



BOARD OF DIRECTORS MEETING JACKSONVILLE AVIATION AUTHORITY

MONDAY, SEPTEMBER 21, 2026

(changed from Wed. Sept. 23)

JAA Administration Bldg./3rd Floor Ed Austin Board Room

- | | |
|--|-------------------------------------|
| I. CALL TO ORDER | DAVID HODGES, JR., CHAIR |
| II. PLEDGE OF ALLEGIANCE | GUEST CHOSEN BY CHAIR |
| III. REPORT FROM THE SEPT. 10, 2026
NOMINATING COMMITTEE MEETING | MICHELLE BARNETT, COMM. CHAIR |
| IV. REPORT FROM THE SEPT. 16, 2026 MEETING
OF THE COMMITTEE FOR JACKSONVILLE
AEROSPACE DEVELOPMENT | DR. SOLOMON BROTMAN, COMM.
CHAIR |
| V. CEO REPORT | MARK VANLOH, CEO |
| VI. OLD BUSINESS | DAVID HODGES, JR., CHAIR |
| VII. PUBLIC COMMENT | DAVID HODGES, JR., CHAIR |
| VIII. NEW BUSINESS | DAVID HODGES, JR., CHAIR |

-SUBMISSIONS

BD2026-09-01

Accept Florida Department of Transportation Grant Agreements for Cecil and Herlong Recreational Airports
Ashley Shorter, Senior Manager Aviation Planning

BD2026-09-02

Approval of First Amendment to the Ground Lease Agreement between Signature Flight Support, LLC and JAA at Jacksonville International Airport
Jeff Taylor, Senior Manager of Properties

BD2026-09-03

Approval of Distributed Antenna System ("DAS") Contract at Jacksonville International Airport between the JAA and Arium Networks, LLC ("Arium")
Jonathan Stich, Properties Administrator



BOARD OF DIRECTORS MEETING JACKSONVILLE AVIATION AUTHORITY

MONDAY, SEPTEMBER 21, 2026

(changed from Wed. Sept. 23)

JAA Administration Bldg./3rd Floor Ed Austin Board Room

AWARD RATIFICATION SUBMISSIONS

(presented by Kathleen Fisher, Procurement Director)

BD2026-09-04AR

Ratification of Award to Sid Tool Co., Inc. for Cleaning Supplies, Equipment and Custodial-related Products

BD2026-09-05AR

Ratification of Award to Kept Companies, Inc. for Pressure Washing and Window Cleaning

BD2026-09-06AR

Ratification of Award to PBP Aviation Services, LLC for Baggage Handling System Support Services

BD2026-09-07AR

Ratification of Award to Giddens Security Corporation for Security Guard Services

BD2026-09-08AR

Ratification of Award to I-Tech Resources, Inc. for Temporary Staffing Services

IX. APPROVAL OF MEETING MINUTES

DAVID HODGES, JR., CHAIR

- **MAY 27, 2026 FINANCE AND AUDIT COMMITTEE**
- **MAY 27, 2026 BOARD OF DIRECTORS**
- **JUNE 10, 2026 COMMITTEE FOR JACKSONVILLE AEROSPACE DEVELOPMENT**
- **JULY 16, 2026 SPECIAL BOARD OF DIRECTORS**

X. REPORTS/UPDATES

- **FINANCIAL REPORT**
- **CITY COUNCIL UPDATE**

*ROSS JONES, CHIEF FINANCIAL
OFFICER
CITY COUNCIL PRESIDENT NICK
HOWLAND/JAA CITY COUNCIL
LIAISON*



BOARD OF DIRECTORS MEETING JACKSONVILLE AVIATION AUTHORITY

MONDAY, SEPTEMBER 21, 2026

(changed from Wed. Sept. 23)

JAA Administration Bldg./3rd Floor Ed Austin Board Room

- XI. ELECTION OF FY2027 BOARD OFFICERS** *DAVID HODGES, JR., CHAIR*
- XII. CHAIR'S ANNUAL RECOMMENDATION OF
CEO SALARY/BONUS, DISCUSSION** *DAVID HODGES, JR., CHAIR*
- XIII. COMMUNICATION** *DAVID HODGES, JR. CHAIR*
- **NEXT MEETING DATE IS WEDNESDAY, NOVEMBER 25, 2026**
(date change will be discussed with new chair)
**JAA ADMINISTRATION BUILDING/3rd FLOOR
ED AUSTIN BOARD ROOM**
- XIV. ADJOURN** *DAVID HODGES, JR., CHAIR*

SUBMITTED FOR INFORMATION:

- Minutes of Awards Committee Meeting May 18, 2026
- Minutes of Awards Committee Meeting June 22, 2026
- Minutes of Awards Committee Meeting July 27, 2026
- Minutes of Awards Committee Meeting August 24, 2026



SUBMISSION FOR BOARD APPROVAL

SUBJECT: Accept Florida Department of Transportation Grant Agreements for Cecil and Herlong Recreational Airports

GRANT AMOUNT: \$580,000

BUDGETED: Yes

SOURCE OF FUNDS: Capital

BACKGROUND:

The Florida Department of Transportation (FDOT) has offered the Jacksonville Aviation Authority (JAA) multiple Public Transportation Grant Agreements (PTGA) for FY26. The project details and funding amounts are listed below:

Design Taxi Lane E1 Extension at Cecil Airport:

FDOT Grant Amount: \$500,000

This project involves the design of the Taxi Lane E1 extension at Cecil Airport. The extension will provide direct access to the airport's east side for future large-scale aviation development and create a critical connection to the Otto Aerospace greenfield site. The scope includes full design services, environmental review, and all required permitting.

Access Gate Fiber Connectivity at Herlong Recreational Airport

FDOT Grant Amount: \$80,000

This project involves installing new fiber connectivity from the main building gate to both the east and west gates. The current bandwidth is insufficient to support camera coverage, and this upgrade will enable the installation of cameras at each gate. Enhancing this infrastructure will improve airport security and allow utilization of CCTV monitoring for both gate areas.



SUBMISSION FOR BOARD APPROVAL

STATUS:

The FDOT is offering the JAA multiple PTGA's to include the Design of Taxilane E1 Extension at Cecil Airport and for the Access Gates Fiber Connectivity project at Herlong Recreational Airport. See below for funding details.

Project Name	FDOT Share	JAA Share
VQQ – Design Taxilane E1 Extension	\$500,000 (100%)	\$0.00
HEG – Access Gate Fiber Connectivity	\$80,000 (80%)	\$20,000 (20%)
Total:	\$580,000	\$20,000



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SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends the JAA Board of Directors approve the acceptance of the FDOT grants for the Cecil Airport Design of the Taxilane E1 Extension in the amount of \$500,000 and the Herlong Recreational Airport Access Gate Fiber Connectivity project in the amount of \$80,000. Management further recommends the Board authorize the Chief Executive Officer to execute all grant modification requests.

RECOMMENDED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

9/15/26

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

9/15/26

BOARD APPROVAL:

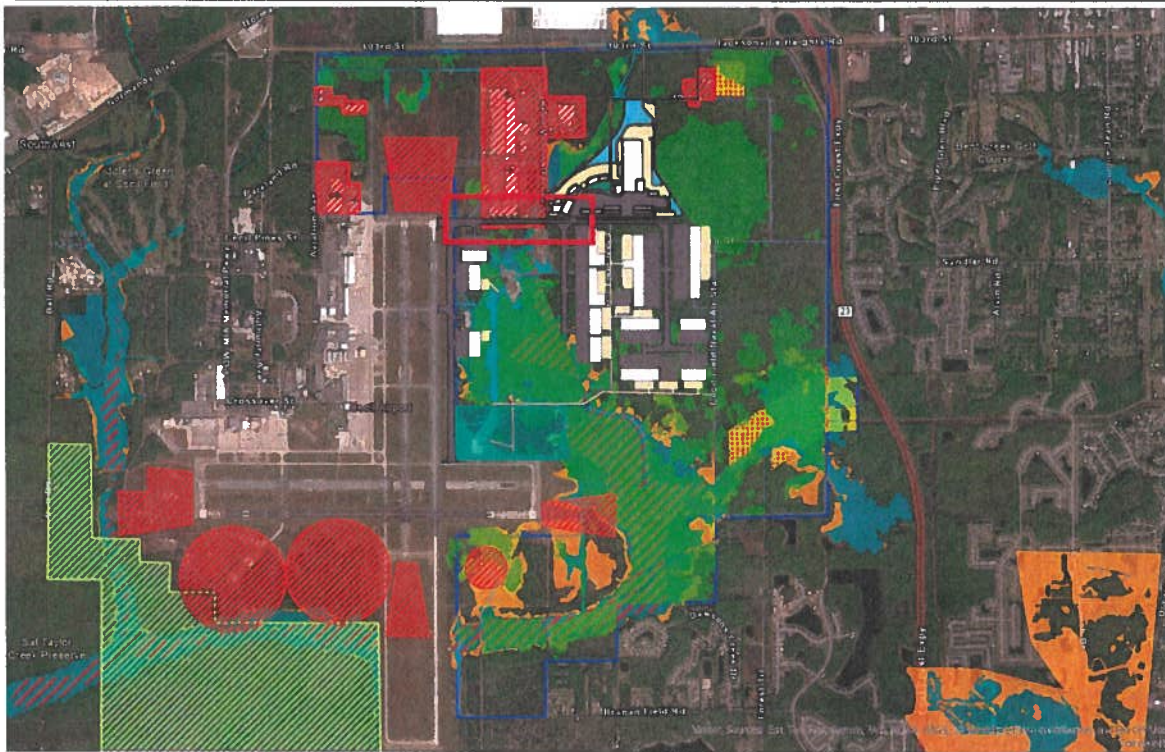
Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Chair



4.



