JAA
Jacksonville Aviation Authority

BOARD OF DIRECTORS MEETING
JACKSONVILLE AVIATION AUTHORITY
WEDNESDAY, NOVEMBER 18, 2026/11:00am-12noon
(changed from Wed. Nov. 25, 2026/8:30-9:30am)
JAA Administration Bldg./3rd Floor Ed Austin Board Room

I.	**CALL TO ORDER**	*FERNANDO ACOSTA-RUA, CHAIR*
II.	**PLEDGE OF ALLEGIANCE**	*GUEST CHOSEN BY CHAIR*
III.	**REPORT ON THE OCTOBER 14, 2026 FINANCE AND AUDIT COMMITTEE MEETING**	*MATT CONNELL, COMM. CHAIR*
IV.	**REPORT ON THE NOVEMBER 6, 2026 CEO EVALUATION COMMITTEE MEETING**	*WILLIAM GULLIFORD, COMM. CHAIR*
V.	**REPORT ON THE NOVEMBER 9, 2026 BOARD INFORMATIONAL WORKSHOP**	*FERNANDO ACOSTA-RUA, CHAIR*
VI.	**CEO REPORT**	*MARK VANLOH, CEO*
VII.	**OLD BUSINESS**	*FERNANDO ACOSTA-RUA, CHAIR*
VIII.	**PUBLIC COMMENT**	*FERNANDO ACOSTA-RUA, CHAIR*
IX.	**PUBLIC RECORDS AND ETHICS PRESENTATION**	*HEATHER RAMOS AND CHRISTINA EPPERSON GRAYROBINSON LAW FIRM*
X.	**NEW BUSINESS**	*FERNANDO ACOSTA-RUA, CHAIR*

-SUBMISSIONS

NONE

-AWARD RATIFICATION SUBMISSIONS
(presented by Kathleen Fisher, Procurement Director)

BD2026-11-01AR
Ratification of Award to Southeast Series of Lockton for Airport Casualty and Property Insurance Premiums

JAA
Jacksonville Aviation Authority

BOARD OF DIRECTORS MEETING
JACKSONVILLE AVIATION AUTHORITY
WEDNESDAY, NOVEMBER 18, 2026/11:00am-12noon
(changed from Wed. Nov. 25, 2026/8:30-9:30am)
JAA Administration Bldg./3rd Floor Ed Austin Board Room

-AWARD RATIFICATION SUBMISSIONS (cont.)

BD2026-11-02AR
Ratification of Award to City of Jacksonville for General Liability Insurance Coverage and Claim Administration

BD2026-11-03AR
Ratification of Award to Crawford, Murphy & Tilly, Garver, LLC, Landrum & Brown, Inc. and RS&H, Inc. for On-call Support Services and Master Planning, Strategic Planning, Environmental Planning, Sustainability and Analysis for JAA's Airport System

BD2026-11-04AR
Ratification of Award to Jacobs Engineering Group, Inc., RS&H, Inc., Garver, LLC, Michael Baker International, Inc. and Crawford, Murphy & Tilly, Inc. for Planning, Design and Construction Administration Services for JAA's Capital Improvement Program

BD2026-11-05AR
Ratification of Award to EATON Cooper Crouse-Hinds, LLC for Airport Lighting and Controls for JAA's Airport System

BD2026-11-06AR
Ratification of Award to OshKosh AeroTech, LLC for a Passenger Boarding Bridge

BD2026-11-07AR
Ratification of Award to Freedom Waste Management, LLC, for Waste and Recycling Collection Services for JAA's Airport System

XI. APPROVAL OF MEETING MINUTES *FERNANDO ACOSTA-RUA, CHAIR*

- **SEPTEMBER 10, 2026 NOMINATING COMM.**
- **SEPTEMBER 16, 2026 COMM. FOR JACKSONVILLE AEROSPACE DEV.**
- **SEPTEMBER 21, 2026 BOARD OF DIRECTORS**
- **SEPTEMBER 25, 2026 FY27 CHAIR AND VICE-CHAIR DISCUSSION**
- **OCTOBER 14, 2026 FINANCE AND AUDIT COMM.**

JAA
Jacksonville Aviation Authority

BOARD OF DIRECTORS MEETING
JACKSONVILLE AVIATION AUTHORITY
WEDNESDAY, NOVEMBER 18, 2026/11:00am-12noon
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JAA Administration Bldg./3rd Floor Ed Austin Board Room

XII. REPORTS/UPDATES

- **FINANCIAL REPORT** — *ROSS JONES, CHIEF FINANCIAL OFFICER*
- **CITY COUNCIL UPDATE** — *CITY COUNCIL PRESIDENT NICK HOWLAND/JAA CITY COUNCIL LIAISON*

XIII. CHAIR'S COMMITTEE AND MISCELLANEOUS APPOINTMENTS FOR FY27 — *FERNANDO ACOSTA-RUA, CHAIR*

Finance and Audit Committee
Matt Connell, Treasurer/Chair
William Gulliford
Andy Hofheimer

Nominating Committee
David Hodges, Jr., Immediate Past Board Chair/Chair
Michelle Barnett
Matt Connell
William Gulliford
Fernando Acosta-Rua

CEO Evaluation Committee
William Gulliford/Chair
Michelle Barnett
Dr. Solomon Brotman
Andy Hofheimer
Fernando Acosta-Rua

JAA Seat on the North Florida Transportation Organization Board
Dr. Solomon Brotman

XIV. FY27 CEO GOALS — *FERNANDO ACOSTA-RUA, CHAIR*

JAA
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BOARD OF DIRECTORS MEETING
JACKSONVILLE AVIATION AUTHORITY
WEDNESDAY, NOVEMBER 18, 2026/11:00am-12noon
(changed from Wed. Nov. 25, 2026/8:30-9:30am)
JAA Administration Bldg./3rd Floor Ed Austin Board Room

