation and Vehicle Request Form
Exhibit "B" – City of Tallahassee Agreement No. 5073

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Engineering & Facilities Department request authorization to purchase a 2025 Terex Hi-Ranger TL80 Articulating - Telescoping Aerial Device (Bucket Truck) for use at the Jacksonville International Airport. The TL80 Bucket Truck will be used for conducting maintenance on overhead utilities, High Mast Lights, and buildings.

The requested vehicle has been coordinated with JAA's Fleet Manager and the estimated annual maintenance cost of $2,500.00 covers routing servicing, certifications, and periodic replacement of parts for the initial five years.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed City of Tallahassee Agreement No. 5073, which offers current and favorable pricing for the vehicle contemplated herein. As such, Procurement is of the opinion that it is in JAA's best interest to utilize City of Tallahassee Agreement No. 5073, which was competitively awarded to Ring Power Corporation through March 31, 2026.

RECOMMENDATION:

Engineering & Facilities recommend JAA award to Ring Power Corporation, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, utilizing City of Tallahassee Agreement No. 5073, for the purchase of one (1) new TL80 Articulating / Telescoping bucket truck, in a not-to-exceed amount of $466,556.00. Funding for this purchase is budgeted in J2026-01 Large Cap.

JAA Jacksonville Aviation Authority

AC2025-10-07

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ashley Shorter, Sr. Manager Aviation Planning and Development	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities
____
Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator
____
Signature and Date

Kathleen Fisher
Director of Procurement
____
Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer
____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025
____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer
____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

Form Revision Date: 2-2022

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 8: AC2025-10-08

F450 Flatbed Truck & F250 Welding Truck
Vendor: Ring Power Corporation
(Cost: $200,000.00 Funding: 45133 FY 26 Small Cap/ J2026-07 LG Cap)

AC2025-10-08

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	F450 Flatbed Truck & F250 Welding Truck / Ring Power Corporation	**Cost:**	$200,000.00
Solicitation No:	Piggyback	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	$2,500 per year for the initial five years	**Funding Source:**	45133 FY 26 Small Cap/ J2026-07 LG Cap

Attached / Supporting Documents

Exhibit "A" – Quotations from Ring Power and Vehicle Request Form
Exhibit "B" – City of Tallahassee Agreement No. 5073

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Engineering & Facilities Department requests authorization to purchase a 2025 F250 Utility Truck and a 2025 F450 4x4 Flatbed Truck. The F450 Flatbed Truck will be utilized by the Jacksonville Fire and Rescue Department at Jacksonville International Airport and will be used primarily for low-ceiling buildings. This vehicle will replace JAA's Brush-16 truck (AFFF vehicle), which has exceeded its useful life. The F250 Utility Welding Truck will be used for JAA's Fabricator and Welder at Jacksonville International Airport, Cecil Airport and Spaceport, Jacksonville Executive at Craig Airport, and Herlong Recreational Airport.

The requested vehicle has been coordinated with JAA's Fleet Manager and the estimated annual maintenance cost of $2,500.00 covers routing servicing, and periodic replacement of parts for the initial five years.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed City of Tallahassee Agreement No. 5073, which offers current and favorable pricing for the vehicle contemplated herein. As such, Procurement is of the opinion that it is in JAA's best interest to utilize City of Tallahassee Agreement No. 5073, which was competitively awarded to Ring Power Corporation through March 31, 2026.

RECOMMENDATION:

Engineering & Facilities recommend JAA award to Ring Power Corporation, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, utilizing City of Tallahassee Agreement No. 5073, for the purchase of one (1) 2025 F450 Flatbed Truck & one (1) 2025 F250 Welding Truck, in the amount of $174,548.00 plus $25,452.00 in unforeseen contingency costs, for a total not-to-exceed cost of $200,000.00. Funding for this purchase is within Cost Center 45133 FY 26 Small and J2025 Large Cap.