Fiber Connectivity
at East and West
Gates

SUBMISSION FOR BOARD APPROVAL

SUBJECT: Approval of First Amendment to the Ground Lease Agreement between Signature Flight Support, LLC and JAA at Jacksonville International Airport

BUDGETED: N/A

SOURCE OF FUNDS: N/A

BACKGROUND:

Signature Flight Support, LLC ("Signature"), a long-term tenant in good standing, is a Fixed Based Operator ("FBO") at Jacksonville International Airport ("Airport").

On November 19, 2025, Signature and Jacksonville Aviation Authority ("JAA") entered into a Ground Lease for Signature to lease and develop approximately 5.3 acres of land located along Taxiway F for the construction of two new hangars.

Around August 2026, Signature completed construction of a new multi-tenanted hangar at Taxiway G, which has been fully leased. Signature has now expressed interest in leasing additional property to support the construction of yet more hangars, promote the continued growth of its FBO business, and expand its general aviation campus at JAX.

STATUS:

Signature and JAA have negotiated the following terms that are incorporated into this First Amendment to the Ground Lease:

Premises: Approximately 11 acres of undeveloped land along Taxiway F:

- Existing Site: Site 1 5.3 acres (approx.)
- Additional Sites: Sites 2a and 2b 2.7 acres each (approx.)

Projects: Site 1 will accommodate the construction of two hangars totaling approximately 30,000 sq. ft. each and scheduled to be completed by June 1, 2028. Sites 2a and 2b will be added and reserved for future development, with exception of vehicle parking areas along Yonge Drive which will be constructed preliminarily to alleviate existing parking constraints.

Right to Retake Sites: In the event Signature does not develop Sites 2a and / or 2b by May 1, 2035, the Authority reserves the right to retake either or both undeveloped sites upon providing 30 days' written notice.



SUBMISSION FOR BOARD APPROVAL

Rent Commencement: Rent equal to \$0.80 per square foot per year will commence the earlier of: (i) the Date of Beneficial Occupancy of Site 1 Project, or (ii) July 1, 2028 and rent will apply to the entire Premises.

RECOMMENDATION:

Management recommends that the Board of Directors approve the First Amendment to the Ground Lease between Jacksonville Aviation Authority and Signature Flight Support, LLC, dated November 19, 2025, and authorize the CEO to execute all documents necessary to implement this action.

RECOMMENDED FOR APPROVAL:

Jay Cunio
Chief Development Officer

Signature and Date

9.14.26

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

9/15/26

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

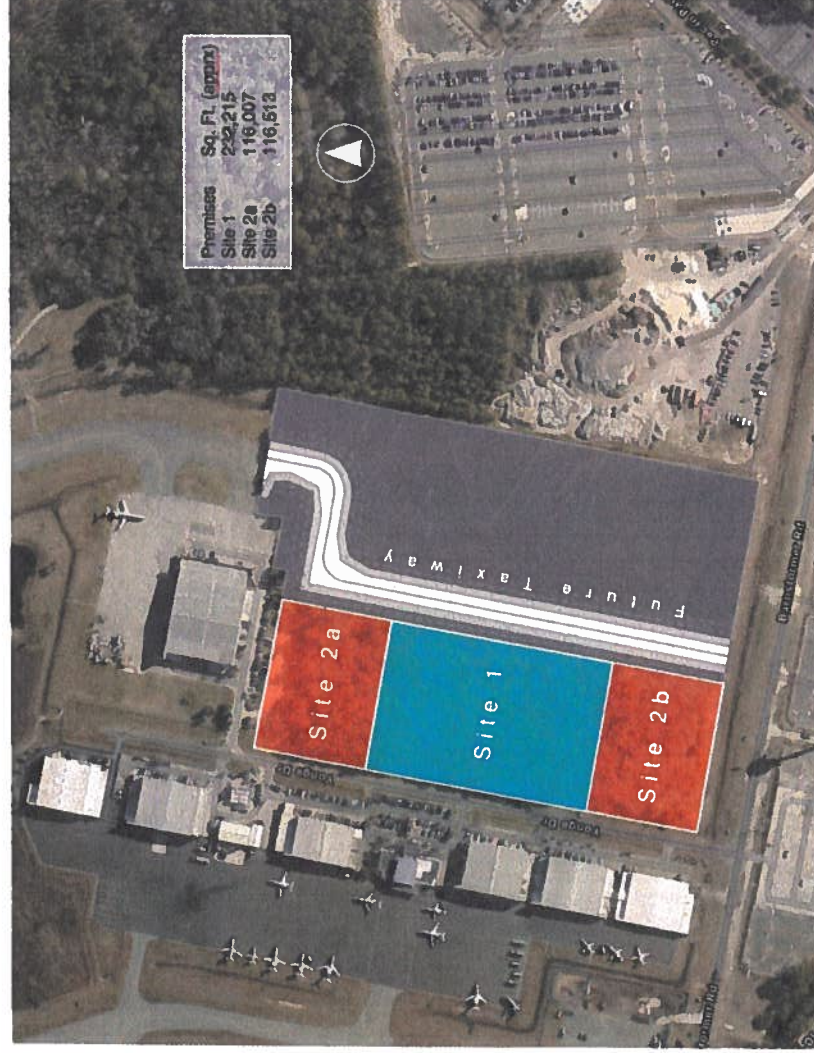
William Gulliford, Secretary

David Hodges, Jr., Chair

Signature – Taxiway F Leased Premises



JAX
Jacksonville
International
Airport

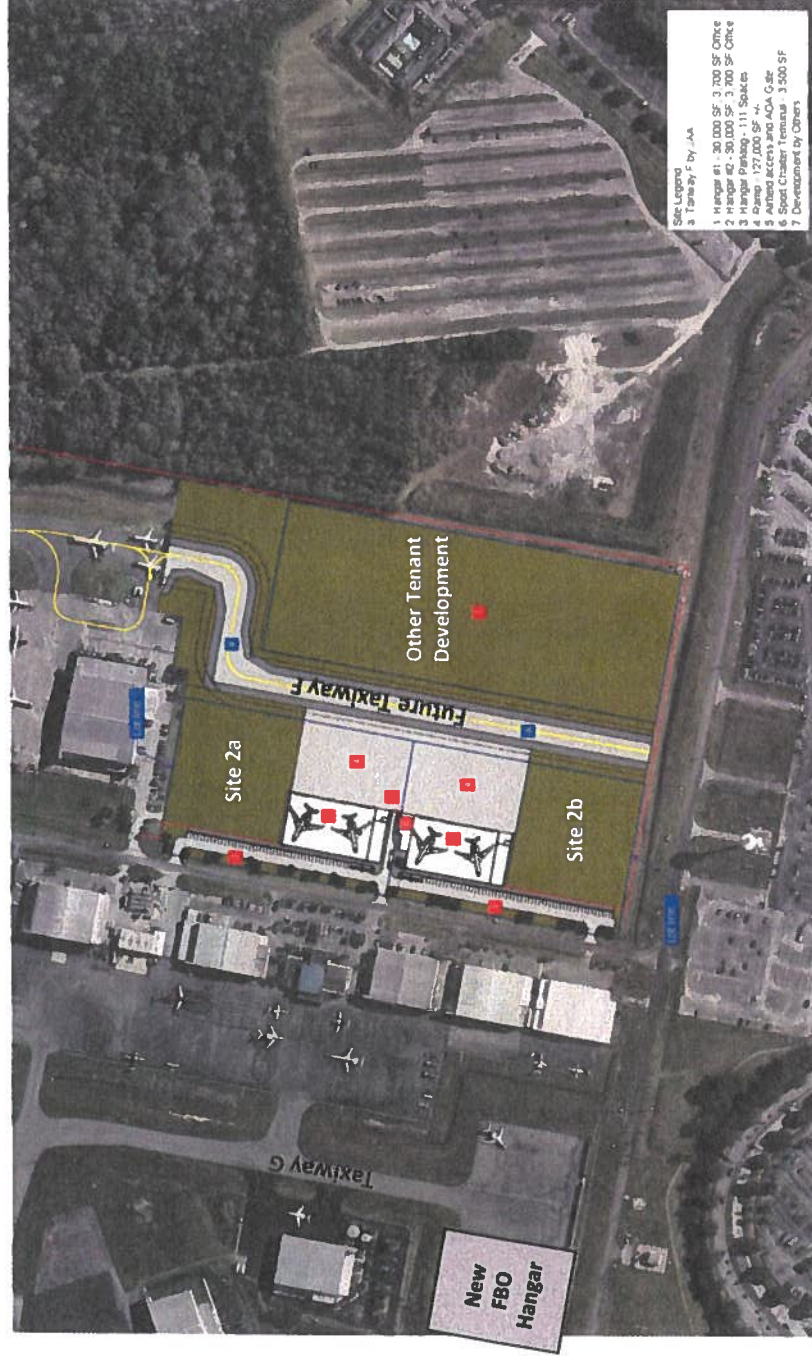


**SIGNATURE
AVIATION**





Signature – Site 1 Improvement Plan





SUBMISSION FOR BOARD APPROVAL

SUBJECT: Approval of Distributed Antenna System ("DAS") Contract at Jacksonville International Airport between the JAA and Arium Networks, LLC ("Arium")

