



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2025-04-01

Airport Runway Materials with Related Supplies and Services

Vendor: Hi-Lite Airfield Services, LLC

(Cost: \$90,000.00 Funding: 00000.17111 and Various)

Piggyback Public Posting: April 16-23, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Airport Runway Materials with Related Supplies and Services / Hi-Lite Airfield Services, LLC		Cost: \$90,000.00
Solicitation No: Piggyback	Budgeted, Transferred, or Contingency:	Budgeted
On-Going Maintenance Cost: N/A	Funding Source:	00000.17111 and Various

Attached / Supporting Documents

Exhibit "A" – Sourcewell Contract No. 110122-HLA
Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) uses both Type I and Type III Glass Beads in its runway painting projects to allow for proper reflective properties. JAA Award No. AC2020-06-10 for glass beads is set to expire June 30, 2025. Annual spend for this commodity averages \$20,000.00 over the last three years.

Procurement conducted research and has reviewed this request against various vendors and cooperative purchasing sources and is of the opinion that, pursuant to Sections 2.05(A)(12) and 3.08 of JAA's Procurement Code, it is in JAA's best interest to utilize the Sourcewell Contract No. 110122-HLA, which was competitively solicited and awarded to Hi-Lite Airfield Services, LLC, for a term through January 13, 2027, with a renewal option of an additional one year.

RECOMMENDATION:

Procurement recommends JAA utilize Sourcewell Contract No. 110122-HLA to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, to Hi-Lite Airfield Services, LLC, for airport runway materials with related supplies and services, in a total potential not-to-exceed amount of \$90,000.00, through contract expiration of January 13, 2027 and any additional renewal years not to exceed five years, at JAA's sole discretion, based upon vendor performance and available funds.



AC2025-04-01

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Eric Powell
Storeroom Manager

Signed by: Eric Powell
Signed at: 2025-04-25 11:02:44 +00:00
Reason: Witnessing Eric Powell

Eric Powell

Signature and Date

PROCUREMENT REVIEW:

Meghan Miles
Procurement Administrator

Signed by: Meghan Miles
Signed at: 2025-04-25 11:50:07 +00:00
Reason: Witnessing Meghan Miles

Meghan Miles

Signature and Date

LeNedda Esquivel
Director of Procurement

Signed by: LeNedda Esquivel
Signed at: 2025-04-25 09:27:58 -04:00
Reason: Witnessing LeNedda Esquivel

LeNedda Esquivel

Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer

Signed by: Devin Reed
Signed at: 2025-04-25 14:33:26 +00:00
Reason: Witnessing Devin Reed

Devin Reed

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



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Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2025-04-02

**Heating, Ventilation, Air Conditioning and Refrigeration (HVAC-R) Equipment,
Parts and Supplies**

**Vendor: The Ware Group, LLC dba Johnstone Supply
(Cost: \$150,000.00 Funding: 00000.17111 and Various)**

Piggyback Public Posting: April 16-23, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Heating, Ventilation, Air Conditioning and Refrigeration (HVAC-R) Equipment, Parts and Supplies / The Ware Group, LLC <i>dba</i> Johnstone Supply	Cost: \$150,000.00
Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 00000.17111 and Various

Attached / Supporting Documents

Exhibit "A" – School Board of Alachua County Contract No. 25-16
Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has an ongoing need to stock and supply HVAC-R equipment, parts, and supplies as part of its maintenance of a multitude of HVAC systems throughout its Airport system, regularly makes repairs as needed. Repairs can include, but are not limited to, complete system replacements, refrigerants, and a variety of consumable parts.

Due to an expiring cooperative contract, Procurement conducted research, reviewed the purchase of similar parts against vendors and cooperative purchasing sources, and is of the opinion that, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize School Board of Alachua County Contract No. 25-16, which was competitively solicited and awarded to The Ware Group, LLC *dba* Johnstone Supply, for a term through February 28, 2027, with renewal options of up to an additional two-years. Annual expenditures are estimated at \$30,000.00, based on historical spend data.

