



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

February 23, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2026-02-01

External Audit Services

Vendor: Plante Moran, PLLC

(Cost: \$250,000.00 Funding: 31001.77210)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: External Audit Services / Plante Moran, PLLC	Cost: \$250,000.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 31001.77210

Attached / Supporting Documents

- Exhibit "A"** – Award No. AC2021-05-01
- Exhibit "B"** – Spend Summary

BACKGROUND:

In May of 2025, the Jacksonville Aviation Authority’s (JAA) Awards Committee approved JAA Award No. AC2021-05-01 to Plante Moran, PLLC for External Audit Services through June 6, 2026.

Subsequently, the contract with Plante Moran, PLLC is to be extended until such a time as the Fiscal Year 2026 External Audit is complete. This extension will be a 2.5% increase from the current rate of \$152,830.00 to \$156,650.75. The current approved spending authority with Plante Moran, PLLC is approaching depletion, and an additional \$39,795.00 is needed to close out recent invoices. Therefore, this request is to obtain approval to close out current invoices, increase the spending authority with Plante Moran for the Fiscal Year 2026 External Audit, and include \$53,554.25 in contingency for unforeseen expenses.

RECOMMENDATION:

Finance recommends JAA Award No. AC2021-05-01, awarded to Plante Moran, PLLC for External Audit Services, be amended to increase the funding by an additional \$250,000.00 which is necessary to sustain operations through the completion of the Fiscal Year 2026 External Audit, resulting in a new total potential not-to-exceed amount of \$978,365.00.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ross Jones, Chief Financial Officer
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Ross Jones
Chief Financial Officer _____
Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator _____
Signature and Date

Kathleen Fisher
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2026-02-02

**Elevator, Escalator, and Moving Walkway Maintenance and Repair Services at JAX
Vendor: Otis Elevator Company dba Coastal Elevator Company
(Cost: \$7,000,000.00 Funding: Various)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Elevator, Escalator, and Moving Walkway Maintenance and Repair Services at JAX / Otis Elevator Company <i>dba</i> Coastal Elevator Company	Cost: \$7,000,000.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted/Budget Transfer
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – JAA Award Nos. AC2024-01-02, AC2024-08-11, and AC2024-10-08
- Exhibit "B"** – Otis Quote for Garage Escalators and Otis Hydrofit Mod Quote for Elevators

BACKGROUND:

In January of 2024, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2024-01-02 to Otis Elevator Company *dba* Coastal Elevator Company (OEC), pursuant to RFP No. 24-01-45123, for elevator, escalator, and moving walkway maintenance and repair services, at Jacksonville International Airport (JAX).

In August of 2024, JAA Award No. AC2024-08-11 was approved to add Capital Project No. J2023-03 to the scope of services in a not-to-exceed amount of \$1,446,020.00 to modernize Escalators 3 and 4. In October of 2024, JAA Award No. AC2024-10-08 was approved in a not-to-exceed amount of \$1,200,000.00 to modernize Escalators 1 and 2.

Engineering & Facilities has undertaken a phased approach to replace moving assets (Escalators, Elevators, and Moving Walkways) that are approaching end-of-life or are obsolete due to age, parts availability, and/or service support constraints. This award is for the next phase, which will remodel Escalators 7 through 14 (total of 8 escalators) in the Hourly and Daily Garages, as well as the 9 elevators in A and C Concourses. Funds are budgeted within FY2023 Capital Project No. J2023-03 and future anticipated capital funding.

RECOMMENDATION:

Engineering & Facilities recommends JAA Award No. AC2024-01-02, awarded to Otis Elevator Company, *dba* Coastal Elevator Company, for elevator, escalator, and moving walkway maintenance and repairs at JAX, be further amended to increase: (i) the scope to include remodeling / replacing Escalators 7 through 14 in the Hourly and Daily Garages, as well as nine elevators in A and C Concourses; and (ii) the award amount by \$7,000,000.00, for a new total potential not-to-exceed amount of \$12,943,573.64.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	N/A
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Tanmay R. Bhatt
Projects & Contract Manager

Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator

Signature and Date

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

February 23, 2026

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Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2026-02-03

**Chain Link Fence Installation, Maintenance & Repair Services Vendor: Country
Boy Fence Co., Inc.
(Cost: \$500,000.00 Funding: Various)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Chain Link Fence Installation, Maintenance & Repair Services / Country Boy Fence Co., Inc.	Cost: \$500,000.00
Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – JAXPORT Contract No. 25-09R
- Exhibit "B"** – Country Boy Fence Co., Inc. Bid Form

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a requirement for as-needed Fencing Installation and Repair Services to support the JAA Airport System.