BUDGETED: N/A

SOURCE OF FUNDS: N/A

BACKGROUND:

Arium (formally known as Crown Castle Fiber LLC) has been providing a distributed antenna system ("DAS") and service at Jacksonville International Airport ("JAX") since 2019. The DAS is a network of small antennas installed throughout the airport public areas. The DAS brings wireless signals inside the facilities to enhance cellular coverage for the traveling public and the tenants operating in and around the Airport.

JAA staff utilizes 800 MHz radios for Airport Operations and Public Safety communication needs, which is also supported by the DAS system. The DAS supports and boosts this radio frequency, ensuring that critical communications on property are available and reliable in all areas.

STATUS:

Arium's current DAS Contract is set to expire on September 30, 2026. In light of the new facilities nearing completion, the continuation and expansion of the existing DAS system provides assurance and continuity for JAA's critical communications. As such, the parties have negotiated the following terms that are incorporated in a new agreement ("Contract").

Premises:

JAX Equipment Rooms 188-WC and 191-CC; with cabling and antenna nodes located throughout the airport's public areas.

Term:

5-year base term, 2 consecutive 5-year mutual option terms (15-years total).

Initial Fee:

\$150,000.00 one-time fee; paid within 30 days of the Effective Date.

Monthly Rental Fee: Arium will pay the JAA a Monthly Rental Fee equal to a percentage of its gross monthly recurring revenue received from all Wireless Service Providers (WSPs) using the DAS with the following revenue structure:

SUBMISSION FOR BOARD APPROVAL

- 35% for the first WSP
- 40% for the second and third WSP
- 45% for the fourth and any subsequent WSP

RECOMMENDATION:

Management recommends that the JAA Board of Directors approve the Distributed Antenna System (DAS) Contract at JAX International Airport between JAA and Arium Networks LLC, and authorize the CEO to execute all documents necessary to implement this action.

RECOMMENDED FOR APPROVAL:

Jay Cunio
Chief Development Officer

Signature and Date

9.14.26

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

9/15/26

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Cleaning Supplies, Equipment, and Custodial Related Products

BUDGETED: Yes

SOURCE OF FUNDS: Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-05-02 to Sid Tool Co., Inc. dba MSC Industrial Supply Co., utilizing a publicly awarded contract, for cleaning supplies, equipment, and custodial related products through contract expiration of June 30, 2027, with two annual renewals, in a potential not-to-exceed amount of \$1,125,000.00.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: <https://www.flyjacksonville.com/jaa/Awards.aspx>. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of \$1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-05-02 to Sid Tool Co., Inc. dba MSC Industrial Supply Co., for cleaning supplies, equipment, and custodial related products through the contract expiration of June 30, 2027, with two annual renewal options, representing a total potential not-to-exceed amount of \$1,125,000.00.

RECOMMENDED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

BOARD APPROVAL:

Meeting Date _____

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair



JAA BOARD INFORMATION SHEET
Cleaning Supplies, Equipment, and Custodial Related Products
Sid Tool Co., Inc. dba MSC Industrial Supply Co.
September 21, 2026, Board Meeting

OVERVIEW

- On November 19, 2025, the Board ratified approved JAA Award No. AC2025-09-01 to HD Supply Facilities Maintenance, Ltd., for cleaning supplies, equipment, and custodial related products, services and solutions in the amount of \$3,950,000.00 over a five-year period.
- Since award, JAA has experienced supply chain delays on necessary supplies and equipment. JAA anticipates usage demand to increase when Concourse B opens therefore is diversifying its supply source with the addition of Sid Tool Co., Inc. dba MSC Industrial Supply Co.
- Section 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, allows JAA to “piggyback” off government contracts and/or cooperative purchasing agreements that have been competitively solicited.
- Procurement reviewed Omnia Partners Region XIV Education Service Center Contract No. 12-23 awarded to Sid Tool Co., Inc. dba MSC Industrial Supply Co., and determined that it offers current and favorable pricing for cleaning supplies, equipment, and custodial related products.



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Pressure Washing and Window Cleaning

BUDGETED: Yes

SOURCE OF FUNDS: Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-06-02 to Kept Companies, Inc., utilizing a publicly awarded contract, for pressure washing and window cleaning through contract expiration of May 31, 2027, with four annual renewals, in a potential not-to-exceed amount of \$3,250,000.00.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: <https://www.flyjacksonville.com/jaa/Awards.aspx>. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of \$1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.



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AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-06-02 to Kept Companies, Inc., for pressure washing and window cleaning through the contract expiration of May 31, 2027, with four annual renewal options, representing a total potential not-to-exceed amount of \$3,250,000.00.

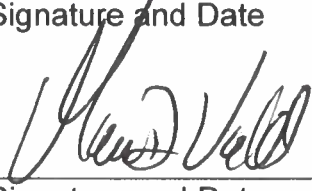
RECOMMENDED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

 09.14.26
Signature and Date

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

 9/15/26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair

JAA BOARD INFORMATION SHEET
Pressure Washing and Window Cleaning
Kept Companies, Inc.
September 21, 2026, Board Meeting

OVERVIEW

- Section 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, allows JAA to “piggyback” off government contracts and/or cooperative purchasing agreements that have been competitively solicited.
- Procurement reviewed Florida State College at Jacksonville (FSCJ) Agreement RFP No. 2026C-20 awarded to Kept Companies, Inc. determined that it offers current and favorable pricing for pressure washing and window cleaning services.
- The following represents the annual plan for pressure washing and cleaning at Jacksonville International Airport.

Areas to Clean	Approx. Cost	Frequency Per Year	Avg Yearly Spend
Curbside Key Resin	\$10,000.00	6	\$60,000.00
Compactors	\$15,000.00	2	\$30,000.00
Concourse End Cap	\$15,000.00	2	\$30,000.00
BHS High Dusting	\$100,000.00	0.5*	\$50,000.00
Ticketing Dome Roof	\$50,000.00	0.33**	\$16,500.00
BHS Walls and Roofs	\$75,000.00	0.33**	\$24,750.00
Concourse A & C Roofs	\$85,000.00	0.33**	\$28,050.00
Concourse A & C Underside, Ramps/Stairs	\$65,000.00	0.33**	\$21,450.00
Jet Bridges (20)	\$35,000.00	0.33**	\$11,550.00
Admin Building	\$15,000.00	0.5*	\$7,500.00
Curbside Windows & Canopies and concrete	\$200,000.00	0.33**	\$66,000.00
Concourse B (estimate)	\$100,000.00	1	\$100,000.00
Total Avg Yearly Spend			\$445,800.00

*0.5 is a budgetary calculation used by Facilities to average yearly spend on services done every two years.

**0.33 is a budgetary calculation used by Facilities to average yearly spend on services done every three years.



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Baggage Handling System Support Services

BUDGETED: Yes

SOURCE OF FUNDS: Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-08-01 to PBP Aviation Services, LLC, the highest ranked of seven (7) proposers, for baggage handling system support services through contract expiration of September 30, 2029, with two annual renewals, in a potential not-to-exceed amount of \$12,964,983.04.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: <https://www.flyjacksonville.com/jaa/Awards.aspx>. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of \$1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.



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AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-08-01 to PBP Aviation Services, LLC, for baggage handling system support services through the contract expiration of September 30, 2029, with two annual renewal options, representing a total potential not-to-exceed amount of \$12,964,983.04.

RECOMMENDED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair

JAA BOARD INFORMATION SHEET
Baggage Handling System Support Services
PBP Aviation Services, LLC
September 21, 2026, Board Meeting

OVERVIEW

- RFP No. 26-27-45143 was issued on June 3, 2026, baggage handling system support services.
- Support services include providing adequate staffing, and supervision of staff, performing the daily duties required to ensure baggage properly and timely moves from the baggage handling system introduction point to airline baggage make-up carousels or directly to the aircraft. The following are daily average numbers of bags processed in 2024, 2025 and 2026 year-to-date at time of RFP issuance.

