



**RFP No. 25-21-43101  
Food Hall Concessions**

**Release Date: July 25, 2025  
Addendum No. 01**

**\*UPDATES TO THE FOLLOWING SECTIONS\***

**1. Article I - 1.09 Mandatory Respondent Criteria**

**The section has been revised to add the following language:**

- A. Respondent shall have a minimum of five (5) years' experience successfully managing or owning at least three Food and Beverage **or Retail Concessions** in an airport, transportation center, stadium, mall or other prominent setting generating a minimum of \$500,000.00 annual gross receipts per location. An authorized company representative must acknowledge that Respondent has met the minimum \$500,000.00 annual gross receipts per location for the last five (5) years, immediately prior to the date of the receipt of proposals.

**2. Article I- Instructions to Respondents, Section 1.10 Responsible Respondent Criteria: SECTION 6: Airport Concessions Disadvantaged Business Enterprise (ACDBE) Goal (Maximum 5 points)**

**The section has been revised to add the following language:**

This section is intended to allow the Respondent an opportunity to discuss its past and present demonstrated commitment to small and minority businesses and contributions toward a diverse market place. More specifically, the Respondent is asked to state its:

- (i) past efforts to mentor, train and otherwise demonstrate a commitment to the growth and development of the small and minority business community; and
- (ii) present intentions to mentor, train, and include Disadvantaged Business Enterprises (DBE) in the scopes of work that are contemplated by and that will result from this solicitation.

Proposer should highlight company efforts to encourage DBE and local small business utilization including such items as mentoring or outreach programs and/or similar programs in which the Proposer engages DBEs and small business participation.

A Disadvantaged Business Enterprise shall be defined as a business firm satisfying the requirements of 49 CFR Part 26, as amended. It is the official policy of JAA to recognize the authority and applicability of the United States Department of Transportation's Rules and Regulations governing Disadvantaged Business Enterprise participation. Firms desiring to participate as a Disadvantaged Business Enterprise (DBE) on JAA projects or contracts must be duly certified by a member of the Florida Unified Certification Program (UCP) and be listed in the UCP DBE Directory of firms, access to which may be obtained by visiting:

<https://fdotxwp02.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/>

Any DBE firm not duly certified by a Florida UCP certifying member by proposal closing date may not be used to meet the disadvantaged business participation requirements of the JAA.

All Respondents participating in this project are hereby notified that the failure to fully comply with their proposed DBE participation percentages will constitute a breach of the contract resulting here



**RFP No. 25-21-43101  
Food Hall Concessions**

**Release Date: July 25, 2025  
Addendum No. 01**

from and may result in the termination of the contract or such other remedy as deemed appropriate by JAA.

**The DBE participation goal for this project is 14% nevertheless, the Respondent is encouraged to consider this goal as a floor and not a ceiling, as points will be awarded accordingly.** Submission of a proposal shall constitute full acceptance of all DBE goals and conditions outlined in this Request.

JAA intends to award the contract for this solicitation to the most responsible Respondent submitting a proposal that is most advantageous and in the best interests of the JAA, provided the Respondent has satisfactorily demonstrated its ability to meet the DBE participation goals, once established, or has provided written documentation at the time proposals are due to demonstrate good faith efforts sufficient to overcome a rebuttable presumption of the adequacy of the assigned goal by virtue of other Respondents having achieved the goal. JAA reserves the right to reject any or all proposals submitted in response to this RFP.

For questions regarding this program, contact Yetunde Oyewole at (904) 741-3172 or email, [yetunde.oyewole@flyjacksonville.com](mailto:yetunde.oyewole@flyjacksonville.com).

**Attachment:**

**Exhibit A: Pre-Proposal Meeting Attendance List for RFP No. 25-20-43101  
and RFP No. 25-21-43101.**

**Questions are due August 8, 2025 by 5:00 PM (EST).**

**Proposal Due Date is Tuesday, September 9, 2025 at 2:00 PM (EST).**



**RFP No. 25-21-43101  
Food Hall Concessions**

**Release Date: July 25, 2025  
Addendum No. 01**

## **Exhibit A**

### **Pre-Proposal Meeting Attendance List for RFP No. 25-20-43101 and RFP No. 25-21-43101**

*(The remainder of this page has been intentionally left blank)*








Attendance Record  
Pre-Submission Conference  
Date: July 23, 2025

RFP No. 25-20-43101 Food and Beverage Concessions  
RFP No. 25-21-43101 Food Hall Concessions

