

**Air Cargo Study and Consultant Services, RFP # 11-10-11105
Evaluation Matrix**

Addendum # 2
Attachment # 4

Description	Evaluator #1	Evaluator #2	Evaluator #3	Points Awarded	Firm	Proposed Fee	Points Awarded	
LANDRUM & BROWN								
Experience (Maximum 35 Points)	32	30	23	28.33	Landrum & Brown	\$153,795.00	14.20	
Study Design (Maximum 25 Points)	24	20	25	23.00	Wilbur Smith Associates InterVistas Consulting Group	\$246,476.50	8.86	
Proposed Fees, \$ 153,795.00 (Maximum 35 Points)				14.20	SH&E	\$175,000.00	12.48	
References (Maximum 5 Points)				5.00				
Total Points Awarded				70.53				
Rank By Points								
WILBUR SMITH ASSOCIATES								
Experience (Maximum 35 Points)	13	20	25	19.33		Written		
Study Design (Maximum 25 Points)	13	20	25	19.33	InterVistas	78.33	8.33	86.66
Proposed Fees, \$246,476.50 (Maximum 35 Points)				8.86	Landrum & Brown	70.53	8.67	79.2
References (Maximum 5 Points)				5.00	SH&E	58.15		58.15
Total Points Awarded				52.53	Wilbur Smith	52.53		52.53
INTERVISTAS CONSULTING GROUP								
Experience (Maximum 35 Points)	29	35	21	28.33				
Study Design (Maximum 25 Points)	20	25	5	16.67				
Proposed Fees, \$62,400.00 (Maximum 35 Points)				35.00				
References (Maximum 5 Points)				5.00				
Total Points Awarded				85.00				

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SH&E									
Experience (Maximum 35 Points)	18	35	21	24.67					
Study Design (Maximum 25 Points)	18	25	5	16.00					
Proposed Fees, \$175,000.00 (Maximum 35 Points)				12.48					
References (Maximum 5 Points)				5.00					
Total Points Awarded				58.15					
Presentations	Evaluator #1	Evaluator #2	Evaluator #3	Points Awarded					
InterVistas	8	8	9	8.33					
Landrum & Brown	9	10	7	8.67					