XV. COMMUNICATION *FERNANDO ACOSTA-RUA, CHAIR*

- **NEXT MEETING DATE IS WEDNESDAY**
  JANUARY 27, 2027/8:30-9:30am
  JAA ADMINISTRATION BUILDING/3rd FLOOR
  ED AUSTIN BOARD ROOM

XVI. ADJOURN *FERNANDO ACOSTA-RUA, CHAIR*

SUBMITTED FOR INFORMATION:

-Minutes of Awards Committee Meeting September 28, 2026
-Minutes of Awards Committee Meeting October 26, 2026

BD2026-11-01AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Airport Casualty and Property Insurance Premiums

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-09-02 to Southeast Series of Lockton for Airport Casualty and Property Insurance Premiums. This award amends JAA Award No. AC2026-09-01, which was competitively awarded pursuant to Request for Proposals No. 26-31-26101 and allows JAA's discretion over the term of this award to annually review and pay premiums associated with Airport Casualty and Property Insurance and includes contingency funds for additional insurance policies as may be needed.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

1.

BD2026-11-01AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-09-02 to Southeast Series of Lockton for Airport Casualty and Property insurance premiums through contract expiration of September 30, 2031 for a total potential not-to-exceed amount of $10,481,815.21.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

Signature and Date 11.10.2026

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

Signature and Date 11-12-26

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

JAA
Jacksonville Aviation

JAA BOARD INFORMATION SHEET
Airport Casualty and Property Insurance Premiums
Southeast Series of Lockton
November 18, 2026, Board Meeting

OVERVIEW

- RFP No. 26-31-26101 was issued for Airport Casualty and Property Insurance Broker Services and awarded to Southeast Series of Lockton (Lockton), the highest ranked of three (3) Proposers.

- Lockton will provide broker services to JAA through September 30, 2031, and be responsible for presenting policy and premium proposals to JAA's Risk and Insurance Compliance Manager for review and approval.

- Policies and Premiums for FY21 through FY26. FY26 Premiums are listed to give a general idea of individual policy costs; however, premiums for each year may be higher or lower based on market conditions and claims history of JAA:

Policy	Premiums
Property Insurance	
FY26 Premium	$1,831,863.83
Total Annual Premiums Paid for FY21-FY26	**$6,753,074.84**
Types of Policies and Premiums under Airport Casualty	
Casualty Airport General Liability FY26 Premium	$337,062.25
Casualty Pollution and Remediation Legal Liability FY26 Premium	$30,867.00
Casualty Cyber Liability FY26 Premium	$48,884.00
Casualty Directors and Officers FY26 Premium	$25,520.68
Casualty Fine Arts FY26 Premium	$15,958.00
Total Annual Premiums Paid for FY21-FY26	**$1,981,771.17**
FY27-FY31 20% Contingency for Premium Increases	$1,746,969.20
Potential Not-to-Exceed Amount for FY27-FY31 Premiums:	**$10,481,815.21**

BD2026-11-02AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: **General Liability and Workers Compensation Insurance Premiums**

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-09-03 to the City of Jacksonville, pursuant to §2.05(A)(1)(a) of JAA's Procurement Code, for the provision of general liability insurance coverage and claim administration.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-02AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-09-03 to the City of Jacksonville for general liability and workers compensation insurance premiums and claims administration for fiscal year 2027 with four, one-year renewal options at JAA's sole discretion for a total potential not-to-exceed amount of $4,136,587.95.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

Signature and Date 11.10.2026

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

5.

JAA
Jacksonville
Aviation

JAA BOARD INFORMATION SHEET
General Liability and Workers Compensation Insurance Premiums
City of Jacksonville
November 18, 2026, Board Meeting

OVERVIEW

- JAA has an agreement with the City of Jacksonville (City), going back to at least 2009, for general liability and workers compensation insurance coverage.

- The City administers liability claims for JAA employees that occur off airport premises and for in-state auto liability.

- Premiums are reviewed and approved annually by JAA's Risk and Insurance Compliance Manager.

- Premiums for FY27 are approved for $555,873.55. Premiums for years 2028-2031 may increase by a maximum of 20% for a total potential not-to-exceed amount of $4,136,587.95 through fiscal year 2031.

BD2026-11-03AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Professional Planning Consultant Services

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-09-04 to the following four (4) highest ranked of eight (8) proposers in response to Request for Qualifications No. 26-26-42001 for on-call support services with master planning, strategic planning, environmental planning, sustainability and analysis for JAA's Airport System for an initial term of three (3) years with renewals of up to two (2) years for a potential total not-to-exceed amount of $2,000,000.00: (i) Crawford, Murphy & Tilly; (ii) Garver, LLC; (iii) Landrum & Brown, Inc.; and (iv) RS&H, Inc.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-03AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-09-04 to the following four (4) firms for an initial term of three (3) years with renewal options of up to two (2) years for a potential total not-to-exceed amount of $2,000,000.00: (i) Crawford, Murphy & Tilly; (ii) Garver, LLC; (iii) Landrum & Brown, Inc.; and (iv) RS&H, Inc.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

Signature and Date 11.10.2026

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

JAA
Jacksonville Aviation

JAA BOARD INFORMATION SHEET
Professional Planning Consultant Services
Crawford, Murphy & Tilly; Garver, LLC; Landrum & Brown, Inc.; and RS&H, Inc.
November 18, 2026, Board Meeting

OVERVIEW

- RFQ No. 26-26-42001 was issued on July 10, 2026, for professional planning consulting services.

- Services are on an on-call basis to support long-term master planning, strategic planning, environmental planning, sustainability, as well as analysis and definition of near-term strategies such as performing analysis for airfield optimization, capacity issues, planning and design readiness to include National Environmental Policy Act (NEPA) initiatives and permitting.

- On August 11, 2026, JAA received eight conforming statements of qualifications, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	RS&H, Inc.	97.08
2	Crawford, Murphy & Tilly	96.42
3	Landrum & Brown, Inc.	96.00
4	Garver, LLC	95.50
5	McFarland Johnson, Inc.	93.75
6	AECOM Technical Services, Inc.	93.50
7	AtkinsRéalis	91.50
8	Ricondo & Associates, Inc.	87.00

- On August 26, 2026, the evaluation committee unanimously recommended the top four highest ranked firms for contract award.