AC2025-10-08

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ashley Shorter, Sr. Manager Aviation Planning and Development	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities — ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator — ______________________ Signature and Date

Kathleen Fisher
Director of Procurement — ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer — ______________________ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025 — ______________________ Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — ______________________ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes)*:

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 9: AC2025-10-09

Bulk Solid Waste and Recycling Equipment
Vendor: Marathon Equipment Company (Authorized Dealer Tampa Crane & Body Acquisition, LLC)
(Cost: $200,00.00 Funding: 45133 FY 26 Small Cap)

JAA
Jacksonville Aviation Authority

AC2025-10-09

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Bulk Solid Waste and Recycling Equipment / Marathon Equipment Company (Authorized Dealer Tampa Crane & Body Acquisition, LLC)		**Cost:**	$200,000.00
Solicitation No: Piggyback		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost: N/A		**Funding Source:**	45133 FY 26 Small Cap

Attached / Supporting Documents

Exhibit "A" – Tampa Crane & Body Quote
Exhibit "B" – Sourcewell Contract No. 010825-MEC and Authorized Dealer Documentation

BACKGROUND:
The Jacksonville Aviation Authority (JAA) currently owns six (6) trash and recyclable compactors located underneath Concourses A and C, North Baggage Makeup, and the South Loading Dock. These compactors significantly reduce the Foreign Object Debris (FOD) and other trash-related issues on the ramp area near aircraft and associated areas. To maintain efficiency and reduce waste disposal costs, the Engineering & Facilities Department requests authorization to purchase a replacement compactor for the deteriorated compactor in Concourse C. This compactor will replace the compactor currently located under gate C6. The existing compactor will be sold at auction.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Sourcewell Contract No. 010825-MEC, which offers current and favorable pricing for the services contemplated herein. As such, Procurement is of the opinion that it is in JAA's best interest to utilize the cooperative contract, which was competitively awarded to Marathon Equipment Company through May 19, 2029 with three potential one-year renewals. Marathon Equipment Company utilizes Tampa Crane & Body Acquisition, LLC as the authorized re-seller in Florida. Based on the provided quote, and including anticipated costs over the next five years, Engineering & Facilities is requesting $200,000.00 to be utilized for the purchase of "as needed" future compactors or equipment. The five-year maximum usage of this piggyback would expire May 19, 2030, at which time additional market research and a new five-year award will be required.

RECOMMENDATION:

Engineering & Facilities recommends JAA award to Marathon Equipment Company, through its authorized dealer, Tampa Crane & Body Acquisition, LLC, utilizing Sourcewell Cooperative Contract No. 010825-MEC, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, for bulk solid waste and recycling equipment, through May 19, 2029, and any exercised renewals, for a maximum five-year term, in a not-to exceed amount of $200,000.00. Funds are budgeted within 45133 FY-26 Small Capital.

Form Revision Date: 2-2022

JAA Jacksonville Aviation Authority

AC2025-10-09

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ashley Shorter, Sr. Manager Aviation Planning & Development
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities

Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator

Signature and Date

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 10: AC2025-10-10

Premier One Computer Aided Dispatch Software Licenses & Maintenance
Vendor: Motorola Solutions, Inc.
(Cost: $61,334.00 Funding: 46104)
Sole Source Public Posting: October 21 – November 10, 2025

AC2025-10-10

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Premier One Computer Aided Dispatch Software Licenses & Maintenance /Motorola Solutions, Inc.	**Cost:**	$61,334.00
Solicitation No:	Amendment	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	46104

Attached / Supporting Documents

Exhibit "A" – JAA Award AC2024-07-10 and Price Proposal from Motorola Solutions, Inc.
Exhibit "B" – Sole Source Form and Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority's (JAA) Awards Committee previously approved JAA Award AC2024-07-10 to Motorola Solutions, Inc. for Premier One Computer Aided Dispatch Software Licenses & Maintenance services through September 30, 2029.

JAA currently utilizes Motorola Premier One (P1) Computer Aided Dispatch (CAD) for the JAA Police Department (JAAPD). JAAPD is adding Premier One Mobile (Android/IOS) to their current JAA CAD and to the Jacksonville Sheriff's Office (JSO) system software for JAA Police. This system is hosted by the City of Jacksonville, but JAA must maintain its own phone licenses. Usage of P1 Mobile allows JAA to share JSO's systems and have interoperability with JSO for emergency response along with JAA CAD. This software represents critical functionality of the Airport Operation Center 2040 Dispatch and, therefore, needs to remain under Motorola's support and maintenance. JAAPD add-on will consist of 45 software licenses, and include installation, implementation, and standard maintenance.

This is a sole source award, as Motorola is the Original Equipment Manufacturer for software and the only provider of software assurance.