Procurement researched available contract options against various vendors and cooperative purchasing sources and, as a result, is of the opinion that, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize or piggy-back JAXPORT Contract No. 25-09R, which was competitively awarded to Country Boy Fence Co., Inc., for a term through November 30, 2028, with two (2) additional one-year renewal options. Based on historical fencing usage and anticipated projects, Engineering & Facilities requests a not-to-exceed amount of \$500,000.00 be used over the contract term.

RECOMMENDATION:

Engineering & Facilities recommends that JAA utilize JAXPORT Contract No. 25-09R, to make an award to Country Boy Fence Co., Inc., for as-needed Chain Link Fence Installation, Maintenance and Repair Services, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, through November 30, 2028 and any exercised renewals, in a total potential award amount of \$500,000.00, based upon historic spend data.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	N/A
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert W. Speight
Sr. Mgr, Airside Facilities

Signature and Date

SUBMITTED FOR APPROVAL:

Meghan Miles
Procurement Administrator

Signature and Date

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2026-02-04

Common Use Expansion in Concourse C

Vendor: SITA Information Networking Computing USA, Inc.

(Cost: \$169,028.03 Funding: Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Common Use Expansion in Concourse C / SITA Information Networking Computing USA, Inc.	Cost: \$169,028.03
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Solicitation No: Standardization	Budgeted, Transferred, or Contingency: Budgeted
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On-Going Maintenance Cost: \$11,976.84	Funding Source: Various
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Attached / Supporting Documents

Exhibit "A" – SITA Proposal

BACKGROUND:

In December 2026, the Jacksonville Aviation Authority (JAA) approved Award No. AC2025-12-07R for the standardization of SITA Common Use Products and Related Components. JAA utilization of SITA for Common Use systems allow various airlines to use a common set of equipment owned by JAA while still being able to access their own operational systems. This allows JAA to assign flights to "any gate" and "any ticket counter" where common use systems are deployed, which creates operational flexibility and reduces the barrier of entry for new airline service.

After the completion of Concourse B, American Airlines will be moving from Concourse C and will be occupying the new gates in Concourse B. American Airlines currently has their own proprietary equipment and software at the Concourse C gates and, once they relocate, the Concourse C gates will not have any equipment. This award request is to procure and deploy common use equipment on these Concourse C gates.

The purchase of this equipment is funded in Capital Project J2026-10. Beginning in FY28, there are annual O&M costs of approximately \$12,000.00, totaling \$36,000.00 over a three year spend. The quote for the SITA equipment and installation is \$115,676.55, with a 15% contingency included in the amount of \$17,351.48. This contingency is for unanticipated conditions at the Concourse C counters. The total potential award is \$169,028.03. SITA is the Original Equipment Manufacturer of its common use system, and all hardware must be certified by SITA to work with its system and must be deployed using its software.

RECOMMENDATION:

Information Technology recommends an award be made to SITA Information Networking Computing USA, Inc., for the procurement, deployment, and certification of new common use equipment for Jacksonville International Airport, over the five-year standardization period, in a total potential not-to-exceed amount of \$169,028.03.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	N/A
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
Vice President of Information Technology

Signature and Date

SUBMITTED FOR APPROVAL:

Samantha Smid
Procurement Administrator

Signature and Date

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2026-02-05

High Mast LED Light Kits

Vendor: Various Vendors

(Cost: \$500,000.00 Funding: 45133.77430)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: First Coast Radio System / City of Jacksonville	Cost: \$232,675.20
Solicitation No: Exempt	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 24001.77280

Attached / Supporting Documents

Exhibit "A" – Radio Service Agreement

BACKGROUND:

The Jacksonville Aviation Authority (JAA) utilizes the City of Jacksonville’s First Coast Radio System for Police and Operations communications. The utilization of this system allows for efficient communications, as well as interoperability with other agencies, such as the Jacksonville Fire and Rescue Department and the Jacksonville Sheriff's Office.