RECOMMENDATION:

Procurement recommends JAA utilize School Board of Alachua County Contract No. 25-16 to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, to The Ware Group, LLC *dba* Johnstone Supply, for HVAC-R equipment, parts and supplies, in a total potential not-to-exceed amount of \$150,000.00, through the contract term and any additional renewal years not to exceed five years, based upon vendor performance and the availability of funds.



AC2025-04-02

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

<p>ORIGINATED AND SUBMITTED FOR APPROVAL BY:</p> <p>Eric Powell Storeroom Manager</p> <p>PROCUREMENT REVIEW:</p> <p>Meghan Miles Procurement Administrator</p> <p>LeNedda Esquivel Director of Procurement</p> <p>SUBMITTED FOR APPROVAL:</p> <p>Devin J. Reed Chief Compliance Officer</p>	<p>Signed by: Eric Powell Signed at: 2025-04-25 11:03:39 +00:00 Reason: Witnessing Eric Powell</p> <p style="text-align: center;"><i>Eric Powell</i> </p> <hr/> <p style="text-align: center;">Signature and Date</p> <p>Signed by: Meghan Miles Signed at: 2025-04-25 11:49:08 +00:00 Reason: Witnessing Meghan Miles</p> <p style="text-align: center;"><i>Meghan Miles</i> </p> <hr/> <p style="text-align: center;">Signature and Date</p> <p>Signed by: LeNedda Esquivel Signed at: 2025-04-25 09:26:39 -04:00 Reason: Witnessing LeNedda Esquivel</p> <p style="text-align: center;"><i>LeNedda Esquivel</i> </p> <hr/> <p style="text-align: center;">Signature and Date</p> <p>Signed by: Devin Reed Signed at: 2025-04-25 14:33:53 +00:00 Reason: Witnessing Devin Reed</p> <p style="text-align: center;"><i>Devin Reed</i> </p> <hr/> <p style="text-align: center;">Signature and Date</p>
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AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2025-04-03

Automotive Parts and Supplies

Vendor: Genuine Parts Company dba NAPA

(Cost: \$150,000.00 Funding: Various)

Piggyback Public Posting: April 16-23, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Automotive Parts and Supplies / Genuine Parts Company *dba* NAPA **Cost:** \$150,000.00

Solicitation No: Piggyback **Budgeted, Transferred, or Contingency:** Budgeted

On-Going Maintenance Cost: N/A **Funding Source:** Various

Attached / Supporting Documents

Exhibit "A" – Sourcewell Contract No. 100124-GPC

Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a continuing need for various automotive parts and supplies. NAPA provides auto parts and accessories for fast delivery, including free same business day delivery with the benefit of in-store purchases at over 6,000 stores nationwide. Non-local products ship next business day from 64 regional distribution centers. Procurement purchases parts and stocks inventory for various departments on an "as-needed" basis.

Due to an expiring cooperative contract, Procurement conducted research, reviewed the purchase of similar parts against vendors and cooperative purchasing sources, and is of the opinion that, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize Sourcewell Contract No. 100124-GPC, which was competitively solicited and awarded to the Genuine Parts Company *dba* NAPA for a term through January 10, 2029, with three additional annual renewals. JAA would not exceed five years upon execution of contract. This award will be a non-exclusive agreement, with Procurement continuing to research this commodity to secure the best value for JAA.

RECOMMENDATION:

Procurement recommends JAA utilize Sourcewell Contract No. 100124-GPC to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, to Genuine Parts Company *dba* NAPA, to purchase automotive parts and supplies on a non-exclusive basis, in a total potential not-to-exceed amount of \$150,000.00, through January 10, 2029, and annual renewals not to exceed five years, based upon vendor performance and the availability of funds.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Kenneth Badger
Fleet Manager

Signature and Date

PROCUREMENT REVIEW:

Meghan Miles
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2025-04-04

Automotive Parts and Solutions

Vendor: O'Reilly Auto Enterprises, LLC dba O'Reilly Auto Parts

(Cost: \$150,000.00 Funding: Various)