Year	Total Bags	Daily Bag Average
2024	2,155,931	5,906
2025	2,056,780	5,635
2026*	458,536	5,095

*1st quarter numbers.

- This is an operational contract, JAA personnel is responsible for the maintenance of JAA's baggage handling system.
- On July 9, 2026, JAA received seven conforming proposals, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	Professional Business Providers, Inc.	73.06
2	Oshkosh AeroTech, LLC	71.78
3	JSM Airport Services, LLC	71.20
4	PrimeFlight Aviation Services, Inc.	70.78
5	Oxford Airport Technical Services	65.53
6	Daifuku Services America Corporation	59.68
7	Symbrant Aviation Services, Inc.	52.80

- On July 22, 2026, the evaluation committee unanimously recommended Professional Business Providers, Inc., for contract award.
- Professional Business Providers, Inc., has assigned this contract to its newly created division PBP Aviation Services, LLC., who officially executed the contract.



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Security Guard Services

BUDGETED: Yes

SOURCE OF FUNDS: Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-08-03 to Giddens Security Corporation, the highest ranked of three proposers, for security guard services through contract expiration of September 30, 2029, with two annual renewals, in a potential not-to-exceed amount of \$4,686,768.40.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: <https://www.flyjacksonville.com/jaa/Awards.aspx>. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of \$1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.



JAA

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AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-08-03 to Giddens Security Corporation, for security guard services through the contract expiration of September 30, 2029, with two annual renewal options, representing a total potential not-to-exceed amount of \$4,686,768.40.

RECOMMENDED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair

**JAA BOARD INFORMATION SHEET
Security Guard Services
Giddens Security Corporation
September 21, 2026, Board Meeting**

OVERVIEW

- RFP No. 26-20-46104 was issued on May 27, 2026, for security guard services at Jacksonville International Airport.
- JAA utilizes unarmed security guard services at Jacksonville International Airport to supplement security functions at the curbside of JIA Terminal, the vendor gate and Cole Flyer Gate, which is located adjacent to the JAA consolidated warehouse.
- Guards perform patrol, response force operations, personnel access controls, vehicle access controls, vehicle escort and security system operations, as may be required by JAA and to JAA security procedures and applicable statutes, regulatory rules and guidelines.
- All guards possess a current state certified Class "D" (unarmed) Security Officer license.
- JAA Public Safety and Security oversee the contract and monitor the supplier for performance and contract compliance.
- On June 25, 2026, JAA received three conforming proposals, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	Giddens Security Corporation	97.00
2	American Guard Services, Inc.	72.17
3	ACTS-Airport Services, Inc.	56.00

- On July 20, 2026, the evaluation committee unanimously recommended Giddens Security Corporation for contract award.



AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Temporary Staffing Services

BUDGETED: Yes

SOURCE OF FUNDS: Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-08-04 to I-Tech Resources, Inc., and LanceSoft, Inc., the highest ranked of 14 proposers, for temporary staffing services through contract expiration of September 30, 2029, with two annual renewals, in a potential not-to-exceed amount of \$1,500,000.00.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: <https://www.flyjacksonville.com/jaa/Awards.aspx>. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of \$1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.



JAA

Jacksonville
Aviation
Authority

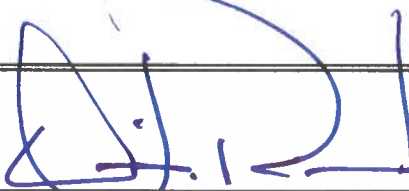
AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-08-04 to I-Tech Resources, Inc., and LanceSoft, Inc., for temporary staffing services through the contract expiration of September 30, 2029, with two annual renewal options, representing a total potential not-to-exceed amount of \$1,500,000.00.

RECOMMENDED FOR APPROVAL:

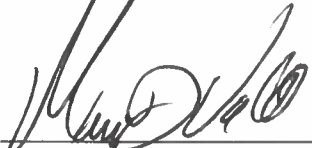
Devin Reed
Chief Compliance Officer


Signature and Date

09.14.26

SUBMITTED FOR APPROVAL:

Mark VanLoh
Chief Executive Officer


Signature and Date

9/15/26

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

William Gulliford, Secretary

David Hodges, Jr., Chair

**JAA BOARD INFORMATION SHEET
 Temporary Staffing Services
 I-Tech Resources, Inc. and LanceSoft, Inc.
 September 21, 2026, Board Meeting**

OVERVIEW

- RFP No. 26-28-26101 was issued on June 25, 2026, for temporary staffing services, allowing for two contracts to be awarded based on highest overall ranking.
- JAA utilizes temporary staffing services companies on an as-needed basis across the Airport System and for all business lines: Administrative, Information Technology, Finance and Accounting, and Skilled Craft Facilities Maintenance.
- Companies identify potential candidates, based on JAA requests, and perform all screening to include education, work experience, background, skills, and drug testing. Only qualified candidates are submitted to JAA for interview.
- On July 27, 2026, JAA received 14 conforming proposals, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	I-Tech Resources, Inc.	68.23
2	LanceSoft, Inc.	65.85
3	SGS Technologie, LLC	65.50
4	Elegant Enterprise-wide Solutions, LLC	54.75
5	Prisa Consulting Services	51.33
6	Acro Service Corporation	50.18
7	GenSigma, LLC	49.97
8	Vastek, Inc.	45.95
9	Nukasani Group, Inc.	44.21
10	Abacus Staffing Corp. dba Abacus Corp.	42.58
11	ND Global Consulting Services, Inc.	41.27
12	US Tech Solutions, Inc.	37.87
13	VIVA USA, Inc.	32.57
14	Diskriter, Inc.	31.01

- On August 12, 2026, the evaluation committee unanimously recommended I-Tech Resources, Inc. and LanceSoft, Inc. for contract award.



MINUTES

Finance and Audit Committee Meeting JAA Administration Bldg. 3rd Floor/Ed Austin Board Room Wednesday May 27, 2026/8:30a

Chair of the Finance and Audit Committee, Board Treasurer Dr. Solomon Brotman called the May 27, 2026 Finance and Audit Committee meeting to order at 8:30am. The following committee members were present in person at the call to order:

Dr. Solomon Brotman, Committee Chair/Board Treasurer
Mr. William Gulliford, Board Secretary
Mr. Andy Hofheimer

Also attending were board members:

Mr. David Hodges, Jr., Board Chair
Mr. Fernando Acosta-Rua, Vice Chair
Mrs. Michelle Barnett
(Mr. Matt Connell attended via telephone)

Also present at the order call were:

Mr. Mark VanLoh, Chief Executive Officer
Mr. Tony Cugno, Chief Operating Officer
Mr. Ross Jones, Chief Financial Officer
Mr. Devin Reed, Chief Compliance Officer
Ms. Barbara Halverstadt, Chief Marketing Officer
Mr. Jay Cunio, Chief Development Officer
Mr. Michael May, Chief Human Resource Officer
City Council President-Elect Nick Howland, JAA Council Liaison
Mrs. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors
Administrator/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Committee Chair Brotman welcomed everyone to the meeting, and advised a voting quorum was present.

Committee Chair Brotman advised that the reason for the meeting was to hear the presentation of the fiscal year 2026-2027 budget, he then called upon CFO Jones for the budget presentation. Mr. Jones advised that the budget process started in February, with finance staff and cost center managers putting in over 100 hours in the process - he thanked everyone for



their time commitment. Next, Mr. Jones shared some budget highlights, activity assumptions, and operating and non-operating revenues and expenses. Mr. Jones then called upon Mr. Cugno who briefly detailed the capital projects that will be happening during the budget year.

Discussion of the entire budget then ensued, with Messrs. Jones and Cugno answering questions from the committee and board members. Chair Brotman thanked Messrs. Jones and Cugno for the presentation, and complimented all staff on the work done. He then called for a motion to recommend the budget to the board for approval and, upon motion made by Mr. Gulliford and seconded by Mr. Hofheimer, the committee voted unanimously to recommend the fiscal year 2026-27 budget to the full board at its meeting which immediately followed this committee meeting.

There being no further business to come before the Finance and Audit Committee, Committee Chair Brotman adjourned the committee meeting at 9:25am.