RECOMMENDATION:

Information Technology recommends JAA Award No. AC2024-07-10 to Motorola Solutions, Inc., for Premier One Computer Aided Dispatch Software Licenses & Maintenance, be amended to increase the funding by an additional $61,334.00, through award expiration of September 30, 2029, resulting in a new total potential not-to-exceed amount of $146,785.00.

AC2025-10-10

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Cindy Leavens, Director of Public Safety & Security	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Cindy Leavens
Director of Public Safety & Security — ______________________ Signature and Date

PROCUREMENT REVIEW:

Samantha Smid
Procurement Administrator — ______________________ Signature and Date

Kathleen Fisher
Director of Procurement — ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer — ______________________ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025 — ______________________ Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — ______________________ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 11: AC2025-10-11

Propworks Software and Services
Vendor: Amadeus Airport IT Americas, Inc.
(Cost: $66,412.88 Funding: 24001)
Sole Source Public Posting: October 17 – November 7, 2025

AC2025-10-11

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Propworks Software and Services / Amadeus Airport IT Americas, Inc.	**Cost:**	$66,412.88
Solicitation No:	Sole Source	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	24001

Attached / Supporting Documents

Exhibit "A" – Amadeus Proposal No. 2025-522
Exhibit "B" – Sole Source Documentation and Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) utilizes the Propworks software solution from Amadeus Airport IT Americas, Inc. to conduct its daily operations related to Accounts Receivable. As this software is important to JAA's ability to create invoices and recognize payments, it is essential to keep this software under vendor support to provide support, updates, security patches, and bug fixes.

While there are other solutions that possibly could be used for this purpose, changing solutions would require a long project for implementation as well as incur transition costs. JAA is pleased with the functionality provided by the current solution as well as the support provided by Amadeus.

Information Technology is recommending a one-year award, as Amadeus is changing its product and is ending support on the current product in production. As JAA has not fully evaluated the new product and the effort and cost to migrate, a one-year award to give time for this evaluation seems most appropriate. Therefore, Information Technology is recommending a sole source purchase pursuant to Section 3.09 of the Procurement Code. Procurement has reviewed and verified this request as a sole source.

RECOMMENDATION:

Information Technology recommends JAA make a properly noticed sole-source award, pursuant to Section 3.09 of the Procurement Code, to Amadeus Airport IT Americas, Inc., for Propworks software and services to sustain operations for the term November 1, 2025 to October 31, 2026, in potential not-to-exceed amount of $66,412.88.

AC2025-10-11

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Steven Schultz, VP Information Technology	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP Information Technology — ______________________________ Signature and Date

SUBMITTED FOR APPROVAL:

Marilyn V. Fryar
Contract Administrator — ______________________________ Signature and Date

Kathleen Fisher
Director of Procurement — ______________________________ Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer — ______________________________ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025 — ______________________________ Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — ______________________________ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 12: AC2025-10-12

CCure 9000 & American Dynamics License and Support
Vendor: Johnson Controls, Inc.
(Cost: $172,732.03 Funding: 24001)
Sole Source Public Posting: October 17 – November 7, 2025

AC2025-10-12

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: CCure 9000 & American Dynamics License and Support /Johnson Controls, Inc.		**Cost:**	$172,732.03
Solicitation No: Sole Source		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:		**Funding Source:**	24001

Attached / Supporting Documents

Exhibit "A" – JCI Quote November 1, 2025 – October 31, 2026
Exhibit "B" – Sole Source Form and Public Posting Notice

BACKGROUND:

The Jacksonville Aviation Authority (JAA) utilizes its CCure 9000 for physical access control system, and American Dynamics for its video surveillance system. These two systems are critical to the security posture of Jacksonville International Airport and other facilities. As such, it is important that they remain under vendor support and maintenance.

While there are other physical access control systems and video surveillance systems available, the replacement of related hardware and software would be cost prohibitive and disruptive to the business operation.

RECOMMENDATION:

Information Technology recommends JAA make a properly noticed sole-source award, pursuant to Section 3.09 of the Procurement Code, to Johnson Controls, Inc., for software and services necessary to support JAA's CCure 9000 and American Dynamics systems for the term of November 1, 2025 to October 31, 2026, in a not-to-exceed amount of $172,732.03.