- The previous five-year contract awarded to three firms was approved for $1.5MM but required authorization for additional spend of $358,973.00 during the term for projects such as:

    - 2022 environmental assessment of non-aeronautical land at JAX
    - 2022 assessment of JAX landside facilities capacity for long-term preferred development strategy
    - 2022 assessment for Runway Incursion Mitigation at Jacksonville Executive at Craig Airport
    - 2023 Passenger Facility Charge Support for Development

BD2026-11-04AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Architectural and Engineering Consultant Services

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-09-05 to the following five (5) highest ranked of ten (10) proposers in response to Request for Qualifications No. 26-25-42001 for planning, design and construction administration services for JAA's Capital Improvement Program (CIP) for a five-year contract term for a potential total not-to-exceed amount of $30,000,000.00: (i) Jacobs Engineering Group, Inc.; (ii) RS&H, Inc.; (iii) Garver, LLC; (iv) Michael Baker International, Inc.; and (v) Crawford, Murphy & Tilly, Inc.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-04AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-09-05 to the following five (5) firms for a five-year contract term for a potential total not-to-exceed amount of $30,000,000.00: (i) Jacobs Engineering Group, Inc.; (ii) RS&H, Inc.; (iii) Garver, LLC; (iv) Michael Baker International, Inc.; and (v) Crawford, Murphy & Tilly, Inc.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

11.10.2026
Signature and Date

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

11.

JAA
Jacksonville
Aviation

JAA BOARD INFORMATION SHEET
Architectural and Engineering Consultant Services
Jacobs Engineering Group, Inc.; Garver, LLC; Michael Baker International, Inc.; Crawford, Murphy & Tilly; and RS&H, Inc.
November 18, 2026, Board Meeting

OVERVIEW

- RFQ No. 26-25-42001 was issued on July 23, 2026, for architectural and engineering consultant services.

- Services are on an on-call basis to include planning, design and construction administration for JAA's Capital Improvement Program (CIP).

- On August 25, 2026, JAA received ten conforming statements of qualifications, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	Jacobs Engineering Group, Inc.	98.83
2	RS&H, Inc.	95.28
3	Garver, LLC	93.25
4	Michael Baker International, Inc.	89.67
5	Crawford, Murphy & Tilly	84.75
6	Langan Engineering	73.72
7	EXP	69.25
8	Woolpert	62.06
9	PQH	60.50
10	Ware Malcomb	55.44

- On September 9, 2026, the evaluation committee unanimously recommended the top five highest ranked firms for contract award.

- During the previous five-year contract, the larger CIP projects of Boeing Hangar, Concourse B and Parking Garage were awarded by separate Request for Qualifications as opposed to going through the on-call Architectural and Engineering Consultants, as required by Florida Statute 287.055, the Consultants' Competitive Negotiation Act.

BD2026-11-05AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Airport Lighting and Controls

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-10-03 to EATON Cooper Crouse-Hinds, LLC for Airport Lighting and Controls for JAA's Airport System. This award is consistent with JAA Award No. AC2026-04-07SR, which standardized the use of EATON Cooper Crouse-Hinds, LLC airport lighting and controls equipment for a period of five (5) years on the basis of creating: (i) uniformity of systems and equipment; (ii) compatibility with JAA's existing airfield lighting structure; and (iii) inventory and maintenance consistencies.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-05AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-10-03 to EATON Cooper Crouse-Hinds, LLC for Airport Lighting and Controls through the five-year term of standardization for a total potential not-to-exceed amount of $1,000,000.00.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

11.10.2026
Signature and Date

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

JAA
Jacksonville
Aviation

JAA BOARD INFORMATION SHEET
Airport Lighting and Controls
EATON Cooper Crouse-Hinds, LLC
November 18, 2026, Board Meeting

OVERVIEW

- JAA Award No. AC2026-04-07SR standardized the EATON Cooper Crouse-Hinds Airfield Lighting and Controls based on the equipment's capability with existing airfield lighting infrastructure including the Cooper Crouse-Hinds Airfield Lighting Control and Monitoring System (ALCMS) and Pilot Controlled Lighting (PCL) system.

- The ALCMS controls the visual ground aids and reports their operational status in real time, allowing air traffic controllers to turn runway edge lights, taxiway lights, approach lighting systems, and stop bars on or off without going into the field.

- The PCL, also known as the Aircraft Radio Control of Aerodrome Lighting or pilot-activated lighting, allows pilots to turn on and adjust airport runway, approach, and taxiway lights remotely using their aircraft radio.

- The existing ALCMS and PCL systems are integrated and require compatible equipment to function properly. Using equipment purchased from a different manufacturer would require system modifications and integration, reconfiguration of existing controls and would result in an extended period of downtime for the systems and introduce risk to system reliability and safe airfield operations.

- Purchases during the term of this standardization, including maintenance and support from EATON Cooper Crouse-Hinds, will be on an "as-needed" basis for the JAA Airport System.

BD2026-11-06AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Passenger Boarding Bridge

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-10-05 to OshKosh AeroTech, LLC for a passenger boarding bridge. This award is consistent with JAA Award No. AC2026-10-04SR, which standardized the use of OshKosh AeroTech, LLC passenger boarding bridges for a period of five (5) years on the basis of creating: (i) uniformity of systems and equipment; (ii) compatibility with JAA's new Concourse B passenger boarding bridges as existing Concourse A and Concourse C bridges reach end of useful life; and (iii) inventory and maintenance consistencies.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-06AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-10-05 to OshKosh AeroTech, LLC, associated with a five-year passenger boarding bridge standardization, the first purchase under which includes the fiscal year 2027 purchase of one (1) passenger boarding bridge in a total not-to-exceed amount $1,600,000.00.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

11.10.2026
Signature and Date

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

17.