COMPANY	NAME & EMAIL	PHONE	INTEREST
JAA	Name: Samantha Smid Email: Samantha.smid@flyjacksonville.com	904-741-3209	
JAA	Name: Jeff Taylor Email: jeffrey.taylor@flyjacksonville.com	904-741-2062	
JAA	Name: Paul Gerrety Email: paul.gerrety@flyjax.com	904-741-2177	PC
JAA	Name: Meghan Miles Email: meghan.miles@flyjacksonville.com	904-741-3861	
JAA	Name: Yetunde Oyewole Email: yetunde.oyewole@flyjacksonville.com	904-741-3172	YO
CMTSINC	Name: Yvonne McClain Email: ymcclain@cmtsinc.com	503-201-8787	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Epik Burger Inc./ Epik Hospitality, LLC	Name: Korey Konopasek Email: korey@epikburger.com	904-486-8119	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Fab Concierge Services	Name: Faisal Bukeirat Email: fab9498@gmail.com	904-947-1173	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Haymaker Coffee Co	Name: Claudia Pak Email: Claudia@haycc.com	917-951-7770	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Hudson By Avolta	Name: Amy Higgins Email: amy.higgins@avolta.net	401-489-1349	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>

Attendance Record  
Pre-Submission Conference  
Date: July 23, 2025

RFP No. 25-20-43101 Food and Beverage Concessions  
RFP No. 25-21-43101 Food Hall Concessions

COMPANY	NAME & EMAIL	PHONE	INTEREST
Hudson By Avolta	Name: Kristin Franzese Email: Kristin.Franzese@hmshost.com 	301 385- 1895	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
HMS Host	Name: Paul Lockel Email: Paul.Lockel@hmshost.com 	615 474 8977	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
HMS Host	Name: Guillermo Perez Email: Guillermo.Perez@hmshost.com		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
MBC Concessions, Inc.	Name: Justin Triplett Email: jtriplett@mbcconcessions.com	404-761-9104 	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Millie's Homemade	Name: Lauren Townsend Email: lauren@millieshomemade.com	412-924-0040 x205 	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Paradies Lagardere	Name: Kathleen Fox  Email: Kathleen.Fox@paradies-na.com	617-794-8672	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Paradies Lagardere	Name: Dorrie Paradies  Email: Dorrie.Paradies@paradies-na.com		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Paradies Lagardere	Name: Beth Coburn  Email: beth.coburn@paradies-na.com	904-626-5178	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
SSP America/Food Travel Experts	Name: John D Clarke Email:		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
SSP America/Food Travel Experts	Name: Scott Welding Email:		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>

Attendance Record  
Pre-Submission Conference  
Date: July 23, 2025

RFP No. 25-20-43101 Food and Beverage Concessions  
RFP No. 25-21-43101 Food Hall Concessions

COMPANY	NAME & EMAIL	PHONE	INTEREST
SSP America/Food Travel Experts	Name: Maxwell Zirkman Email:		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Suga Mammias Pound Cakes	Name: Alicia Zellous Email: sugamammias09@gmail.com		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Fromdaroot LLC	Name: Ashley Ferguson Email: fromdaroot21@gmail.com	305- 927- 7841	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
HUSHOST	Name: Stephen Douglas Email: Stephen.Douglas@HUSHOST.COM	240 308 0644	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
	Name: Pam Payne Email: pamelagpayne@gmail.com	904) 845- 6041	Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Icecapade Frozen Treats, Inc.	Name: Dianne Wellington Email: dianne@icecapade.com	904 341-4190 <del>904</del>	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
BMEL Business Solutions	Name: Bing Parkinson Email: bingham@bmelbusiness.com		Food Hall <input type="checkbox"/> Food & Beverage <input type="checkbox"/>
Reggio's Pizzeria +	Name: SHAR? WILSON Email: ssw@baltonecorp.com	773- 960-6665	Food Hall <input type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>
EDC3	Name: JHAWN ASHLEY Email: INFO@EDC3GLOBAL.COM	904 2265297	Food Hall <input checked="" type="checkbox"/> Food & Beverage <input type="checkbox"/>
Tequila & Acordeon Mexican Restaurant	Name: Indy Rosario Email: tequilaandacordeon@gmail.com	850- 888-8547	Food Hall <input type="checkbox"/> Food & Beverage <input checked="" type="checkbox"/>

Date: July 23, 2025

**RFP No. 25-21-43101 Food Hall Concessions**

[illegible]

RFP No. 25-20-43101 Food and Beverage Concessions  
RFP No. 25-21-43101 Food Hall Concessions

[illegible]