Piggyback Public Posting: April 16-23, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Automotive Parts and Solutions / O'Reilly
Auto Enterprises, LLC *dba* O'Reilly Auto Parts **Cost:** \$150,000.00

Solicitation No: Piggyback **Budgeted, Transferred, Budgeted
or Contingency:**

On-Going Maintenance Cost: N/A **Funding Source:** Various

Attached / Supporting Documents

Exhibit "A" – Omnia Contract No. 158963

Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a continuing need for various automotive parts and supplies. O'Reilly Auto Parts provides auto parts and accessories for fast delivery, including same business day delivery with the added benefit of in-store purchases. O'Reilly has 6,000 company-owned stores across 48 states, with 30 distribution centers across the country. Procurement purchases parts and stocks inventory for various departments on an "as-needed" basis.

Due to an expiring cooperative contract, Procurement conducted research, reviewed the purchase of similar parts against vendors and cooperative purchasing sources, and is of the opinion that, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize Omnia Contract No. 158963, which was competitively solicited and awarded to O'Reilly Auto Enterprises, LLC, *dba* O'Reilly Auto Parts, for a term through October 31, 2027 with an option to renew based on eligible contract renewal terms. This award will be a non-exclusive agreement, with Procurement continuing to research this commodity to secure the best value for JAA.

RECOMMENDATION:

Procurement recommends JAA utilize Omnia Contract No. 158963 to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, to O'Reilly Auto Enterprises, LLC *dba* O'Reilly Auto Parts, to purchase automotive parts and supplies on a non-exclusive basis, in a not to exceed amount of \$150,000.00, through contract expiration of October 31, 2027, and annual renewals not to exceed five years, based upon vendor performance and available funding.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Kenneth Badger
Fleet Manager

Signature and Date

PROCUREMENT REVIEW:

Meghan Miles
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2025-04-05

**Automotive Parts and Accessories for Light, Medium, Heavy Duty Vehicles and
Related Products and Services**

**Vendor: Advance Stores Company Incorporated dba Advance Auto Parts
(Cost: \$125,001.00 Funding: Various)**

Piggyback Public Posting: April 17-24, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Automotive Parts and Accessories for Light, Medium, Heavy Duty Vehicles and Related Products and Services / Advance Stores Company Incorporated *dba* Advance Auto Parts

Cost: \$125,001.00

Solicitation No: Piggyback

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Various

Attached / Supporting Documents

Exhibit "A" – Omnia Contract No. R-LD-23013-01

Exhibit "B" – Updated Public Notice Posting

BACKGROUND:

In March 2025, Procurement posted a public notice for informal award to Advanced Stores Company Incorporated *dba* Advance Auto Parts, for the purchase of automotive parts utilizing Omnia Contract No. R-LD-23013. Recently, Procurement was notified of upcoming purchases for warehouse garage equipment and services, which includes ongoing services through Advance Auto Parts; consequently, it is now in the best interest of JAA to pursue a formal award.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Omnia Contract No. R-LD-23013-01, which was competitively awarded to Advance Auto Parts and offers favorable pricing for the services contemplated herein, with a contract term through October 31, 2028, and an option to renew based on eligible contract renewal terms. This award will be a non-exclusive agreement, with Procurement continuing to research this commodity to secure the best value for JAA.

RECOMMENDATION:

Procurement recommends JAA utilize Omnia Contract No. R-LD-23013-01 to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, to Advance Stores Company Incorporated *dba* Advance Auto Parts, for automotive parts and accessories for light, medium, heavy duty vehicles and related products and services, on a non-exclusive basis, in a total potential not-to-exceed amount of \$150,000.00, through October 31, 2028, and annual renewals not to exceed five years, based upon vendor performance and availability of funds.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Kenneth Badger
Fleet Manager

Signature and Date

PROCUREMENT REVIEW:

Meghan Miles
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2025-04-06

Shuttle Bus Wrap Installation and Repair Services
Vendor: All Star Sales, Inc. dba Raintree Graphics
(Cost: \$105,000.01 Funding: Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Shuttle Bus Wrap Installation and Repair
Services / All Star Sales, Inc. dba Raintree
Graphics **Cost:** \$105,000.01

Solicitation No: ITB No. 23-01-43101

**Budgeted, Transferred, Budgeted
or Contingency:**

On-Going Maintenance Cost: N/A

Funding Source: Various

Attached / Supporting Documents

Exhibit "A" – Contract No. 23-01-43101 and Spend Analysis

Exhibit "B" – Raintree Graphics Quote No. 20795

BACKGROUND:

In February 2023, Procurement issued Invitation to Bid (ITB) No. 23-01-43101, Shuttle Bus Wraps, which requested unit pricing for this scope of services on an "as-needed" basis. One conforming bid and one non-conforming bid were received. All Star Sales, Inc. *dba*, Raintree Graphics, was awarded an informal contract based on an initial three-year term and renewals of up to two years.

Currently, Parking & Grounds Transportation is planning for the wrap removal and reinstallation of 15 shuttle buses. Additionally, the Public Safety and Security Department is anticipating rebranding several Police vehicles. In anticipation of these upcoming costs, which will exceed JAA's Formal Threshold based upon recently received quotes, Procurement will need to increase spending authority with All Star Sales, Inc. *dba* Raintree Graphics, for services through contract expiration of March 26, 2028.

RECOMMENDATION:

Procurement recommends an award be made to All Star Sales, Inc. *dba* Raintree Graphics, the most responsive, responsible bidder for ITB No. 23-01-43101, for shuttle bus wrapping and related services, in an initial three-year term and renewal options of up to two years, for a total potential not-to-exceed amount of \$130,000.00, through contract expiration of March 26, 2028.



AC2025-04-06

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Sr. Manager Airside Facilities

Signed by: Robert Speight
Signed at: 2025-04-25 12:58:03 +00:00
Reason: Witnessing Robert Speight

Robert Speight

Signature and Date

PROCUREMENT REVIEW:

Marilyn V. Fryar
Contract Administrator

Signed by: Marilyn V. Fryar
Signed at: 2025-04-25 13:03:25 +00:00
Reason: Witnessing Marilyn V. Fryar

Marilyn V. Fryar

Signature and Date

LeNedda Esquivel
Director of Procurement

Signed by: LeNedda Esquivel
Signed at: 2025-04-25 09:29:33 -04:00
Reason: Witnessing LeNedda Esquivel

LeNedda Esquivel

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signed by: Devin Reed
Signed at: 2025-04-25 14:25:15 +00:00
Reason: Witnessing Devin Reed

Devin Reed

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025_____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2025-04-07

**Airport Pavement Marking Condition Assessments, Markings and Related
Services**

Vendor: Florida Airfield Maintenance, JV

(Cost: \$705,000.00 Funding: Various)

Piggyback Public Posting: April 16-22, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Airport Pavement Marking Condition Assessments, Markings and Related Services / Florida Airfield Maintenance, JV	Cost: \$705,000.00
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Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
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On-Going Maintenance Cost: N/A	Funding Source: Various
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Attached / Supporting Documents

Exhibit "A" – AC2021-08-06, AC2022-03-05, AC2024-08-01S
Exhibit "B" – Contract Renewal, Spend Analysis and Public Notice Postings

BACKGROUND:

In August 2021, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2021-08-06 to Florida Airfield Maintenance, JV, for airport pavement marking condition assessments, markings and related services utilizing FDOT Contract No. BEA97/DOT RFP-221-9019-CA. The award was further approved and amended to add funding and additional services for Cecil Airport & Spaceport.

AC2021-08-06	\$600,000.00
AC2022-03-05	\$689,158.47
AC2024-08-01S	\$210,841.53
Total Potential Award	\$1,500,000.00

The approved funds have reached depletion and require additional funding for FY25 airfield assessments, markings and related services for Cecil Airport & Spaceport and JIA/JAX FAR Part 139 services. Procurement is in receipt of requisitions and recommends an additional \$705,000.00, based upon historical spend and increased airfield marking improvements at all of the airports, to continue services through contract expiration of December 31, 2026.