JAA
Jacksonville
Aviation

JAA BOARD INFORMATION SHEET
Passenger Boarding Bridge
OshKosh AeroTech, LLC
November 18, 2026, Board Meeting

OVERVIEW

- RFP No. PBB001 was issued on March 20, 2025, for the manufacture, handling, shipping, delivery, and commissioning of new Passenger Boarding Bridges (PBB) for Concourse B at Jacksonville International Airport.

- On April 23, 2025, JAA received two conforming proposals, which were evaluated and ranked as follows:

Rank	Respondents	Scores
1	OshKosh AeroTech, LLC	93.33
2	TK Airport Solutions, Inc.	51.12

- JAA Award No. AC2026-10-04SR standardized the OshKosh AeroTech PBBs purchased for Concourse B for Jacksonville International Airport for a five-year term.

- The PBBs currently in use for Concourses A and C are approximately 20 years old and nearing end of useful life.

- Manufacturing and delivering new passenger boarding bridges requires a minimum of 24-30 months' lead time from date of order, due to market demand.

- Planning & Engineering will use a phased approach over the standardization term to replace PBBs for Concourses A and C, based on budget approval and individual PBB age and condition.

BD2026-11-07AR

JAA
Jacksonville
Aviation
Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

SUBJECT: Waste and Recycling Collection Services

BUDGETED: Yes **SOURCE OF FUNDS:** Operating

BACKGROUND:

Consistent with processes and procedures outlined in its Procurement Code, the Jacksonville Aviation Authority (JAA) issued approved JAA Award No. AC2026-10-07 to Freedom Waste Management, LLC, the lowest, responsive and responsible bidder of four (4) bidders in response to Invitation to Bid No. 26-32-26201 for waste and recycling collection services for JAA's Airport System through contract expiration of December 31, 2030, with two (2) annual renewal options, for a total potential not-to-exceed amount $1,927,500.00.

This award was recommended and approved by JAA's Awards Committee and its CEO, respectively. Prior to approval, this award was advertised and is currently available for public review at: https://www.flyjacksonville.com/jaa/Awards.aspx. Pursuant to § 4.02(C) of JAA's Procurement Code, the period for submitting a timely protest in this matter has expired.

STATUS:

Pursuant to § 332.0075(3)(b), Florida Statutes, JAA's Board of Directors is required to "approve, award, or ratify" all JAA contract awards in excess of $1 million. Such awards must be considered separately and not as part of a consent agenda. Therefore, ratification is specifically requested for the above-referenced award.

BD2026-11-07AR

JAA
Jacksonville Aviation Authority

AWARD RATIFICATION SUBMISSION FOR BOARD APPROVAL

RECOMMENDATION:

Management recommends JAA's Board of Directors ratify approved JAA Award No. AC2026-10-07 to Freedom Waste Management, LLC, for waste and recycling collection services through contract expiration of December 31, 2030, with two annual renewal options, for a total potential not-to-exceed amount of $1,927,500.00.

RECOMMENDED FOR APPROVAL:
Devin Reed
Chief Compliance Officer

11.10.2026
Signature and Date

SUBMITTED FOR APPROVAL:
Mark VanLoh
Chief Executive Officer

11-12-26
Signature and Date

BOARD APPROVAL:

Meeting Date

Melissa Marcha-Lee/Recording Secretary

ATTEST:

Andy Hofheimer, Secretary

Fernando Acosta-Rua, Chair

JAA
Jacksonville
Aviation

JAA BOARD INFORMATION SHEET
Waste and Recycling Collection Services
Freedom Waste Management, LLC
November 18, 2026, Board Meeting

OVERVIEW

- ITB No. 26-32-26201 was issued on July 16, 2026, for waste and recycling collections services across the JAA Airport System.

- On August 17, 2026, JAA received four conforming bids. Freedom Waste Management, LLC is the lowest, responsive and responsible bidder:

Bidders	Bid
Freedom Waste Management LLC	$3,780.00
Capital Waste Services, LLC	$6,842.85
Meridian Waste Florida, LLC	$5,220.39
GFL Solid Waste Southeast, LLC	$4,592.40

- Basis of award is the combined total bid price that was calculated from the bidders proposed price per ton and price per pickup for refuse, recycling and yard waste for contract years 1-5. Annual costs will vary based on actual tonnage and actual number of pickups.

- Projected spend per Airport, based on historical spend for this service:

Location	Spend
Jacksonville International Airport	$1,800,000.00
Cecil Airport and Spaceport	$75,500.00
Jacksonville Executive Airport at Craig	$25,000.00
Herlong Recreational Airport	$27,000.00
Five-Year Total Not-to-Exceed Amount:	**$1,927,500.00**

JAA
Jacksonville Aviation Authority

MINUTES

Nominating Committee Meeting
JAA Administration Bldg.
3rd Floor/Ed Austin Board Room
Thursday September 10, 2026/1:00pm

Committee Chair Michelle Barnett called the September 10, 2026 Nominating Committee meeting to order at 1:05pm. The following committee members were present in person at the order call:

Mrs. Michelle Barnett, Chair
Mr. Andy Hofheimer
Mr. Matt Connell

Also attending in person was board member Dr. Solomon Brotman.

Also present in person were JAA staff members Devin Reed/Chief Compliance Officer and Melissa Marcha-Lee/Executive Assistant to CEO, & Board of Directors Administrator/Board Recording Secretary.

Comm. Chair Barnett welcomed everyone to the meeting and advised that a voting quorum was present.

Comm. Chair Barnett then asked Mrs. Marcha-Lee if there was any public comment and upon hearing that no speaking requests had been submitted, she moved to the next agenda item.