MINUTES

**Board of Directors Meeting
JAA Administration Bldg.
3rd Floor Ed Austin Board Room
Wednesday May 27, 2026
(immediately following 8:30a Finance and Audit
Committee meeting)**

Chair of the Board David Hodges, Jr. called the May 27, 2026 Jacksonville Aviation Authority Board of Directors meeting to order at 9:30am. The following board members were present in person at the call to order:

Mr. David Hodges, Jr., Chair
Mr. Fernando Acosta-Rua, Vice Chair
Mr. William Gulliford, Secretary
Dr. Solomon Brotman, Treasurer
Mrs. Michelle Barnett
(Mr. Matt Connell attended via phone)
(Mr. Andy Hofheimer was absent)

Also present at the order call were:

Mr. Mark VanLoh, Chief Executive Officer
Mr. Tony Cugno, Chief Operating Officer
Mr. Ross Jones, Chief Financial Officer
Mr. Devin Reed, Chief Compliance Officer
Ms. Barbara Halverstadt, Chief Marketing Officer
Mr. Jay Cunio, Chief Development Officer
Mr. Mike May, Chief Human Resource Officer
City Council President-Elect Nick Howland, JAA Council Liaison
Mrs. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors
Administrator/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Welcome, Announcements, Pledge

Board Chair Hodges welcomed everyone, announced that a voting quorum was present, and acknowledged Mr. Connell's attendance via phone. He then called upon Dr. Brotman to lead the group in reciting the Pledge of Allegiance.

Report from the April 8, 2026 Meeting of the Committee for Jacksonville Aerospace Development

Chair Hodges called on Committee Chair Dr. Brotman for a report from his recent committee meeting. Committee Chair Brotman advised that his committee met on April 8, 2026 to further

discuss aerospace development. The committee heard presentations regarding how companies are sourced for interest in Cecil Airport, future development at Cecil Commerce Center, and key tenant information. Board Chair Hodges thanked Committee Chair Brotman for reporting on the committee meeting and advised that no board approval of the report is needed as no actions were taken.

Report from the April 14, 2026 Communications Committee Meeting

Chair Hodges called on Committee Chair William Gulliford for a report from his recent committee meeting. Committee Chair Gulliford advised that his committee met on April 14, 2026 for the purpose of discussing efforts thus far in strengthening communications. He shared that meetings with elected officials were held in Tallahassee and meetings with city council persons are being scheduled. He further advised that the committee heard a presentation on the methods JAA uses to communicate with the public. Board Chair Hodges thanked Committee Chair Gulliford for reporting on the committee meeting and advised that no board approval of the report is needed as no actions were taken.

Report from the May 27, 2026 Finance and Audit Committee Meeting

Chair Hodges called on Committee Chair Dr. Brotman for a report from his recent committee meeting. Committee Chair Brotman advised that his committee met before the board meeting to hear the FY26-27 budget presentation and voted to recommend the budget to the full board for approval. Board Chair Hodges thanked Committee Chair Brotman for reporting on the committee meeting then called for a motion to accept the report, and upon motion duly made by Mrs. Barnett and seconded by Mr. Gulliford, the five board members present voted unanimously to approve the Finance and Audit Committee report. Chair Hodges congratulated everyone on the preparation, submission and approval of the budget.

Chief Executive Officer Report

Board Chair Hodges called upon Mr. VanLoh who provided his CEO report.

Mr. VanLoh advised that American Airlines recently won two awards, 1st Quarter Customer Cup and 1st Quarter Cargo Customer Cup – AA Station Manager Traci Brown attended the meeting and thanked JAA for the consistent, top-notch support provided to her and the AA team.

Next, CEO VanLoh advised that our police department passed the final assessment and will receive accreditation in June. He called upon Director of Public Safety & Security Cindy Leavens, who was in attendance, and she presented Law Enforcement Officer Tracy Davis, also in attendance, with special recognition for her efforts in coordinating the accreditation effort for JAA.

CEO VanLoh then asked Chair Hodges to discuss his efforts in human trafficking.

Mr. VanLoh next advised that our annual FAA inspection was recently held and a flawless result was received with zero discrepancies, he stated that it has been several years since we have received a zero-discrepancy inspection and he thanked all involved in the effort.

Next CEO VanLoh shared a recent story of a passenger having landed with a dead battery in her key fob. The correct battery couldn't be located in the airport gift shops so a building maintenance employee David Hurley discovered that his personal vehicle key used the same battery and he gave her his battery so she could get home (he had two that day and was able to get home after his shift). Just another example of an employee Going Beyond, Daily.

CEO VanLoh shared that as the board just heard, the budget has been completed. The recent meeting with the airlines affairs committee generated their approval and even though there were moderate increases they were complimentary of our financial management and the rave reviews we received by Wall Street and the bond rating agencies. Further, Mr. VanLoh advised that he and CFO Jones have signed the bond documents and he offered his congratulations to CFO Jones and his staff for a job well done.

CEO VanLoh advised that it has been one year since the garage fire and plans continue for the reconstruction process to start in the summer – it should be completed in time for Thanksgiving travel.

Lastly, CEO VanLoh discussed the job creation that has come about with all the new construction projects.

CEO VanLoh advised Chair Hodges that this concluded his report.

Old Business

Board Chair Hodges called for any old business and hearing none, he moved to the next agenda item.

Public Comment

Board Chair Hodges asked Mrs. Marcha-Lee if there was any public comment and hearing that no speaking requests had been submitted, he moved to the next agenda item.

Submissions

BD2026-05-01

**Ross Jones, Chief Financial
Officer**

Approval of Operating and Capital Budget of the Jacksonville Aviation Authority for Fiscal Year Commencing October 1, 2026 and Ending September 30, 2027

Board Chair Hodges called upon Mr. Jones to present the submission and, upon motion made by Dr. Brotman and seconded by Mr. Gulliford, the five board members present voted unanimously to approve Submission BD2026-05-01, Approval of Operating and Capital Budget of the Jacksonville Aviation Authority for Fiscal Year Commencing October 1, 2026 and Ending September 30, 2027.

BD2026-05-02

**Paul Gerrety, Senior Director
Business Development**

***Approval of Second Amendment to Building and Ground Lease Agreement in
Conjunction with a Purchase and Sale Agreement between Jacksonville Aviation
Authority ("JAA") and United States Coast Guard-Helicopter Interdiction
Tactical Squadron (HITRON) ("Coast Guard")***

Board Chair Hodges called upon Mr. Gerrety to present the submission and, upon motion made by Mrs. Barnett and seconded by Mr. Gulliford, the five board members present voted unanimously to approve Submission BD2026-05-02, Approval of Second Amendment to Building and Ground Lease Agreement in Conjunction with a Purchase and Sale Agreement between Jacksonville Aviation Authority ("JAA") and United States Coast Guard-Helicopter Interdiction Tactical Squadron (HITRON) ("Coast Guard")

BD2026-05-03

**Jeff Taylor, Senior Properties
Manager**

***Ground Lease Agreement between Jacksonville Aviation Authority
and JAOPA, LLC at JAXEX***

Board Chair Hodges called upon Mr. Taylor to present the submission and, upon motion made by Mr. Gulliford and seconded by Dr. Brotman, the five board members present voted unanimously to approve Submission BD2026-05-03, Ground Lease Agreement between Jacksonville Aviation Authority and JAOPA, LLC at JAXEX.

Board Chair Hodges then called upon Procurement Director Kathleen Fisher to recap the three award items above \$1,000,000 needing board ratification, and she called for approval of each item.

BD2026-05-04AR

***Ratification of Award to J.B. Coxwell Contracting, Inc. for Taxiway Rehabilitation and
Extension and Runway Blast Pad Rehabilitation***

Upon motion made by Dr. Brotman and seconded by Mr. Acosta-Rua, the five board members present voted unanimously to approve Award Ratification Submission BD2026-05-04AR to J.B. Coxwell Contracting, Inc.

BD2026-05-05AR

***Ratification of Award to Jacobs Engineering Group, Inc. for Design and
Associated Services for the Taxiway E Extension Project at Cecil***

Upon motion made by Mr. Gulliford and seconded by Mrs. Barnett, the five board members present voted unanimously to approve Award Ratification Submission BD2026-05-05AR to Jacobs Engineering Group, Inc.

BD2026-05-06AR

***Ratification of Award to Siemens Industry, Inc. for Fire Protection System
Maintenance and Repair Services***

Upon motion made by Dr. Brotman and seconded by Mr. Gulliford, the five board members present voted unanimously to approve Award Ratification Submission BD2026-05-06AR to Siemens Industry, Inc.

Approval of Meeting Minutes

Board Chair Hodges called for approval of minutes from the following meetings: March 9, 2026 Finance and Audit Committee, March 25, 2026 Board of Directors, April 8, 2026 Committee for Jacksonville Aerospace Development and April 14, 2026 Communications Committee, and upon motion made by Mrs. Barnett and seconded by Dr. Brotman, the five board members present voted unanimously to approve all meeting minutes.

Reports/Updates

Financial Update

***Ross Jones, Chief Financial
Officer***

Board Chair Hodges called upon Mr. Jones to present the unaudited financial report for the seven months ended April 30, 2026 and Mr. Jones answered questions about the report (the board had previously received the unaudited financial report for the six months ended March 31, 2026). Hearing no further comments/questions about the April 30, 2026 unaudited financial report, Chair Hodges moved on.

City Council Update

***Council Vice President Nick
Howland, JAA Council Liaison***

Board Chair Hodges congratulated Council Vice President/JAA Council Liaison Howland on having been elected as Council President, and called upon him for his City Council update. He advised he is thrilled at what he has heard at this meeting and with all the progress being made in moving forward.