AC2025-10-12

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Steven Schultz/VP of Information Technology	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology

Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator

Signature and Date

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

Form Revision Date: 2-2022

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 13: AC2025-10-13

Radio Refresh
Vendor: Motorola Solutions, Inc.
(Cost: $72,935.01 Funding: 24001 O&M)

AC2025-10-13

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Radio Refresh / Motorola Solutions, Inc.		**Cost:**	$72,935.01
Solicitation No: Piggyback		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost: NA		**Funding Source:**	24001 O&M

Attached / Supporting Documents

Exhibit "A" – Motorola Solutions Quote No. 3329555
Exhibit "B" – NASPO Contract No. 00318

BACKGROUND:

The Jacksonville Aviation Authority (JAA) Police and Operations personnel utilize the City of Jacksonville's (COJ) First Coast Radio System (FCRS) for radio communications services, as well as COJ's radio shop for support, maintenance, and repair of all JAA's radio assets.

Utilizing FCRS allows JAA to have county wide communication abilities, as well as interoperability with Jacksonville Sheriff Office (JSO) for coordinated emergency response.

JAA currently has approximately 114 Motorola radios in operation. As with all technology, these radios reach an age when they are no longer supportable as parts and software are not available from the manufacturer. Therefore, JAA replaces a portion of the radio fleet every year to ensure these assets are under vendor support and COJ radio shop can support them.

RECOMMENDATION:

Information Technology recommends that JAA make an award to Motorola Solutions, Inc., for radios and related parts and software, pursuant to Sections 2.05(A) (1)(C) of JAA's Procurement Code, utilizing NASPO Contract No. 00318 for a not-to-exceed award amount of $72,935.01.

AC2025-10-13

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	Steven Schultz, VP of Information Technology	
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology
____
Signature and Date

SUBMITTED FOR APPROVAL:

Marilyn V. Fryar
Contract Administrator
____
Signature and Date

Kathleen Fisher
Director of Procurement
____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer
____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer
____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 14: AC2025-10-14

Network Penetration Testing
Vendors: Global Solutions Group, Inc., Enterprise Risk Management Inc. dba ERMProtect, and White Knight Labs, LLC
(Cost: $300,000.00 Funding: 24001)

AC2025-10-14

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Network Penetration Testing / Global Solutions Group, Inc., Enterprise Risk Management Inc. dba ERMProtect, and White Knight Labs, LLC	**Cost:**	$300,000.00
Solicitation No:	RFP No. 25-24-24001	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	24001

Attached / Supporting Documents

Exhibit "A" – Scope of Services, Evaluation Matrix, and SPIS
Exhibit "B" – Proposal Forms from Global Solutions Group, Inc., Enterprise Risk Management Inc. dba ERMProtect, and White Knight Labs, LLC

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a recurring need for external third-party testing of information technology security measures to: (i) maintain compliance with Payment Card Industry (PCI) standards; (ii) maintain compliance with Florida Department of Law Enforcement (FDLE) standards; and (iii) provide the most secure environment possible to protect JAA information assets from compromise.

To ensure the most comprehensive review of Information Technology (IT) security measures, JAA released RFP No. 25-24-24001 with the intent to award to multiple vendors, which will allow IT to rotate between the vendors, gaining a comprehensive testing environment.

JAA received five responsive proposals, and recommend award be made to the three highest scoring vendors, Global Solutions Group, Inc., Enterprise Risk Management Inc. dba ERMProtect, and White Knight Labs, LLC. Compliance requirements only require IT to perform a single test per year; however, as the budget allows, IT may conduct additional tests during the year to facilitate closing any gaps discovered.

Rank Order	Respondents	Scores
1	Global Solutions Group, Inc.	77.33
2	Enterprise Risk Management Inc. dba ERMProtect	61.88
3	White Knight Labs, LLC	61.03
4	Shorebreak iThreat Security, LLC	57.66
5	True North Consulting Group, LLC	45.61

RECOMMENDATION:

Information Technology recommends an award be made to to Global Solutions Group, Inc., Enterprise Risk Management Inc. dba ERMProtect, and White Knight Labs, LLC, the three highest scoring Respondents, for Network Penetration Testing on a rotating basis, in a budgeted amount of $100,000.00 per vendor over a potential term of up to five years, resulting in a total potential not-to-exceed amount of $300,000.00. Services with the selected vendors will be authorized by Task Order agreements, based upon vendor performance and availability of funds.