Comm. Chair Barnett advised that the committee was meeting to discuss and determine a slate of officers for the 2026-2027 board term, she then opened the floor for nominations. Mr. Hofheimer made a motion of the following officers: Dr. Solomon Brotman/Chair, Fernando Acosta-Rua/Vice Chair, Andy Hofheimer/Secretary – the motion did not receive a second. After much discussion, Mrs. Barnett suggested the following slate: Fernando Acosta-Rua/Chair, Dr. Solomon Brotman/Vice Chair, Andy Hofheimer/Secretary, and asked Mr. Connell to take the Treasurer role, to which he agreed. After more discussion, Mr. Connell made a motion of the following slate of officers: Fernando Acosta-Rua/Chair, Dr. Solomon Brotman/Vice Chair, Andy Hofheimer/Secretary, Matt Connell/Treasurer – the motion was seconded by Mrs. Barnett.

Comm. Chair Barnett asked the committee if there was any further discussion regarding officers and hearing none, she called for a vote on the motion made and seconded, and the committee members voted unanimously to approve the proposed slate of officers for FY2027: Fernando Acosta-Rua/Chair, Dr. Solomon Brotman/Vice Chair, Andy Hofheimer/Secretary and Matt Connell/Treasurer, and to move the slate to the full board for approval at the September 21, 2026 meeting.

Comm. Chair Barnett asked Ms. Marcha-Lee to officially confirm with the proposed nominees after the meeting that if elected they will serve.

There being no further business to come before the committee, Comm. Chair Barnett adjourned the meeting at 1:50pm.

22.

JAA
Jacksonville Aviation Authority

MINUTES

Meeting of the Committee for Jacksonville Aerospace Development
JAA Administration Building
3rd FL Ed Austin Board Room
Wednesday September 16, 2026/9:00am

Committee Chair Dr. Soloman Brotman called the September 16, 2026 meeting of the Committee for Jacksonville Aerospace Development to order at 9:00am. The following committee members were present in person at the call to order:

Dr. Soloman Brotman, Comm. Chair/JAA Board
Mr. Fernando Acosta-Rua/JAA Board
Mr. David Hodges, Jr./JAA Board
Capt. Matt Tuohy (USN Ret)/Jacksonville University
City Council President Nick Howland/City of Jacksonville
Mr. Ed Randolph/City of Jacksonville Office of Economic Development
Mr. Justin Collins/Flightstar
Mr. Aundra Wallace/JAXUSA
Ms. Jennifer Carter/LSI
(Members City Councilman Joe Carlucci/COJ, Ms. Brittany Norris/COJ, Mr. Craig DeMeester/Boeing, and Mr. Daniel Davis/Jax Chamber were absent; City Councilman Freeman has resigned from Council)

Also in attendance at the order call were:
Mr. Mark VanLoh, JAA Chief Executive Officer
Mr. Devin Reed, JAA Chief Compliance Officer
Mr. Tony Cugno, JAA Chief Operating Officer
Mr. Matt Bocchino, Director Cecil Airport/Spaceport
Ms. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors Administrator/Recording Secretary
A listing of all attendees is on file in the office of the Recording Secretary

Comm. Chair Brotman welcomed everyone to the meeting and advised it will be an information-only meeting, no voting will occur.

Comm. Chair Brotman asked Mrs. Marcha-Lee if there was any public comment and upon hearing that no speaking requests had been submitted, he moved to the next agenda item.

Comm. Chair Brotman called upon guests Dr. John Avendano, FSCJ President, who discussed the college's future growth, and Mr. Tommy Dutrieux, FAA Certified A&P School Program Manager, who shared a presentation on the college's A&P Program. Comm. Chair Brotman thanked them for the discussion and the presentation.

JAA
Jacksonville
Aviation
Authority

Comm. Chair Brotman called upon Capt. Matt Tuohy, JU School of Aviation & Military Sciences Director, who gave a presentation on JU's Aviation Program. Comm. Chair Brotman thanked him for the presentation.

Comm. Chair Brotman called upon Mr. Cugno, who gave an in-depth presentation on Cecil Airport-Spaceport. Comm. Chair Brotman thanked him for the presentation.

Comm. Chair Brotman advised that this will be the last meeting of the committee for the current fiscal year – he thanked everyone for their input and advised that in his opinion, the direction given to him by the board chair for the objectives of the committee had been carried out. He advised that he will meet with the new board chair for further direction of this committee.

There being no further business to come before the committee, Committee Chair Brotman adjourned the meeting at 10:30a.

JAA
Jacksonville Aviation Authority

MINUTES

Board of Directors Meeting
JAA Administration Bldg.
3rd Floor Ed Austin Board Room
Monday, September 21, 2026/8:30am
(changed from Wed. Sept. 23)

Chair of the Board David Hodges, Jr. called the September 21, 2026 Jacksonville Aviation Authority Board of Directors meeting to order at 8:30am. The following board members were present in person at the call to order:

Mr. David Hodges, Jr., Chair
Mr. Fernando Acosta-Rua, Vice Chair
Dr. Solomon Brotman, Treasurer
Mrs. Michelle Barnett
Mr. Andy Hofheimer
Mr. Matt Connell
(Mr. William Gulliford, Secretary was absent)

Also present at the order call were:
Mr. Mark VanLoh, Chief Executive Officer
Mr. Tony Cugno, Chief Operating Officer
Mr. Ross Jones, Chief Financial Officer
Mr. Devin Reed, Chief Compliance Officer
Ms. Barbara Halverstadt, Chief Marketing Officer
Mr. Jay Cunio, Chief Development Officer
Mr. Mike May, Chief Human Resource Officer
City Council President Nick Howland, JAA Council Liaison
Mrs. Melissa Marcha-Lee, Executive Assistant to CEO, and Board of Directors Administrator/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Welcome, Announcements, Pledge

Board Chair Hodges welcomed everyone, announced that a voting quorum was present, and acknowledged Mr. Connell's attendance via phone. He then called upon Mr. Reed to lead the group in reciting the Pledge of Allegiance.