Board Communication

Board Chair Hodges advised that the Wednesday July 22, 2026 Board of Directors meeting has been cancelled and the next meeting will be Wednesday September 23, 2026. Chair Hodges then asked if there was anything further to come before the board and hearing nothing, he proceeded to adjourn.

Adjournment

There being no further business to come before the Board of Directors, Board Chair Hodges adjourned the meeting at 10:30am.



MINUTES

**Meeting of the Committee for Jacksonville
Aerospace Development
JAA Administration Building
3rd FL Ed Austin Board Room
Wednesday June 10, 2026/9:00am**

Committee Chair Dr. Soloman Brotman called the June 10, 2026 meeting of the Committee for Jacksonville Aerospace Development to order at 9:00am. The following committee members were present in person at the call to order:

Dr. Soloman Brotman, Comm. Chair/JAA Board
Mr. Fernando Acosta-Rua/JAA Board
Mr. David Hodges, Jr./JAA Board
Capt. Matt Tuohy (USN Ret)/Jacksonville University
City Council President-Elect Nick Howland/City of Jacksonville City Council
Mr. Ed Randolph/City of Jacksonville Office of Economic Development
Mr. Justin Collins/Flightstar
Mr. Craig DeMeester/Boeing
Mr. Daniel Davis/Jax Chamber
Ms. Brittany Norris/City of Jacksonville Mayor's Office
City Councilman Terrance Freeman/City of Jacksonville City Council
(City Councilman Joe Carlucci/COJ, Ms. Jennifer Carter/LSI, and Mr. Aundra Wallace/JAXUSA were absent)

Also in attendance at the order call were:

Mr. Devin Reed, JAA Chief Compliance Officer
Mr. Tony Cugno, JAA Chief Operating Officer
Mr. Matt Bocchino, Director Cecil Airport/Spaceport
Mr. Jason Knox, Vice President Government Affairs
Ms. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors
Administrator/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Committee Chair Brotman welcomed everyone to the meeting and advised it will be an information-only meeting, no voting will occur.

Committee Chair Brotman asked Mrs. Marcha-Lee if there was any public comment and upon hearing that no speaking requests had been submitted, he moved to the next agenda item.



Committee Chair Brotman called upon David Jones, JAA Vice President Engineering and Facilities, who gave a presentation/virtual tour of the progress of Concourse B construction, and a presentation on resiliency planning for JIA and Cecil Airport. Committee Chair Brotman thanked Mr. Jones for his presentations.

Committee Chair Brotman called upon Mr. Cugno, who provided an update on FSCJ's A&P Program and the FAA grant, advising that we have offered to assist FSCJ on their grant application. Mr. Cugno stated that the economic value of allowing money for programs such as this is tremendous and JAA hopes that those who are willing and able discuss it with elected officials will do so. Committee Chair Brotman thanked Mr. Cugno for his presentation.

Committee Chair Brotman called for discussion among the committee, with member Daniel Davis stating that we have a significant opportunity during the next two years of legislation and we should take advantage of it.

Committee Chair Brotman advised everyone that the next committee meeting will be August 12, 2026 and presentations will be made by JU on the Aviation and Military Program and by FSCJ on the Airframe and Powerplant (A&P) program.

There being no further business to come before the committee, Committee Chair Brotman adjourned the meeting at 10:00a.



MINUTES

Special Board of Directors Meeting JAA Administration Bldg. 3rd Floor Ed Austin Board Room Thursday July 16, 2026/2:00pm

Chair of the Board David Hodges, Jr. called the July 16, 2026 Jacksonville Aviation Authority Special Board of Directors meeting to order at 2:00pm. The following board members were present in person at the call to order:

Mr. David Hodges, Jr., Chair
Mr. William Gulliford, Secretary
Dr. Solomon Brotman, Treasurer
Mrs. Michelle Barnett, Member
Mr. Matt Connell, Member
Mr. Andy Hofheimer
(Mr. Fernando Acosta-Rua, Vice Chair, was absent)

Also present at the order call were:

Mr. Mark VanLoh, Chief Executive Officer
Mr. Tony Cugno, Chief Operating Officer
Mr. Devin Reed, Chief Compliance Officer
Ms. Barbara Halverstadt, Chief Marketing Officer
Mr. Jay Cunio, Chief Development Officer
Mr. Mike May, Chief Human Resource Officer
Mr. Nick Howland, City Council President/JAA Council Liaison
Mrs. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors Administrator/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Welcome, Announcements, Pledge

Board Chair Hodges welcomed everyone, announced that a voting quorum was present, and then called upon Mr. Jason Knox, JAA Vice President Government Affairs, to lead the group in reciting the Pledge of Allegiance.

Board Chair Hodges advised that the purpose of the meeting was to discuss a proposed resolution, and only that subject will be discussed at the meeting - he requested a civil discussion of the topic.

Public Comment

Board Chair Hodges was advised by Mrs. Marcha-Lee that three speaker cards were received, all requesting to speak on the topic of the meeting. Chair Hodges advised he would call each speaker to the podium, in the order their card was received, for their allowed three minutes of time. Chair Hodges called Mr. Nick Howland, then Mr. Jason Teal, then Mr. Nick Harding (Mr. Harding was not present). Chair Hodges thanked both speakers for their comments and he then moved to the next agenda item.

Resolution

2026-02S

***A Resolution of the Board of Directors of the Jacksonville Aviation Authority
Ratifying and Authorizing the Engagement of Independent Outside Legal
Counsel; Authorizing Legal Action Against The City of Jacksonville; Finding
that Delay will Endanger the Public Welfare and Compromise the
Authority's Significant Legal Rights; and Providing an Effective Date***

Board Chair Hodges called upon Board Secretary William Gulliford to present the Resolution. Significant discussion ensued, with both Mr. Gulliford and Dr. Brotman making comments. Chair Hodges then called for a motion to approve the Resolution, which was made by Mr. Gulliford and seconded by Dr. Brotman. Mr. Michael Fackler, General Counsel for the City of Jacksonville, requested to speak before the vote, Chair Hodges allowed that request. Mr. Fackler advised the board that he is the attorney for JAA and requested time to discuss and review the Resolution - board member Barnett inquired as to the requested time frame, to which he replied 30 days. Chair Hodges thanked Mr. Fackler for his comments and called for the vote - the six board members present voted unanimously to approve the Resolution. Councilman Howland requested to speak and Chair Hodges allowed that request. Mr. Howland shared comments regarding provisions of the Resolution that he stated are false.

After further discussion, Chair Hodges advised he would entertain another motion that we work with the City, lead by a JAA board member, and he appointed Mrs. Barnett, to try and mediate an agreement and that no action be filed within thirty days of the date of this Resolution unless permitted by Mrs. Barnett. Upon motion made by Dr. Brotman and seconded by Mr. Connell, the six board members present voted unanimously to allow mediation on the issue within thirty days. Mrs. Barnett accepted the appointment and advised she will be happy to lead the group charged with mediation, advising that it is not an issue of power but of clarity on an issue that has been circulating for many years. There being no further discussion, Chair Hodges moved to the next item on the agenda.

City Council Update

***Council President Nick
Howland, JAA Council Liaison***

Board Chair Hodges called upon Council President Howland, who expressed disappointment that he wasn't allowed to speak before the question was called. He hopes for successful mediation. He reminded JAA that the public comes to council on issues, such as airport disabled parking, and he hopes we can work together on this issue.

Board Communication

Chair Hodges thanked everyone for a civilized meeting and the respect shown to each other. He advised we all need to remember that the goal is to get clarity on this issue.

Adjournment

There being no further business to come before the Board of Directors, Board Chair Hodges adjourned the meeting at 3:05pm.