AC2025-10-14

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Steven Schultz, Vice President of Information Technology	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

David Johnson
IT Infrastructure Manager

____
Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator

____
Signature and Date

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

Noticed Agenda Item

(Exhibits available upon request)

Item 15: AC2025-10-15

Flightview Data Services
Vendor: OAG Worldwide, LLC
(Cost: $5,867.45 Funding: 24001)

JAA
Jacksonville Aviation Authority

AC2025-10-15

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Flightview Data Services / OAG Worldwide, LLC		**Cost:**	$5,867.45
Solicitation No: Amendment		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:		**Funding Source:**	24001

Attached / Supporting Documents

Exhibit "A" – Approved Award AC2021-11-17
Exhibit "B" – OAG Worldwide Proposal FYE26 and Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) approved JAA Awards No. AC2021-11-17 to OAG Worldwide, LLC, which provides flight information for Jacksonville International Airport's operations database, website, Flight Information Display System, Baggage Information Display Systems, and Gate Information Display System.

The approved spending authority with OAG Worldwide,LLC is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority with OAG Worldwide, through the contract expiration of November 12, 2026, in the amount of $5,867.45 for Flight Data services.

RECOMMENDATION:

Information Technology recommends JAA's Award No. AC2021-11-17, awarded to OAG Worldwide, LLC for Flightview Data Services, be amended to increase funding by an additional amount of $5,867.45, which is necessary to sustain operation through expiration of November 12, 2026, resulting in a new total potential not-to-exceed amount of $113,207.45.

JAA Jacksonville Aviation Authority

AC2025-10-15

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Steven Schultz, VP of Information Technology
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology — Signature and Date

SUBMITTED FOR APPROVAL:

Marilyn V. Fryar
Contract Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 16: AC2025-10-16SR

Standardization of GIS Software Licenses and Maintenance
Vendor: Environmental System Research Institute, Inc. (ESRI)
(Cost: N/A Funding: Various)
Standardization Public Posting: October 17-24, 2025

AC2025-10-16SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization: GIS Software Licenses and Maintenance

Department: Information Technology		**Manufacturer / Brand Name:**	Environmental System Research Institute, Inc. (ESRI)
Competition: N/A		**Period of Standardization:**	Five Years

Attached / Supporting Documents

Exhibit "A" – Standardization Form and Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) utilizes Environmental System Research Institute, Inc. (ESRI) software for all of its Geographic Information System (GIS) needs, including certain Federal Aviation Administration requirements. As such, it is important that this software remains under support and maintenance.

While there are other providers of GIS software, changes would necessitate converting large amounts of data as well as costs associated with procuring, installation, and training related to a different solution, which would not be cost effective.

RECOMMENDATION:

Information Technology formally requests permission pursuant to § 3.01(C) of the JAA Procurement Code, to establish a properly noticed standardization of Environmental System Research Institute, Inc.'s Geographic Information System (GIS) Software Licenses and Maintenance, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research.

AC2025-10-16SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	N/A	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology

____
Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator

____
Signature and Date

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; ______ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes)*:

Form Revision Date: 2-2022

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 17:   AC2025-10-17

GIS Software Licenses and Maintenance
Vendor: Environmental System Research Institute, Inc. (ESRI
(Cost: $83,575.17 Funding: 24001)

AC2025-10-17

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	GIS Software Licenses and Maintenance /Environmental System Research Institute Inc. (ESRI)	**Cost:**	$83,575.17
Solicitation No:	Standardization	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	24001
Attached / Supporting Documents			
Exhibit "A" – FY26 ESRI Quote			

BACKGROUND:

Contingent upon the approval of Award No. AC2025-10-16SR, Jacksonville Aviation Authority's Information Technology Department requests authorization to purchase Environmental System Research Institute, Inc. (ESRI) software for all of its Geographic Information System (GIS) needs, including certain Federal Aviation Administration requirements.

The quote for Fiscal Year 2026 is $15,125.00. Information Technology requests an annual 5% increase for future license renewals, changes, and business needs.

Initial Year	2nd Renewal	3rd Renewal	4th Renewal	5th Renewal
$15,125.00	**$15,881.25**	**$16,675.31**	**$17,509.08**	**$18,384.53**

RECOMMENDATION:

Information Technology recommends, pursuant to the approval of Award No. AC2025-10-16SR, that an award be made to Environmental System Research Institute, Inc. (ESRI), for software licenses and maintenance services, in a not-to-exceed amount of $83,575.17, over the five-year duration from the date of standardization approval.