Report from the September 10, 2026 Nominating Committee Meeting

Chair Hodges called on Committee Chair Michelle Barnett for a report from her recent committee meeting. Committee Chair Barnett advised that her committee met on September 10, 2026 for the purpose of establishing a slate of officers for the FY26-27 term, and the proposed slate is:
Chair/Fernando Acosta-Rua
Vice Chair/Dr. Solomon Brotman
Secretary/Andy Hofheimer
Treasurer/Matt Connell

Board Chair Hodges thanked Committee Chair Barnett for reporting on the committee meeting, then called for a motion to accept the report and to elect the officers, and upon motion made by Dr. Brotman and seconded by Mr. Hofheimer, the six board members in attendance voted unanimously to both accept the nominating committee report and to elect the officers. Board Chair Hodges congratulated the officers on their election for fiscal year 2027.

Report from the September 16, 2026 Meeting of the Committee for Jacksonville Aerospace Development

Chair Hodges called on Committee Chair Dr. Solomon Brotman for a report from his recent committee meeting. Committee Chair Brotman advised that his committee met on September 16, 2026 for the purpose of furthering the aerospace development discussion and that presentations regarding FSCJ's A&P Program, JU's Aviation Program and Cecil Airport-Spaceport were given. Board Chair Hodges thanked Committee Chair Brotman for reporting on the committee meeting and advised that no board approval of the report is needed as no actions were taken.

Chief Executive Officer Report

Board Chair Hodges called upon Mr. VanLoh who provided his CEO report.

Mr. VanLoh advised that our third annual employee survey is complete, with a 41% participation rate. The average of positive responses was 91.8%, a ten point increase in the three years the survey has been done. The percentage of employees satisfied with JAA as their employer was 98.4. CEO VanLoh further advised that our employee turnover rate for the past twelve months sits at a historically low 5%.

CEO VanLoh next advised that at its May board meeting, Space Florida approved $900,000 for design of the south rocket motor test stand at Cecil Airport and at their June meeting, they approved 1.5 million for the design of a payload processing facility. Also at Cecil, he advised that he and Director Bocchino will be hosting the annual signature event of the Chamber's Transportation and Logistics Council, at which 150 guests are expected.

Mr. VanLoh commented on Dr. Brotman's earlier report on FSCJ's presentation to the aerospace committee, because the majority of students don't need to be in a flightline hangar we have identified several acres of city-owned property across the street from the airport that has unrestricted access. We have had the parcels appraised and are working with the city to complete the purchase. The property would then become airport property and would be included on our future masterplan.

Next, Mr. VanLoh reported that recently 300 girls participated in an aviation program at Sheltair's JAX hangar, which included presentations by ARFF and FANG.

Lastly, CEO VanLoh advised that even though the hurricane season appears to be winding down, he was pleased to announce that our own director of disasters, Meaghan Smalley, has

graduated from the FEMA National Disaster and Emergency Management Academy. She is one of only three airport professionals in the United States that has this certification.

CEO VanLoh advised Chair Hodges that this concluded his report.

Old Business

Board Chair Hodges called for any old business and hearing none, he moved to the next agenda item.

Public Comment

Board Chair Hodges asked Mrs. Marcha-Lee if there was any public comment and hearing that no speaking requests had been submitted, he moved to the next agenda item.

Submissions

BD2026-00-01 ***Ashley Shorter, Senior Manager Aviation Planning***

Accept Florida Department of Transportation Grant Agreements for Cecil and Herlong Airports

Board Chair Hodges called upon Ms. Shorter to present the submission and, upon motion made by Dr. Brotman and seconded by Mr. Hofheimer, the six board members present voted unanimously to approve Submission BD2026-09-01, Accept Florida Department of Transportation Grant Agreements for Cecil and Herlong Airports.

BD2026-09-02 ***Jeff Taylor, Senior Manager of Properties***

Approval of First Amendment to the Ground Lease Agreement between Signature Flight Support, LLC and JAA at Jacksonville International Airport

Board Chair Hodges called upon Mr. Taylor to present the submission and after a motion made by Mrs. Barnett and seconded by Dr. Brotman, then much discussion, the motion was defeated, with the discussion centering around the concern of holding the property for a long period of time without any development, even though rent would be paid.

BD2026-09-03 ***Jonathan Stich, Properties Administrator***

Approval of Distributed Antenna System ("DAS") Contract at Jacksonville International Airport between the JAA and Arium Networks, LLC ("Arium")

Board Chair Hodges called upon Mr. Stich to present the submission and, upon motion made by Dr. Brotman and seconded by Mrs. Barnett, the six board members present voted unanimously

to approve Submission BD2026-09-03, Approval of Distributed Antenna System ("DAS") Contract at Jacksonville International Airport between the JAA and Arium Networks, LLC ("Arium").

Board Chair Hodges then called upon Procurement Director Kathleen Fisher to recap the award items above $1,000,000 needing board ratification, and she called for approval of each item.

BD2026-09-04AR

Ratification of Award to Sid Tool Co., Inc. for Cleaning Supplies, Equipment and Custodial-related Products

Upon motion made by Dr. Brotman and seconded by Mrs. Barnett, the six board members present voted unanimously to approve Award Ratification Submission BD2026-09-04AR to Sid Tool Co., Inc.

BD2026-09-05AR

Ratification of Award to Kept Companies, Inc. for Pressure Washing and Window Cleaning

Upon motion made by Mrs. Barnett and seconded by Dr. Brotman, the six board members present voted unanimously to approve Award Ratification Submission BD2026-09-05AR to Kept Companies, Inc.

BD2026-09-06AR

Ratification of Award to PBP Aviation Services, LLC for Baggage Handling System Support Services

Upon motion made by Dr. Brotman and seconded by Mrs. Barnett, the six board members present voted unanimously to approve Award Ratification Submission BD2026-09-06AR to PBP Aviation Services, LLC.

BD2026-09-07AR

Ratification of Award to Giddens Security Corporation for Security Guard Services

Upon motion made by Mr. Acosta-Rua and seconded by Dr. Brotman, the six board members present voted unanimously to approve Award Ratification Submission BD2026-09-07AR to Giddens Security Corporation.