Ross Jones
CFO

Monthly Financial Report (Unaudited)
For the Period Ended August 31, 2026



August 2026 Highlights



JAA
Jacksonville
Aviation
Authority

- Enplanements down 2% over prior year for the month of August
- YTD Enplanements flat to prior year
- Weekly available flat to prior year
- Revenue up 11% over prior year
- Expenses down 2% over prior year (timing)

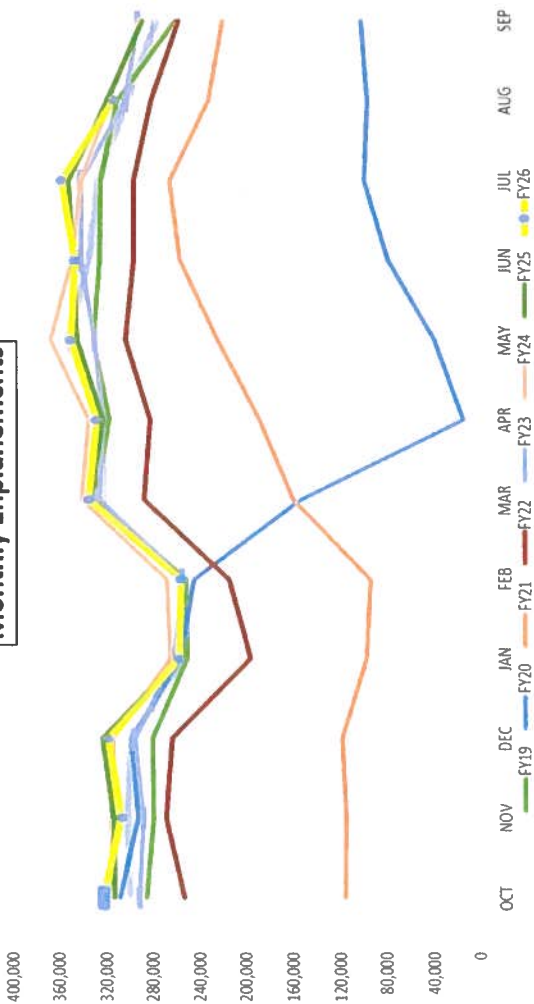
Operating Activity & Enplanements



Operating Statistics

- Enplanements 313,320 Passengers
Decreased by -5,497 or -1.72% when compared to the same month last year.
- Deplanements 316,684 Passengers
Decreased by -6,977 or -2.16% when compared to the same month last year.

Monthly Enplanements



August 2026 YTD Enplanements



JAA
Jacksonville
Aviation
Authority

	2025/2026 TO DATE	2024/2025 TO DATE	INCREASE (DECREASE)	CHANGE %
American	948,862	1,008,564	(59,702)	-5.9%
Breeze Airways	135,350	93,794	41,556	44.3%
Delta	940,451	935,941	4,510	0.5%
JetBlue Airways Corporation	192,721	189,054	3,667	1.9%
Southwest Airlines Co	517,218	519,061	(1,843)	-0.4%
United Airlines	499,218	502,919	(3,701)	-0.7%
Total Signatory	3,233,820	3,249,333	(15,513)	-0.5%
Sun Country Airlines	9,046	12,265	(3,219)	-26.2%
Avelo	11,794	9,963	1,831	18.4%
Allegiant Air	141,158	121,535	19,623	16.1%
Frontier Airlines Inc	83,442	82,955	487	0.6%
Air Canada	6,021	5,826	195	3.3%
Charters	5,046	3,980	1,066	26.8%
Total Non-Sig & Charters	256,507	237,489	19,018	8.0%
Total Enplanements	3,490,327	3,486,822	3,505	0.1%

38d.

August 2026 Actuals to Prior Year

Revenues	AUG-2026	AUG-2025	Variance FY26/FY25	Act % Chg
Concessions	\$2,232,894	\$2,243,976	-\$11,082	-0.49%
Fees & Charges	787,718	667,709	120,009	17.97%
Space/Facilities Rentals	3,208,516	3,099,647	108,869	3.51%
Airline Rates & Charges	4,003,030	3,333,955	669,075	20.07%
Parking	3,016,822	2,626,927	389,895	14.84%
Sale of Utilities/Fuel	231,007	191,273	39,733	20.77%
Other Operating Revenues	34,823	38,437	-3,614	-9.40%
Total Revenues	\$13,514,811	\$12,201,924	\$1,312,887	10.76%
Operating Expenses				
Wages & Benefits	\$3,354,910	\$3,264,298	\$90,612	2.78%
Services & Supplies	2,006,888	1,861,230	145,658	7.83%
Repairs & Maintenance	662,531	1,065,911	-403,380	-37.84%
Promo & Advertising	53,281	57,298	-4,017	-7.01%
Registration & Travel	71,147	53,392	17,755	33.25%
Insurance	237,317	227,229	10,088	4.44%
Cost of Goods	116,269	72,246	44,023	60.94%
Utilities	375,572	416,715	-41,143	-9.87%
Total Operating Expenses	\$6,877,916	\$7,018,319	-\$140,404	-2.00%

August 2026 YTD Actuals to Budget



Revenues	Actual FY26 YTD AUG-2026	Budget FY26 YTD AUG-2026	\$ Diff	% Diff
Concessions	\$ 25,973,407	\$ 23,999,188	\$ 1,974,220	8.23%
Fees & Charges	7,314,616	7,028,608	286,008	4.07%
Space/Facilities Rentals	33,022,962	32,787,291	235,671	0.72%
Airline Rates & Charges	41,317,454	41,725,246	(407,792)	-0.98%
Parking	30,376,507	29,559,156	817,351	2.77%
Sale of Utilities/Fuel	2,071,789	1,795,175	276,614	15.41%
Other Operating Revenues	444,175	385,301	58,874	15.28%
Total Revenues	\$140,520,911	\$137,279,964	3,240,946	2.36%
Operating Expenses				
Wages & Benefits	\$ 38,672,214	\$ 37,323,237	\$ 1,348,977	3.61%
Services & Supplies	21,870,348	22,721,205	-850,857	-3.74%
Repairs & Maintenance	11,056,012	12,936,761	-1,880,748	-14.54%
Promo & Advertising	756,114	966,104	-209,990	-21.74%
Registration & Travel	504,896	743,844	-238,948	-32.12%
Insurance	2,653,516	2,845,542	-192,026	-6.75%
Cost of Goods	957,778	1,006,583	-48,805	-4.85%
Utilities	4,372,507	7,220,491	-2,847,984	-39.44%
Total Operating Expenses	\$80,843,385	\$85,763,767	-4,920,382	-5.74%



Statement of Revenues & Expenses
10 Month Ended August 31, 2026 (Unaudited)
(amounts in thousands)

	FY 2026 Y-T-D	FY 2025 Y-T-D	\$ Var.	% Var
Operating revenues	\$ 140,521	\$ 131,679	\$ 8,842	7%
Operating expenses	80,843	75,166	5,678	8%
Operating income (loss)	59,678	56,513	3,164	6%
Depreciation and amortization	34,952	35,283	(331)	-1%
Non-operating revenues (expenses)	39,270	34,520	4,750	14%
Capital contributions	35,919	24,153	11,766	49%
Change in net position	99,915	79,903	20,011	25%



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING MINUTES

May 18, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Tony Cugno, Chief Operating Officer (Chair)
Ross Jones, Chief Financial Officer (Member)
Terry Dlugos, VP of Operations (Member)
Yetunde Oyewole, Supplier Compliance Specialist (Recording Secretary)
Devin Reed, Chief Compliance Officer (Legal)

Other Meeting Attendees (JAA employees unless otherwise noted)

Kyle Costlow	Matthew Jackson	Meghan Miles	Eric Powell
Terry Dlugos	David Jones	Matthea Newgent	Andrew Russ
Kathleen Fisher	Jason Knox	Charlie Patterson	Ashley Shorter
Barbara Halverstadt	Bryan Long	Amanda Pomeroy	Willie Watts

Noticed Agenda Items, Recommendations and Disposition

AC2026-05-01: Finance recommended JAA Award No. AC2022-11-04, awarded to PFM Asset Management, LLC, PFM Financial Advisors, LLC, and Augustine Asset Management for Financial Advisor Services, be amended to increase the approved spending authority with Augustine Asset Management by an additional \$400,000.00, resulting from the growth of JAA's investment balances, representing a new potential not-to-exceed amount of \$1,630,000.00 through the December 31, 2028 contract expiration.

APPROVED – Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Cugno seconded, the committee voted unanimously to approve the motion. Mr. Jones abstained from voting.

AC2026-05-02: Procurement recommended JAA make an award to Sid Tool Co., Inc., dba MSC Industrial Supply Co., utilizing Omnia Partners, Region XIV Education Service Center Contract No. 02-150, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, for the purchase of cleaning supplies, equipment and custodial related products, services and solutions, on an as-needed basis through contract expiration of June 30, 2027 and any exercised renewals available under the utilized contract, for a maximum five-year term, in a total potential not-to-exceed amount of \$1,125,000.00.

APPROVED – Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.

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Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-05-03: Marketing recommended that JAA's competitive informal award to Varick Rosete, pursuant to RFI No. 2405-11105, as creator and artist of the JAX Coloring Book, be amended to increase the award by \$65,000.00 to procure a Broad Perpetual Airport License necessary for permission to use the images, themes, likenesses, characters and artwork contained in the JAX Coloring Book within the Jacksonville International Airport, as well as in all other current and future JAA properties and spaces. This increase represents a new total not-to-exceed amount of \$73,400.00.

APPROVED – *Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

AC2026-05-04: Operations recommended that JAA utilize Kenton County Airport Board Contract No. 24-45RFP, to make an award to Customer Services Experts, Inc. dba CXE, Inc., for a Mystery Shopper Program, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, through contract expiration of September 30, 2027, and any exercised renewals available under the utilized contract, for a maximum four-year term, in a total potential not-to-exceed award amount of \$150,000.00.

