



**RFP No. 25-22-43101
Retail Concessions**

**Release Date: July 25, 2025
Addendum No. 01**

UPDATES TO THE FOLLOWING SECTIONS

Article I- Instructions to Respondents, Section 1.10 Responsible Respondent Criteria:

**SECTION 6: Airport Concessions Disadvantaged Business Enterprise (ACDBE) Goal
(Maximum 5 points)**

ADD:

This section is intended to allow the Respondent an opportunity to discuss its past and present demonstrated commitment to small and minority businesses and contributions toward a diverse marketplace. More specifically, the Respondent is asked to state its:

- (i) past efforts to mentor, train and otherwise demonstrate a commitment to the growth and development of the small and minority business community; and
- (ii) present intentions to mentor, train, and include Airport Concession Disadvantaged Business Enterprises (ACDBE) in the scopes of work that are contemplated by and that will result from this solicitation.

Proposer should highlight company efforts to encourage ACDBE utilization including such items as mentoring or outreach programs and/or similar programs in which the Proposer engages ACDBEs and small business participation.

A Disadvantaged Business Enterprise shall be defined as a business firm satisfying the requirements of 49 CFR Part 26, as amended. It is the official policy of JAA to recognize the authority and applicability of the United States Department of Transportation's Rules and Regulations governing Disadvantaged Business Enterprise participation. Firms desiring to participate as a Disadvantaged Business Enterprise (DBE) on JAA projects or contracts must be duly certified by a member of the Florida Unified Certification Program (UCP) and be listed in the UCP DBE Directory of firms, access to which may be obtained by visiting:

<https://fdotxwp02.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/>

Any DBE firm not duly certified by a Florida UCP certifying member by proposal closing date may not be used to meet the disadvantaged business participation requirements of the JAA.

All Respondents participating in this project are hereby notified that the failure to fully comply with their proposed DBE participation percentages will constitute a breach of the contract resulting here from and may result in the termination of the contract or such other remedy as deemed appropriate by JAA.

The DBE participation goal for this project is 14% nevertheless, the Respondent is encouraged to consider this goal as a floor and not a ceiling, as points will be awarded accordingly. Submission of a proposal shall constitute full acceptance of all DBE goals and conditions outlined in this Request.

JAA intends to award the contract for this solicitation to the most responsible Respondent submitting a proposal that is most advantageous and in the best interests of the JAA, provided



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the Respondent has satisfactorily demonstrated its ability to meet the DBE participation goals, once established, or has provided written documentation at the time proposals are due to demonstrate good faith efforts sufficient to overcome a rebuttable presumption of the adequacy of the assigned goal by virtue of other Respondents having achieved the goal. JAA reserves the right to reject any or all proposals submitted in response to this RFP.

For questions regarding this program, contact Yetunde Oyewole at (904) 741-3172 or email, yetunde.oyewole@flyjacksonville.com.

Attachments:

Attachment No. 1- Pre-Proposal Meeting Attendance List

Questions are due by 5:00 PM (EST) on August 15, 2025.

Proposal Due Date is Tuesday, September 23, 2025 at 2:00 PM (EST).



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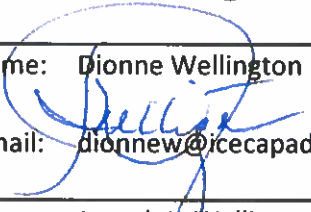
Attachment No. 1

Pre-Proposal Meeting Attendance List

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Attendance Record
Pre-Submission Conference
Date: July 23, 2025, 10:30 AM ET

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COMPANY	NAME & EMAIL	PHONE
JAA	Name: Samantha Smid Email: Samantha.smid@flyjacksonville.com	904-741-3209
JAA	Name: Jeff Taylor  Email: jeffrey.taylor@flyjacksonville.com	904-741-2062
JAA	Name: Paul Gerrety Email: paul.gerrety@flyjax.com	904-741-2177
JAA	Name: Meghan Miles Email: meghan.miles@flyjacksonville.com	904-741-3861
JAA	Name: Yetunde Oyewole Email: yetunde.oyewole@flyjacksonville.com	904-741-3172 
Villa Restaurant Group	Name: Christopher McNamee Email: CMcNamee@villarestaurantgroup.com	973-206-7265
Icecapade Frozen Treats	Name: Dionne Wellington  Email: dionnew@icecapadefrozentreats.com	904-314-4190
Icecapade Frozen Treats	Name: Joseph L. Wellington Email:	
Hudson Group	Name: Guillermo Perez Email: guillermo.perez@hmshost.com	
Hudson Group	Name: Stephen Douglas  Email: stephen.douglas@hmshost.com	240 308 0644

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COMPANY	NAME & EMAIL	PHONE
Hudson Group	Name: James Schmitz Email: Jim.Schmitz@hudsongroup.com <i>JS</i>	240-328-2180
Legacy Consulting Group LLC	Name: Brittany Williams Leverett Email: brittany@lcgroupnc.com <i>BLW</i>	956.343.3446
Legacy Consulting Group LLC	Name: Courtney Falzarano Email: <i>CF</i>	956.343.3446
The Marshall Retail Group / <i>WHSMITH NORTH AMERICA</i>	Name: Ziad El-Assad Email: ziad.elassad@whsmith.com <i>ZE</i>	702-385-5233
The Marshall Retail Group / <i>WHSMITH NORTH AMERICA</i>	Name: Nina Terjesen Email: nina.terjesen@whsmith.com <i>NT</i>	702-385-5233
Gameway	Name: Devin LaPlume Email: devin@gameway.gg <i>DL</i>	401.209.0506
Paradies	Name: Kathleen Fox Email: Kathleen.Fox@paradies-na.com <i>KF</i>	617.794.8672
Paradies	Name: Dorrie Paradies Email: <i>DP</i>	617.794.8672
Rain or Shine	Name: Christine Khanna Email: Lganesh@comcast.net	<i>904 887 1600</i>
SLA Worldwide	Name: Sandra Long Email: slong@slaworldwide.com	615.943.3329

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COMPANY	NAME & EMAIL	PHONE
Pita HA	Name: Ankur Sathya Email: Ankur.S@PitaHt.com	407-810-6239
From Da Root LLC	Name: Ashley Ferguson Email: fromdaroot21@gmail.com	305-927-7841
Anolta	Name: Amy Higgins Email: amy.higgins@anolta.net	401-489-1349
AVOLTA/Hastings Hudson	Name: Kristin Franke Email: Kristin.Franke@hastat.com	301-385-7895
EDC3	Name: Shawn Astley Email: SHAWN@EDC3GLOBAL.COM	904-226-5297
MBL Concessions	Name: Justin Triplett Email: Jtriplett@mbconcessions.com	404-761-9104
Pam Payne	Name: Pam Payne Email: Pamela.payne@gmail.com	904-945-6041
Tikka Bowls and Tacos	Name: KRUPAL PATEL Email: krupal-patel@tikkabowls-tacos.com	561-758-5862
Villa RESTAURANT GROUP	Name: Chris McNamara Email: CMCMNARA@VILLARESTAURANTGROUP.COM	973-407-9064
	Name: Email:	

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