RECOMMENDATION:

Procurement recommends JAA Award No. AC2021-08-06, awarded to Florida Airfield Maintenance, JV, for as-needed airport pavement marking condition assessments, markings and related services, pursuant to Sections 2.05 (A)(12) and 3.08 of JAA's Procurement Code, be further amended to increase the approved spend authority by \$705,000.00, for use through contract expiration of December 31, 2026, resulting in a new potential total not-to-exceed amount of \$2,205,000.00.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Senior Manager Airside Facilities

Signature and Date

PROCUREMENT REVIEW:

Monica M. Frazier
Contract Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 8: AC2025-04-08

**Airport Rescue Fire Fighting (ARFF) Truck Inspections, Repairs and Preventative
Maintenance Services**

Vendor: Ten-8 Fire & Safety, LLC

(Cost: \$22,951.37 Funding: 45116.77410)

Piggyback Public Posting: April 16-22, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Airport Rescue Fire Fighting (ARFF) Truck Inspections, Repairs and Preventative Maintenance Services / Ten-8 Fire & Safety, LLC	Cost: \$22,951.37
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 45116.77410

Attached / Supporting Documents

Exhibit "A" – Lake County Contract No. 21-0714G
Exhibit "B" – Spend Analysis and Public Notice Posting

BACKGROUND:

In December 2022, Procurement publicly posted an informal piggyback award to Ten-8 Fire & Safety, LLC, for repair services for vehicles equipment utilizing a competitively awarded Lake County Contract No. 21-0714G. The contract was for an initial one-year term, with annual renewal options, which have been extended through September 30, 2026.

The informal threshold has been depleted and requires: (i) ratification in the amount of \$7,951.37, due to an administrative oversight; and (ii) an additional need of \$15,000.00 (see "Exhibit B") to continue Airport Rescue Fire Fighting (ARFF) crash trucks annual inspections, preventative maintenance and repair schedules through contract expiration.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Contract No. 21-0714G and is of the opinion that it continues to offer favorable pricing for the services contemplated herein.

RECOMMENDATION:

Engineering & Facilities recommends JAA's informal award to Ten-8 Fire & Safety, LLC for vehicle and operating equipment repair services, utilizing Lake County Contract No. 21-0714G for ARFF Truck annual inspections, preventative maintenance and repair services, pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, be amended to: (i) ratify a spend authority overage resulting from an administrative oversight in the amount of \$7,951.37; and (ii) increase the spending authority in the amount of \$15,000.00 to ensure services through contract expiration of September 30, 2026, for a new potential total not-to-exceed amount of \$47,951.36.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	David Jones, VP of Engineering and Facilities
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Senior Manager Airside Facilities

Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 9: AC2025-04-09

Fleet Vehicle Tires, Parts, and Services

Vendor: Miller Bros. Giant Tire Service – Orlando, Inc.

(Cost: \$100,000.00 Funding: Various)

Piggyback Public Posting: April 21-29, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Fleet Vehicle Tires, Parts, and Services / Miller Bros. Giant Tire Service – Orlando, Inc. **Cost:** \$100,000.00

Solicitation No: Piggyback **Budgeted, Transferred, or Contingency:** Budgeted

On-Going Maintenance Cost: N/A **Funding Source:** Various

Attached / Supporting Documents

Exhibit "A" – Florida Sheriffs Association FSA25-TRS27.0 Tires Contract Packet

Exhibit "B" – Public Posting Notice

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has an ongoing need for Aircraft Rescue and Fire Fighting Crash Truck tires, heavy-duty vehicle tires, related parts and services, the current piggyback contract for which expired on March 31, 2025. Historically, Procurement purchased this commodity and related services from Florida Sheriffs Association contracts that are competitively awarded to Manufacturer Authorized Sales and Services Centers primarily through Miller Bros. Giant Tire Service – Orlando, Inc.