APPROVED – *Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Cugno seconded, the committee voted unanimously to approve the motion. Mr. Dlugos abstained from voting.*

AC2026-05-05SR: Information Technology formally requested permission pursuant to § 3.01(C) of JAA's Procurement Code, to establish a properly noticed standardization of Insight Public Sector, Inc.'s GL Wand and Excel4Apps Software and Support, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research. There is no funding required for this submission.

APPROVED – *Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-05-06: Information Technology recommended, pursuant to the approval of Award No. AC2026-05-05SR and a properly noticed proprietary posting, that a requirements award be made to Insight Public Sector, Inc., for GL Wand and Excel4Apps Software and Support, in a not-to-exceed amount of \$220,000.00, over the five-year duration from the date of standardization approval.

APPROVED – *Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-05-07: Engineering & Facilities recommended an award be made to Environmental Management Acquisition, LLC, dba Allwater Aquatic Resource Management, the lowest of three bidders in response to ITB No. 26-15-45133 for pond and fountain maintenance services, in the bid amount of \$84,296.37, plus an additional \$30,000.00 in contingency funds, for a total potential not-to-exceed amount of \$114,296.37 over the five-year contract term.

APPROVED – *Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

Meeting Minutes

JAA Awards Committee

May 18, 2026

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Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-05-08: Engineering & Facilities recommended JAA make a properly noticed sole-source award, pursuant to Section 3.09 of the Procurement Code, to Unified Supply, Inc., for Maxiclam II New Style Slope (Incline) Plate products for the Baggage Handling System at Jacksonville International Airport, in a five-year potential not-to-exceed amount of \$300,000.00, based upon historic spend data.

APPROVED – Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.

AC2026-05-09: Finance recommended JAA Award No. AC2024-10-02, awarded to JP Morgan Chase Bank for General Banking Services, be amended to include Purchasing Card Services, which will result in a revenue generating agreement for this scope of services and will extend through contract expiration of November 30, 2029.

APPROVED – Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.

AC2026-05-10: Engineering & Facilities recommended a requirements contract award be made to: (i) CDM Smith, Inc. for stormwater and hazardous waste environmental services; (ii) GLE Associates, Inc. for asbestos environmental services; and (iii) SES Environmental Resource Solutions, LLC for wildlife and wetlands management services, collectively representing a total potential not-to-exceed amount of \$975,000.00 over the five-year term, at JAA's sole discretion.

APPROVED – Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.

Adjournment 11:41 a.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 11:41 a.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING MINUTES

June 22, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:18 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Terry Dlugos, VP of Operations (Chair)
Dara Genus HR Business Partner (Member)
Yetunde Oyewole, Supplier Compliance Specialist (Recording Secretary)
Devin Reed, Chief Compliance Officer (Legal)

Other Meeting Attendees (JAA employees unless otherwise noted)

Nahiolly Almonte	Marilyn Fryar	Michael Welsh
Tanmay Bhatt	Juliana Gabrielson	
Jonathan Cagle	Samantha Smid	
Mikel Elder	Jeff Taylor	
Kathleen Fisher	Willie Watts	

Noticed Agenda Items, Recommendations and Disposition

AC2026-06-01: Business Development recommended an award be made to JAOPA, LLC, dba Jacksonville Aircraft Owners and Pilots Association, the highest ranked of three proposers in response to RFI No. 25-14-43101, for a ground lease at Jacksonville Executive at Craig Airport, for an initial term of thirty-five years with renewal options of up to five years, and an initial rental rate of \$0.27 per square foot per annum.

APPROVED – Upon Ms. Genus' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.

AC2026-06-02: Procurement recommended JAA make a non-exclusive award to Kept Companies, Inc., utilizing Florida State College at Jacksonville Agreement RFP No. 2026C-20, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, in a potential total not-to-exceed amount of \$3,250,000.00, over a contract term not to exceed five years.

APPROVED – Upon Ms. Genus' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.

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Meeting Minutes

JAA Awards Committee

June 22, 2026

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Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-06-03: Finance recommended JAA Award No. AC2024-10-02, awarded to JP Morgan Chase Bank for General Banking Services, be amended to: (i) include Merchant Processing Services through contract expiration of November 30, 2029; and (ii) increase the award amount by an additional not-to-exceed amount of \$25,000.00.

APPROVED – *Upon Ms. Genus' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

Adjournment 11:30 a.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 11:30 a.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING MINUTES

July 27, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:02 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Ross Jones, Chief Financial Officer (Chair)
Tony Cugno, Chief Operating Officer (Member)
Dara Genus HR Business Partner (Member)
Yetunde Oyewole, Supplier Compliance Specialist (Recording Secretary)
Devin J. Reed, Chief Compliance Officer (planned absence – reviewed submissions in advance)

Other Meeting Attendees (JAA employees unless otherwise noted)

Chuck Bolden	Matthew Jackson
David Jones	Robert Speight
Derek Powder	Samantha Smid
Kathleen Fisher	Steven Schultz
Matt Bocchino	

Noticed Agenda Items, Recommendations and Disposition

AC2026-07-01: External / Government Affairs recommended an award be made to Van Scoyoc Associates, Inc., the highest ranked of 17 respondents in response to RFP No. 26-21-25001, for Federal Government Relations Consultant, in the estimated amount of \$600,000.00, plus an additional \$30,000.00 for reimbursable expenses, resulting in a five-year total potential not-to-exceed amount of \$630,000.00.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Ms. Genus seconded, the committee voted unanimously to approve the motion.

AC2026-07-02: Facilities recommended an award be made to C & L Landscape, Inc., the sole responsible and responsive bidder in response to ITB No. 26-23-45133, for Irrigation Maintenance and Repair Services, for an initial three-year term, in a not-to-exceed amount of \$249,600.00, with renewal options of up to two years at JAA's sole discretion totaling \$168,000.00, for a five-year potential total not-to-exceed amount of \$417,600.00.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Ms. Genus seconded, the committee voted unanimously to approve the motion.

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Meeting Minutes

JAA Awards Committee

July 27, 2026

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Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-07-03: Information Technology recommended an award be made to AppsTek Corp, the most responsive, responsible Respondent to ITN No. 26-04-24001, for Oracle eBiz Maintenance and Support Services, for an initial term of three years, with up to two additional years at JAA's sole discretion, in a total potential not-to-exceed amount of \$795,000.00.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Ms. Genus seconded, the committee voted unanimously to approve the motion.

AC2026-07-04: Engineering & Facilities recommended an award be made to J.D. Hinson Company, the sole responsive and responsible bidder for ITB No. C-899, in the amount of \$957,600.00, for selective demolition of the fire-damaged sections of Levels 2, 3, and 4 of the existing Hourly Parking Garage at Jacksonville International Airport.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Ms. Genus seconded, the committee voted unanimously to approve the motion.

Adjournment 11:30 a.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 11:30 a.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.

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JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING MINUTES

August 24, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:03 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Ross Jones, Chief Financial Officer (Chair)
Tony Cugno, Chief Operating Officer (Member)
Terry Dlugos, Vice President of Operations (Member – Absent)
Yetunde Oyewole, Supplier Compliance Specialist (Recording Secretary)
Devin J. Reed, Chief Compliance Officer (Legal)

Other Meeting Attendees (JAA employees unless otherwise noted)

Bryan Long	Paul Gerrety
David Jones	Rick Hill
Kathleen Fisher	Steven Schultz
Lanette McKnight	Terrence Riggs
Matthew Jackson	Willie Watts

Noticed Agenda Items, Recommendations and Disposition

AC2026-08-01: Terminal Operations recommended an award be made to PBP Aviation Services, LLC, a newly created division of Professional Business Providers, Inc., the highest ranked of seven (7) respondents to RFP No. 26-27-45143, for Baggage Handling System Support Services, for an initial term of three years, with up to two additional years at JAA's sole discretion, in a total potential not-to-exceed amount of \$12,964,983.04.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.

AC2026-08-02: Information Technology recommended JAA Award No. AC2026-04-05, awarded to Pathway Technologies, Inc., for a JaxEx Video Surveillance System, be amended to increase the award amount by \$9,656.63 to address addition camera location and replacement activity, as well as for similar contingencies, for a new total potential not-to-exceed amount of \$98,049.46.

APPROVED – Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.

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Meeting Minutes

JAA Awards Committee

August 24, 2026

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Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-08-03: Public Safety & Security recommended an award be made to Giddens Security Corporation, the highest ranked of three (3) Respondents in response to RFP No. 26-20-46104, for Security Guard Services, for an initial term of three (3) years with up to two (2) additional years at JAA's sole discretion, in a total potential not-to-exceed amount of \$4,686,768.40.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

AC2026-08-04: Human Resources recommended a requirements award be made to I-Tech Resources, Inc. and LanceSoft, Inc., the top two highest ranked of 14 Respondents in response to RFP No. 26-28-26101, for an initial term of three (3) years, with renewals of up to two (2) additional years at JAA's sole discretion, in a total potential not-to-exceed amount of \$1,500,000.00.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

Adjournment 11:34 a.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 11:30 a.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.