The City of Jacksonville calculates a per radio unit rate each year, and the rate varies based on anticipated system costs and upgrades. The unit rate for FY26 is \$35.40. JAA maintains 114 radios, and the extended annual cost at this rate is \$48,427.20.

This award request includes funding to support an additional 10 radios, for an additional \$4,248.00. Radio quantities and unit rates will vary each year; therefore, Information Technology is estimating \$60,000.00 for each renewal year, in a total not-to-exceed potential award amount of \$232,675.20.

RECOMMENDATION:

Information Technology recommends an award be made to the City of Jacksonville (COJ), pursuant to Section 2.05 of the Procurement Code, to: (i) participate in COJ’s First Coast Radio System for an initial term of October 1, 2025 to September 30, 2026, in an initial year amount of \$52,675.20; and (ii) execute any renewals at JAA’s sole discretion up to a maximum five-year term and a total potential not-to-exceed award amount of \$232,675.20.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Steven Schultz, VP of Information Technology
Signature:	I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
VP of Information Technology _____
Signature and Date

SUBMITTED FOR APPROVAL:

Monica M. Frazier
Contract Administrator _____
Signature and Date

Kathleen Fisher
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026 _____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer _____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

February 23, 2026

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Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2026-02-06

**State Government Relations Consultant
Vendor: The Fiorentino Group, dba The Florida Group
(Cost: \$57,375.00 Funding: 25001.77320)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: State Government Relations Consultant / The Fiorentino Group, dba The Florida Group	Cost: \$57,375.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: NA	Funding Source: 25001.77320

Attached / Supporting Documents

- Exhibit "A"** – JAA Award No. AC2021-09-07
- Exhibit "B"** – Additional Services Scope and The Florida Group Proposal

BACKGROUND:

In September of 2021, the Jacksonville Aviation Authority (JAA) approved JAA Award No. AC2021-09-07 to The Fiorentino Group for State Government Relations Consultant services. Subsequent to the execution of the contract, JAA received notification from The Fiorentino Group that their name changed from The Fiorentino Group to The Fiorentino Group, dba The Florida Group (TFG). JAA accepted the name change on January 22, 2026.

JAA desired to amend the contract for the additional services identified in "**Exhibit B**", hereto and requested a proposal from TFG. Therefore, this request is to obtain approval to increase the scope and spending authority in the amount of \$57,375.00 through the September 30, 2026 contract expiration.

RECOMMENDATION:

External Affairs recommends that JAA Award No. AC2021-09-07 to The Fiorentino Group, dba, The Florida Group, for State Government Relations Consulting, be amended to increase: (i) the scope to include Local Government Relations Consulting; and (ii) increase the approved spending authority by an additional \$57,375.00, for a new potential not-to-exceed amount of \$394,425.00 through the September 30, 2026 contract expiration.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Michael D. Stewart, Vice President of External Affairs
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jason Knox
Vice President of Regulatory Compliance _____
Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:

Michael D. Stewart
Vice President of External Affairs _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026 _____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer _____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2026-02-07

**Fire Protection Panels Alarm and Monitoring, Preventative Maintenance and
Repair Services**

**Vendor: Fire Sprinkler Services FL, LLC
(Cost: \$150,000.00 Funding: Various)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Fire Protection Panels Alarm and Monitoring, Preventative Maintenance and Repair Services / Fire Sprinkler Services FL, LLC	Cost: \$150,000.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: NA	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – Approved AC2023-02-11
- Exhibit "B"** – Contract Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) approved JAA Award No. AC2023-02-11 to Fire Sprinkler Services FL, LLC, for fire protection panels alarm and monitoring, preventative maintenance and repair services for Cecil Airport & Spaceport and Herlong Airport. The fire protection services are performed in compliance with the National Fire Protection Association guidelines.

As a result of unforeseen maintenance and repairs, the approved spending authority is approaching depletion. The unforeseen costs included maintenance repairs for the building previously occupied by Boeing. Additionally, Cecil Airport upgraded the fire monitoring dialer system from analog to digital in multiple buildings. Therefore, this request is to obtain approval to increase the spending authority for fire protection panels alarm and monitoring, preventative maintenance and repair services in the amount of \$150,000.00 through the March 27, 2028 contract expiration.