BD2026-09-08AR

Ratification of Award to I-Tech Resources, Inc. for Temporary Staffing Services

Upon motion made by Dr. Brotman and seconded by Mr. Acosta-Rua, the six board members present voted unanimously to approve Award Ratification Submission BD2026-09-08AR to I-Tech Resources, Inc.

Approval of Meeting Minutes

Board Chair Hodges called for approval of minutes from the following meetings: May 27, 2026 Finance and Audit Committee, May 27, 2026 Board of Directors, June 10, 2026 Committee for Jacksonville Aerospace Development and July 16, 2026 Special Board of Directors, and upon motion made by Mrs. Barnett and seconded by Mr. Hofheimer, the six board members present voted unanimously to approve all meeting minutes.

Reports/Updates

Financial Update — ***Ross Jones, Chief Financial Officer***

Board Chair Hodges called upon Mr. Jones to present the unaudited financial report for the nine months ended June 30, 2026 and Mr. Jones answered questions about the report (the board had previously received the unaudited financial report for the eight months ended May 31, 2026). Hearing no further comments/questions about the June 30, 2026 unaudited financial report, Chair Hodges moved on.

City Council Update — ***Council President Nick Howland, JAA Council Liaison***

Council President/JAA Council Liaison Howland did not attend the meeting.

Chair's Annual Recommendation of CEO's Salary/Bonus

Board Chair Hodges advised that each board member completed a CEO performance survey, the results of which were compiled by Mr. May and reported to him for establishing salary and bonus recommendations. Board Chair Hodges advised that he recommends no increase at this time in Mr. VanLoh's salary, and a bonus amount of $100,417. Upon motion made by Mr. Hofheimer and seconded by Mrs. Barnett, the six board members presented voted unanimously to approve the bonus amount.

Board Communication

Board Chair Hodges advised that the next meeting is scheduled for Wednesday November 25, 2026 which is the week of Thanksgiving – Mrs. Marcha-Lee will discuss a date change with the new chair and will further communicate with the board. Chair Hodges then asked if there was anything further to come before the board. Dr. Brotman offered his congratulations to Chair Hodges on a wonderful year as Chair, which was echoed by the other five board members.

Chair Hodges advised that it was his pleasure to lead such a fantastic board and to work with CEO VanLoh and staff. Chair Hodges then proceeded to adjourn.

Adjournment

There being no further business to come before the Board of Directors, Board Chair Hodges adjourned the meeting at 9:45am.

JAA
Jacksonville Aviation Authority

MINUTES

Board of Directors Chair and Vice Chair Information Discussion
JAA Administration Bldg.
3rd Floor Ed Austin Board Room
Friday September 25, 2026/12noon

Chair of the Board Fernando Acosta-Rua called the September 25, 2026 information discussion to order. Present in person at the call to order were:

Mr. Fernando Acosta-Rua, Chair
Dr. Solomon Brotman, Vice Chair

Also present were:
Mr. Mark VanLoh, Chief Executive Officer
Mr. Devin Reed, Chief Compliance Officer
Mr. Jason Knox, Vice President Government Affairs
Ms. Brittany Norris, COJ/Mayor's Office

A listing of all attendees is on file in the office of the Recording Secretary

DRAFT

Board Chair Acosta-Rua thanked Dr. Brotman for attending, and advised that the reason for the meeting was for information sharing for FY27.

Vice Chair Brotman inquired as to how things in the coming year will be handled, such as state legislature issues and monitoring them from a board perspective. He spoke of the committees going forward and asked that Chair Acosta-Rua address. He also spoke of JaxEx and the FAA's recent runway considerations, requesting that the Chair be aware and ready to address local residents on the issue.

Further, Vice Chair Brotman spoke of preparations for opening the new garage and terminal, as well as opportunities for growth and non-stop service for both business and leisure travel. Also, Vice Chair Brotman spoke on Cecil and various issues on purchasing land from the City of Jacksonville, the potential need for additional security as a result, spec hangars and modification of the aerospace committee. Lastly, he raised the issue of having board meetings periodically at GA airports.

Chair Acosta-Rua thanked Vice Chair Brotman for his comments, and adjourned the meeting at 1:00pm.

JAA
Jacksonville Aviation Authority

MINUTES

Finance and Audit Committee Meeting
JAA Administration Bldg.
3rd Floor Ed Austin Board Room
Wednesday October 14, 2026/10:00am

Committee Chair Matt Connell called the October 14, 2026 Finance and Audit Committee meeting to order at 10:00am. The following committee members were present at the call to order:

Mr. Matt Connell, Chair
Mr. William Gulliford, Member
Mr. Andy Hofheimer, Member

Also, attending via phone was non-committee, board member Dr. Solomon Brotman

An additional attendee via phone was Ms. Pamela Hill, Partner, Plante Moran

Also in attendance were JAA staff members Mr. Ross Jones, CFO and Mrs. Melissa Marcha-Lee, Executive Assistant to CEO, & Board of Directors Administrator/Recording Secretary
A listing of all attendees is on file in the office of the Recording Secretary

DRAFT

Committee Chair Connell welcomed everyone to the meeting, and acknowledged Dr. Brotman attending via phone.

Comm. Chair Connell asked Mrs. Marcha-Lee if there was any public comment and upon hearing that no speaking requests had been submitted, he moved to the next agenda item.

Comm. Chair Connell advised that the reason for the meeting was for JAA's external audit firm Plante Moran to share pre-audit details with the committee members and for the members to ask any questions. He called upon Mr. Jones who explained the audit process, and advised that an important detail of this meeting is that a connection be established between the committee and the auditor such that they can feel comfortable in discussing anything related to JAA and the audit. Comm. Chair Connell then called upon Ms. Hill to begin her presentation.

Ms. Hill provided an overview of the external audit process, advising that the primary gathering of information has already been done and that the on-site visit portion will begin soon. Mr. Acosta-Rua asked Ms. Hill if the auditors can point out downward trends, etc. to which she replied that they are not responsible to do that but certainly if they noticed something trending downward they would report it to Mr. Jones.