AC2025-10-17

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Steven Schultz/VP of Information Technology	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology — Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025 — Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 18: AC2025-10-18SR

Standardization of PDQ Software
Vendor: PDQ Intermediate, Inc.
(Cost: N/A Funding: Various)
Standardization Public Posting: October 20-28, 2025

AC2025-10-18SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization: PDQ Software			
Department: Information Technology		**Manufacturer / Brand Name:**	PDQ Intermediate, Inc.
Competition: N/A		**Period of Standardization:**	Five Years
Attached / Supporting Documents			
Exhibit "A" – Standardization Form and Public Notice Posting			

BACKGROUND:

The Jacksonville Aviation Authority (JAA) utilizes PDQ Software to manage and deploy software and critical security patches to desktops, laptops, and mobile devices. As such, it is important for JAA's cybersecurity posture, as well as Information Technology's ability to provide service to JAA devices, for this software to remain under vendor support and maintenance.

RECOMMENDATION:

Information Technology formally requests permission pursuant to § 3.01(C) of the JAA Procurement Code, to establish a properly noticed standardization of PDQ Intermediate, Inc.'s Software, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research. There is no funding required for this submission.

Form Revision Date: 2-2022

AC2025-10-18SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	N/A	
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology

____
Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator

____
Signature and Date

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 19: AC2025-10-19

Brokerage Commission
Vendor: CBRE, Inc.
(Cost: $45,000.00 Funding: Various)
Exemption Public Posting: October 14-21, 2025

AC2025-10-19

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Brokerage Commission / CBRE, Inc.		**Cost:**	$45,000.00
Solicitation No: Exemption Ratification		**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost: N/A		**Funding Source:**	43101

Attached / Supporting Documents

Exhibit "A" – CBRE, Inc. Invoice and Purchase Order
Exhibit "B" – Public Notice Posting

BACKGROUND:

In August 2025, CBRE, Inc. secured a lease for rental property owned by Jacksonville Aviation Authority (JAA), and based on the established five (5) percent commission rate, earned $45,000.00 in brokerage commission fees. In accordance with the Eighth Edition of the Procurement Code §2.05 Exemptions, any transaction exceeding formal thresholds as defined in the Procurement Code require approval by the JAA Awards Committee.

RECOMMENDATION:

Business Development and Procurement requests ratification and approval of this properly noticed exemption transaction, pursuant to Section 2.05 of the Procurement Code, to CBRE, Inc. for a brokerage commission in the amount of $45,000.00. Funding for this transaction is within Cost Center 43101.

JAA Jacksonville Aviation Authority

AC2025-10-19

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	Ross Jones, Chief Financial Officer	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Paul Gerrety
Director of Business Development — Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement — Signature and Date

Devin Reed
Chief Compliance Officer — Signature and Date

SUBMITTED FOR APPROVAL:

Jay Cunio
Chief Development Officer — Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING AGENDA
October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 20: AC2025-10-20

Sump Pump Repair
Vendor: Aerostar SES, LLC
(Cost: $38,505.00 Funding: 44202)

AC2025-10-20

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Sump Pump Repair / Aerostar SES, LLC		**Cost:**	$38,505.00
Solicitation No: Unauthorized Purchase Ratification		**Budgeted, Transferred, or Contingency:**	
On-Going Maintenance Cost: N/A		**Funding Source:**	44202

Attached / Supporting Documents

Exhibit "A" – Written Explanation from Matt Bocchino
Exhibit "B" – Aerostar Sump Pump Repair Proposal and Environmental Consultant Scope of Services

BACKGROUND:

On September 17, 2025, Procurement received a requisition for Aerostar SES LLC to perform repair work on a sump pump at Cecil Airport and Spaceport's Hangar 67. Procurement identified the repair work as outside the scope of services allowed in the contract with Aerostar and recommended to Cecil Airport staff that they utilize the Authority's Job Ordering Contracting program since the work exceeds formal thresholds. Cecil Airport staff advised the repair work was already 75% complete.

In accordance with Procurement Code §2.06, this repair work is an unauthorized purchase for 1) failure to seek emergency approval from the Chief Executive Officer or Director of Procurement prior to commencing work; and 2) awarding the business to an environmental consultant who is not contracted with the Jacksonville Aviation Authority to perform repair work.

