



Air Cargo Feasibility Study and Consultant Services
RFP # 12-16-11105

Addendum No. 2
March 2, 2012
Questions and Answers

The following **change** is being made:

1.01 RECEIPT AND OPENING OF PROPOSALS

The JAA will receive Proposals until **March 9, 2012** at 2:00 PM (local time) for the purpose of selecting a company to provide an Air Cargo Feasibility Study and Consultant Services. The Proposals will be publicly opened at the JAA Administration Building, 14201 Pecan Park Road South, Jacksonville, Florida at the above stated time and date.

Questions and Answers

- Q1. Can you please more clearly define the difference between the information requested within B. Feasibility Study Approach/Proposed Methodology and D. Study Design/Proposed Structure and Outline sections for air Cargo Feasibility Study and Consultant Services, (RFP # 12-16-11105) project?
- R1. The requested information in item B, Feasibility Study Approach/Proposed Methodology and D, Study Design/Proposed Structure and Outline has been revised. A copy of Article IV, REVISED Proposal Form is attached, refer to Attachment #1.**
- Q2. How will the points for the local preference added as it relates to the scoring criteria?
- R2. The local preference points will be added to the points awarded for the evaluation criteria.**
- Q3. Article 3.07, Proposed Fees states that the Contractor should assume three (3) trips to JAA in computing the lump sum cost. Is this inclusive of the trips the Contractor needs to gather data?
- R3. Yes.**
- Q4. If a Contractor is going to use a local firm to apply for the local preference points, who completes Exhibit D, Local Business Verification Form?
- R4. The Contractor or the local firm may complete the Local Business Verification Form. The information submitted on the form must be the name of the local firm and the local firm's respective information.**
- Q5. Can JAA provide a copy of the 2005 Air Cargo Feasibility Study mentioned at the Pre-Proposal Meeting?
- R5. A copy of the study is attached, refer to Attachment #2.**



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- Q6. Can JAA provide a copy of the attendance record for the Pre-Proposal Meeting?
- R6. A copy of the attendance record is attached, refer to Attachment #3.**
- Q7. Can JAA provide a list of the firms who submitted on the previous RFP that was canceled, the name of the companies who did presentations and documentation on rankings, if applicable?
- R7. A copy of the information is attached, refer to Attachment #4.**
- Q8. First, let me sum up the situation:
1. I have had my own local business, which is licensed by the City of Jacksonville/Duval County since September 1, 2000.
 2. I also directly work for a DBE registered in Florida and elsewhere. The firm is not licensed in Jacksonville, but is in the process of obtaining a City of Jacksonville/Duval County Business License.
 3. We intend to partner with another firm, which will be the prime.

The questions are:

1. During the Pre-Proposal Meeting, we learned that the prime must fill out Exhibit D. I believe the instructions were for the prime to fill out the name of the business and the nature of the business. Is that correct? What parts of Exhibit D must refer to the prime and what parts must refer to the local subcontractor?
 2. Should the information for the local subcontractor refer to the firm described in situation 1 or situation 2 as stated above?
- R8. (1) The Contractor or the local firm may complete the Local Business Verification Form. The information submitted on the form must be in the name of the local firm and contain the local firm's respective information.**
- (2) The Prime Contractor must make the decision regarding which name is on the Local Business Verification Form. Please refer to the definition of Local Business (Article 2.01, Definitions) in order to make your decision. The information submitted on the form must be in the name of the local firm and contain the local firm's respective information.**

**The Question and Answer period is closed.
Proposal Due Date is March 9, 2012 at 2:00 PM (local time)**