



**ITB No. 20-10-17111**  
**Access Control Supplies**  
**Addendum No. 1**  
**Release Date- November 18, 2019 2:00 PM**

**Questions:**

1. It states that there is a local preference program in place to encourage local businesses to participate, I was wondering what percent preference they are given or how that program works.

Please reference section 1.14 listed below with additional information highlighted in yellow:

**1.14 LOCAL PREFERENCE PROGRAM**

In an effort to stimulate economic growth and development of local businesses and keep local resources in the community, JAA has established a Local Preference Program (LPP) to encourage local businesses to participate in the competitive process of supplying goods and services to JAA.

The term "Local Business" or "Local Respondent" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in the particular business at issue, which has been in business and maintained its permanent place of business in the normal market area for a minimum of one (1) year prior to the solicitation release date and has at least three (3) full-time employees living in the normal market area. The JAA's Normal Market Area is Baker, Clay, Flagler, Duval, Nassau, Putnam and St. Johns counties.

The Local Business shall perform or operate on a day-to-day basis and provide a substantial component of the goods or services, which are being procured by JAA

If your business meets the requirement of Local Business or Local Respondent, you must submit the Local Business Verification Form, **Exhibit C in order to receive the 5% reduction per part for the purposes of price comparison only.**

Page 2 of this Addendum is the Local Preference flyer for additional program information.

**The Question and Answer period closes at 5:00 PM (local time) on November 22, 2019.**

**The Bid Due Date is 2:00 PM (local time) on December 6, 2019.**

# JACKSONVILLE AVIATION AUTHORITY'S

# LOCAL

# PREFERENCE PROGRAM

**JAA is Committed to Local Business**

## Program Requirements:

- **Permanent Place of Business in:** Baker, Clay, Duval, Flagler, Nassau, Putnam, or St. Johns counties – the “Normal Market Area” or “NMA” – at one (1) year prior to the solicitation for which preference is sought.
- **Three (3) Full-Time Employees:**  
At least three full-time employees who reside in the NMA.

## Program Benefits:

- **Bid Preference:** Five (5) percent bid reduction preference on competitive bids.
- **Proposal Preference:** Five (5) local preference points on evaluated proposals.
- **Tie-Breaker Preference:** Tie bids between a local vendor and a non-local vendor are awarded to the local vendor.

## Results To Date: 70 to 80 percent of JAA contracts awarded locally

**JAA continues to be an “Economic Engine” for Jacksonville and its Surrounding Areas, accounting for:**

- **\$3.1 billion** annual impact on the local economy
- **30,000** direct and indirect aviation-related jobs
- **\$955 million** in aviation-related payroll



**JAA**  
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