RECOMMENDATION:

Procurement requests for unauthorized purchase ratification and approval of costs from Aerostar SES, LLC, for Sump Pump Repair, in a total amount of $38,505.00. Funding for this purchase is within Cost Center 44202.

AC2025-10-20

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Title:	Ross Jones, Chief Financial Officer	
Signature:		

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Matt Bocchino
Director of Cecil Airport and Spaceport — ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement — ______________________ Signature and Date

Devin Reed
Chief Compliance Officer — ______________________ Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer — ______________________ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer — ______________________ Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

Form Revision Date: 2-2022

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 21: AC2025-10-21SR

Standardization of Printers, Parts, Boarding Pass, and Baggage Tag Paper
Vendors: VidtroniX, LLC and VidtroniX Ticket & Label LLC
(Cost: N/A Funding: N/A)
Standardization Public Posting: October 16-23, 2025)

AC2025-10-21SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Request for Standardization: Printers, Parts, Boarding Pass, and Baggage Tag Paper	
Department: Procurement	**Manufacturer / Brand Name:** VidTroniX, LLC and VidTroniX Ticket & Label, LLC
Competition: N/A	**Period of Standardization:** Five Years
Attached / Supporting Documents	
Exhibit "A" – Standardization Form, Vidtronix Stock Letter, and Public Notice Posting	

BACKGROUND:

Since at least 2009, Jacksonville Aviation Authority (JAA) has been using VidTroniX printers for printing boarding passes and baggage tags. There is market competition for boarding pass and bag tag printers however, in consideration of the cost of replacement and training involved to make such a change, it is in JAA's best interest to standardize the VidTroniX, LLC printers.

Additionally, VidTroniX is the manufacturer and sole distributor of the boarding pass and baggage tag paper that is designed to the specifications and heat tables of the VidtroniX printers. While there is competition for boarding pass and baggage tag paper, when using paper from other sources, there is recurring jamming and JAA staff often must reprogram printers and/or reposition the printheads. As a result, it is in JAA's best interest to standardize the purchase of boarding pass and baggage tag paper to the products manufactured by VidTroniX Ticket & Label, LLC.

RECOMMENDATION:

Procurement formally requests permission pursuant to § 3.01(C) of the JAA Procurement Code, to establish a properly noticed standardization of VidtroniX, LLC and VidtroniX Ticket & Label LLC's Printers, Parts, Boarding Pass, and Baggage Tag Paper, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research.

AC2025-10-21SR

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	N/A	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Eric Powell
Manager, Procurement Warehouse

____
Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

J A C K S O N V I L L E   A V I A T I O N   A U T H O R I T Y

AWARDS COMMITTEE MEETING AGENDA

October 27, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 22: AC2025-10-22

Printers, Parts, Boarding Pass, and Baggage Tag Paper
Vendors: VidtroniX, LLC and VidtroniX Ticket & Label LLC
(Cost: $130,000.00 Funding: Various)

AC2025-10-22

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee:	Printers, Parts, Boarding Pass, and Baggage Tag Paper / VidTroniX, LLC/VidTroniX Ticket & Label, LLC	**Cost:**	$130,000.00
Solicitation No:	Standardization	**Budgeted, Transferred, or Contingency:**	Budgeted
On-Going Maintenance Cost:	N/A	**Funding Source:**	Various
Attached / Supporting Documents			
Exhibit "A" – Summary of Inventory Spend			

BACKGROUND:

Contingent upon the approval of Award No. AC2025-10-21SR, Jacksonville Aviation Authority's Procurement Department requests authorization to purchase VidTroniX Printers and Parts and VidTroniX Boarding Pass and Baggage Tag Paper for a five-year amount of $130,000.00.

RECOMMENDATION:

Procurement recommends, pursuant to the approval of Award No. AC2025-10-21SR, that an award be made to VidTroniX, LLC / VidTroniX Ticket & Label, LLC, for Printers, Parts, Boarding Pass, and Baggage Tag Paper, in a not-to-exceed amount of $130,000.00, over the five-year duration from the date of standardization approval.

AC2025-10-22

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		
Title:	N/A	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).*
Signature:	N/A	

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Eric Powell
Manager, Procurement Warehouse

____
Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement

____
Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; _____ Nays)

Meeting Date: October 27, 2025

____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

Form Revision Date: 2-2022