Procurement researched alternative cooperative contracts and is of the opinion that, pursuant to Section 2.05(A)(12) and 3.08 of JAA's Procurement Code, it is in JAA's best interest to continue utilizing the newly competitively awarded Florida Sheriffs Association Contract No. FSA25-TRS27.0, with a term through March 31, 2027.

Bridgestone, Continental, Michelin, Sumitomo, Goodyear, Toyo, and Yokohama tire brands and twelve service specifications are covered under the referenced Contract, which offers current and favorable pricing.

RECOMMENDATION:

Procurement recommends JAA utilize Florida Sheriffs Association Contract No. FSA25-TRS27.0 to make a properly noticed award, pursuant to §2.05(A)(12) and §3.08 of JAA's Procurement Code, to Miller Bros. Giant Tire Service – Orlando, Inc., for tires and related service, in a total potential not-to-exceed amount of \$100,000.00, based upon historic spend data, through contract expiration of March 31, 2027, at JAA's sole discretion, based upon vendor performance and available funding.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Senior Manager Airside Facilities

Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 10: AC2025-04-10

Xovis AERO Passenger Flow Management System

Vendor: Xovis USA, Inc.

(Cost: \$592,920.00 Funding: 24001)

Exempt Public Posting: April 25-May 15, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Xovis AERO Passenger Flow Management System / Xovis USA, Inc. **Cost:** \$592,920.00

Solicitation No: Sole Source **Budgeted, Transferred, or Contingency:** Budgeted

On-Going Maintenance Cost: **Funding Source:** 24001

Attached / Supporting Documents

Exhibit "A" – Xovis Renewal Quotation

Exhibit "B" – Sole Source/Proprietary Form and Public Posting Notice

BACKGROUND:

The Xovis AERO Passenger Flow Management System (PFMS) is a sensor-based analytics solution designed to measure and manage passenger flow in airports. Features include:

- Real-Time Passenger Counting: Counts passengers and monitors queues across terminal touchpoints using 3D stereo vision technology;
- Data-Driven Operations: Provides data to visualize passenger flow, waiting times at security checkpoints, and operational efficiency; and
- Customizable Alerts: Triggers alerts for queue management when conditions change.

Xovis AERO was installed as part of the Jacksonville International Airport's (JIA) Security Checkpoint renovation project that was completed in April 2024. The first year of service was included in the project installation costs. The annual renewal cost to maintain the system features is \$118,584.00. The first year term is from May 1, 2025, through April 30, 2026.

This award is a sole source / proprietary purchase, as only Xovis is the original equipment and service provider of the controller and cloud solution. While other wait time monitoring solutions might be available, it would necessitate replacement of the current hardware installed and disruption of service.

RECOMMENDATION:

Information Technology recommends JAA make a properly noticed award, pursuant to Section 3.09 of the Procurement Code, to Xovis USA, Inc., for the ongoing service of the Passenger Flow Management System, with a duration of five-years in a total potential not-to-exceed amount of \$592,920.00, at the sole discretion of the JAA based upon vendor performance and availability of funds

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Steven Schultz, Vice President of Information Technology
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
Vice President of Information Technology

Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Advisor

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 11: AC2025-04-11

Plumbing Maintenance and Repair Services

Vendor: Turner Plumbing Company, Inc.

(Cost: \$650,000.00 Funding: Various)

Piggyback Public Posting: April 16-23, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Plumbing Maintenance and Repair Services / Turner Plumbing Company, Inc. **Cost:** \$650,00.00

Solicitation No: Piggyback **Budgeted, Transferred, or Contingency:** Budgeted

On-Going Maintenance Cost: N/A **Funding Source:** Various

Attached / Supporting Documents

Exhibit "A" – JAXPORT Contract No. 25-01

Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has an ongoing need for plumbing maintenance and repair services for utilization by all departments throughout its Airport System, the current piggyback contract for which is due to expire on August 2025. The Jacksonville Port Authority (JAXPORT) released Request for Proposals No. 25-01 and competitively awarded a contract to Turner Plumbing Company, Inc. in March of 2025.