RECOMMENDATION:

Procurement recommends that JAA Award No. AC2023-02-11, awarded to Fire Sprinkler Services FL, LLC, for Fire Protection Panels Alarm and Monitoring, Preventative Maintenance and Repair Services for Cecil Airport & Spaceport and Herlong Airport, be amended to increase the approved spending authority by an additional \$150,000.00, which is necessary for the continuation of services through the March 27, 2028 contract expiration, for a new potential not-to-exceed amount of \$251,900.00

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Marilyn V. Fryar
Contract Administrator

Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin J. Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 8: AC2026-02-08

Audio Visual Products and Services

Vendor: Best Buy Store, L.P.

(Cost: \$75,000.00 Funding: Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Audio Visual Products and Services / Best Buy Store, L.P.	Cost: \$75,000.00
Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – Omnia Contract No. R250403
- Exhibit "B"** – Best Buy Store, L.P. Contract Price List

BACKGROUND:

The Jacksonville Aviation Authority’s (JAA) Airport System continues to have a need for audio visual equipment, accessories, and services on an as-needed basis. JAA’s current contract through Omnia Partners for these goods and services is reaching expiration.

Procurement researched available contract options against various vendors and cooperative purchasing sources and, as a result, is of the opinion that, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize or piggy-back Omnia Contract No. R250403, which was competitively awarded to Best Buy Stores, L.P., for a term through September 30, 2028, with two (2) additional one-year renewal options. The referenced contract offers percentage discounts across various categories, as indicated in "Exhibit B". Based on historical usage and anticipated projects, Procurement requests a not-to-exceed amount of \$75,000.00 be used over the contract term.

RECOMMENDATION:

Procurement recommends JAA award to Best Buy Stores, L.P., utilizing Omnia Contract No. R250403, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA’s Procurement Code, for Audio Visual Products and Services, through September 30, 2028 and any exercised renewals available under the utilized contract, in a total potential award amount of \$75,000.00 based upon historical spend data.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Samantha Smid
Procurement Administrator

Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

February 23, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 9: AC2026-02-09

Public Safety Communications Equipment

**Vendor: Motorola Solutions, Inc. (authorized distributor of Mobile
Communications America, Inc.)**

(Cost: \$100,000.00 Funding: Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Public Safety Communications Equipment / Motorola Solutions, Inc. (authorized distributor of Mobile Communications America, Inc.)	Cost: \$100,000.00
Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – Sourcewell Contract No. 042021-MOT
- Exhibit "B"** – Authorized Dealer Documentation

BACKGROUND:

The Jacksonville Aviation Authority (JAA) has a continuing need to provide radios, peripherals and accessories to communicate and coordinate business. In October of 2025, JAA publicly posted an informal award to Motorola Solutions, Inc. (authorized distributor of Mobile Communications America, Inc.)(MSI), the current spend for which is approaching the formal threshold. In order to meet the needs of JAA, it is now in the best interest of JAA to pursue a formal award.

Procurement conducted research and reviewed the purchase of similar equipment against vendors and cooperative purchasing sources and, as a result, is of the opinion that, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the JAA Procurement Code, it is in JAA's best interest to utilize Sourcewell Contract No. 042021-MOT, which was competitively solicited and awarded to MSI. This award is for a term through June 3, 2026, and any exercised renewals. JAA would not exceed five years upon execution of this contract award, which will be a non-exclusive agreement, with Procurement continuing to research this commodity to secure the best value for JAA.

Annual expenditures are estimated at \$20,000.00, based on historical spend data.

RECOMMENDATION:

Procurement recommends JAA utilize Sourcewell Contract No. 042021-MOT, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the JAA Procurement Code, to make an award to Motorola Solutions, Inc. (authorized distributor Mobile Communications America, Inc.), to purchase Public Safety Communications Equipment, on a non-exclusive basis, in a total potential not-to-exceed amount of \$100,000.00, through June 3, 2026, with annual renewals not to exceed five years.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	N/A
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Samantha Smid
Procurement Administrator

Signature and Date

SUBMITTED FOR APPROVAL:

Kathleen Fisher
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: February 23, 2026

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

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