Procurement conducted research of other vendors and cooperative contracts, and is of the opinion that, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize JAXPORT Contract No. 25-01, which has a term through February 29, 2028, with renewal options of up to two years.

Based on historical spend for the organization, Procurement recommends a total potential not-to-exceed amount of \$650,000.00 for "as-needed" plumbing maintenance and repair services for the duration of the term and renewals, not to exceed five years.

RECOMMENDATION:

Procurement recommends JAA utilize JAXPORT Contract No. 25-01 to make a properly noticed award, pursuant to Sections 2.05(A)(12) and/or 3.08 of the JAA Procurement Code, to Turner Plumbing Company, Inc, in a total potential not-to-exceed amount of \$650,000.00, for "as-needed" plumbing maintenance and repair services for the duration of the term and renewals, not to exceed five years, based upon vendor performance and the availability of funds.



AC2025-04-11

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:	
Meghan Miles Procurement Administrator	<div style="text-align: right;"> <p><small>Signed by: Meghan Miles Signed at: 2025-04-25 15:09:43 +00:00 Reason: Witnessing Meghan Miles</small></p> </div> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <p style="text-align: right;">Signature and Date</p>
PROCUREMENT REVIEW:	
LeNedda Esquivel Director of Procurement	<div style="text-align: right;"> <p><small>Signed by: LeNedda Esquivel Signed at: 2025-04-25 11:17:53 -04:00 Reason: Witnessing LeNedda Esquivel</small></p> </div> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <p style="text-align: right;">Signature and Date</p>
SUBMITTED FOR APPROVAL:	
Devin J. Reed Chief Compliance Officer	<div style="text-align: right;"> <p><small>Signed by: Devin Reed Signed at: 2025-04-25 15:19:09 +00:00 Reason: Witnessing Devin Reed</small></p> </div> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <p style="text-align: right;">Signature and Date</p>

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

April 28, 2025

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Noticed Agenda Item

(Exhibits available upon request)

Item 12: AC2025-04-12

Online Marketplace and Related Cloud Services

Vendor: Amazon Capital Services, Inc.

(Cost: \$500,000.00 Funding: Various)

Piggyback Public Posting: April 21-28, 2025

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Online Marketplace and Related Cloud Services / Amazon Capital Services, Inc. **Cost:** \$500,000.00

Solicitation No: Piggyback

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Various

Attached / Supporting Documents

Exhibit "A" – Omnia Partners Contract No. RH-22-026 documentation

Exhibit "B" – Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has an ongoing need for online marketplace and related services, the current piggyback award for which will expire in May of 2025. Procurement conducted market research to obtain information on new cooperative contracts with Amazon. Omnia Partners Cooperative solicited new E-Commerce Marketplace services for the ability to procure goods at discounted pricing, research comparative pricing, access a network of vendors to find discontinued / difficult items to procure locally, utilize next day shipping, and have 24/7 online access.

Pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed Omnia Partners Contract No. RH-22-026, which is favorable, meets JAA's needs and has a contract term is through December 31, 2027, with renewal options of up to five years. JAA would not exceed five years upon execution of contract. As such, Procurement is of the opinion that it is in JAA's best interest to piggyback this contract, which was competitively awarded to Amazon Capital Services, Inc. This award will be a non-exclusive agreement, with Procurement continuing to research these services to secure the best value for JAA.

RECOMMENDATION:

Procurement recommends that JAA utilize Omnia Partners Cooperative Contract No. RH-22-026 to make a properly noticed award, pursuant to §§ 2.05(A)(12) and/or 3.08 of the Procurement Code, to Amazon Capital Services, Inc., for AWS Marketplace and online services for software, cloud and other products and services, in a not-to-exceed amount of \$500,000.00, based upon historic spend data, with the duration of five years, available for use by all JAA departments. Funding is budgeted within the requesting departments' cost centers and will be verified and approved via JAA's requisition process.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Janisa Laster
Procurement Specialist

Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: April 28, 2025

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):