Ms. Hill then advised the committee that at the conclusion of the audit she will request another meeting with the committee to discuss the final audit, before it is presented to the committee/board at the March 2027 meeting.

Committee Chair Connell thanked Ms. Hill for sharing the information with the committee, then adjourned the meeting at 11:00am.


JAA
Jacksonville
Aviation
Authority
MONTHLY FINANCIAL REPORT
November 2026
Unaudited • Board Report
Ross Jones | CFO
Jacksonville International Airport - Cecil Airport - Jacksonville Executive at Craig Airport - Herlong Recreational Airport

32A.

October Highlights

ENPLANEMENTS

FLAT

October vs. prior year

FY27 ENPLANEMENTS

FLAT

vs. prior year

WEEKLY AVAILABLE SEATS

8.5%

vs. prior year

REVENUE

+13% vs. prior year

+2% vs Budget

EXPENSES

10% vs. prior year

-3% vs. Budget

NET INCOME

up 8.9% vs prior year

+192% vs Budget

Highlights

- Only one month of actuals for FY27. Review will mainly focus on FY26 Actuals.
- October enplanements were 322,969 up 0.1% year over year.
- Highest passenger enplanements for the month of October.
- Higher investment returns drove net income higher.

3.1.b

Fiscal 2026 Highlights

FY26 ENPLANEMENTS

FLAT

vs. prior year

WEEKLY AVAILABLE SEATS

8.5%

vs. prior year

REVENUE

+12% vs. prior year

+3% vs Budget

EXPENSES

11% vs. prior year

-3% vs. Budget

NET INCOME

up 8.9% vs prior year

+13% vs Budget

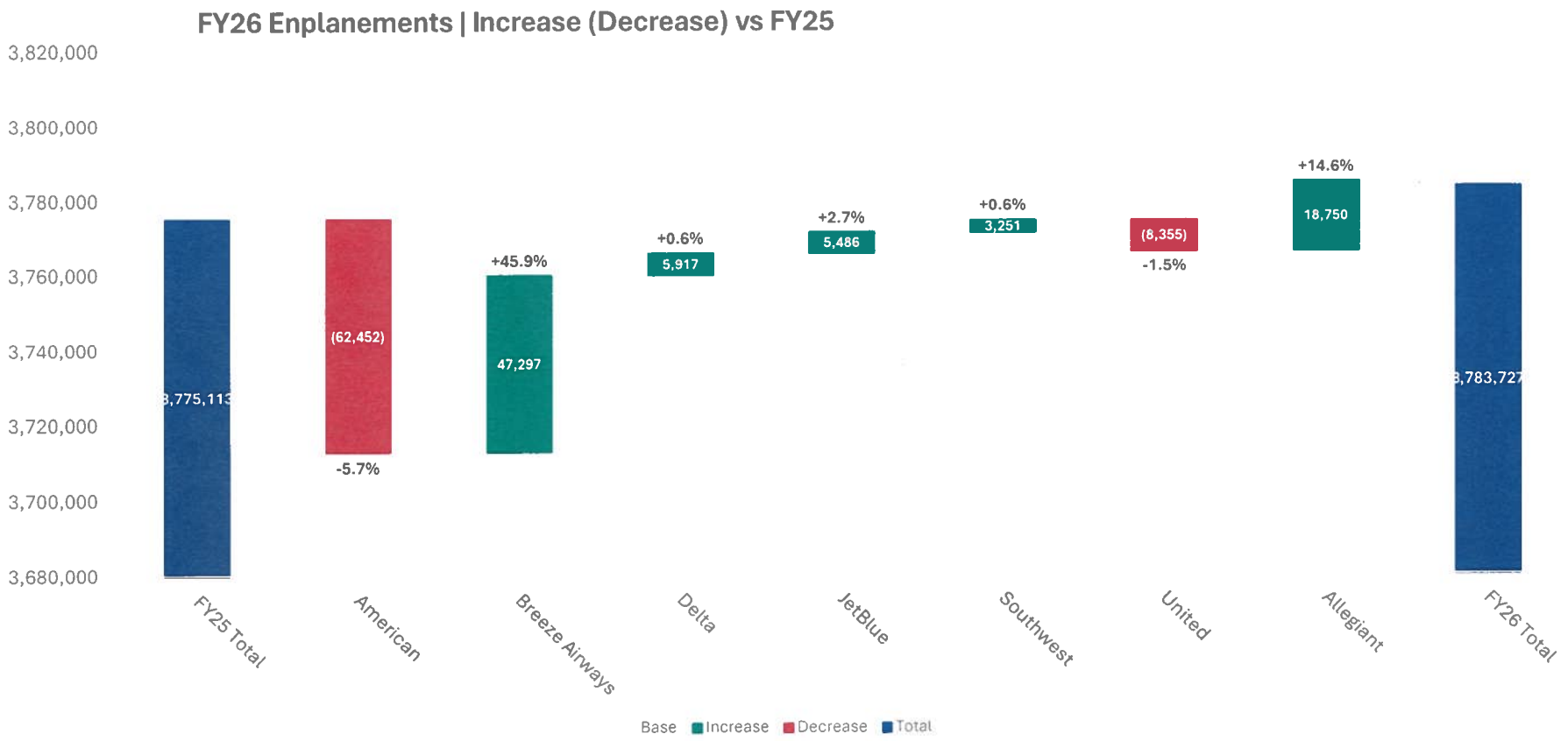
Highlights

- FY26 Total enplanements were up slightly (+0.23%) compared to prior year.
- Second highest passenger levels on record.
- Strong Revenue performance over PY – Concessions, Parking lead.
- Expenses increased 11% but came in lower than budget.
- Net Income higher than budget to due insurance recoveries of $8M.

32.c.

FY26 Enplanements vs FY25

Increase (decrease) versus FY25 by airline



32.d.

Fiscal 2026 YTD Actuals to Budget

YTD REVENUE
$154.9M
+$5.16M | +3.45% to budget

YTD OPERATING EXPENSES
$90.8M
−$2.83M | −3.03% to budget

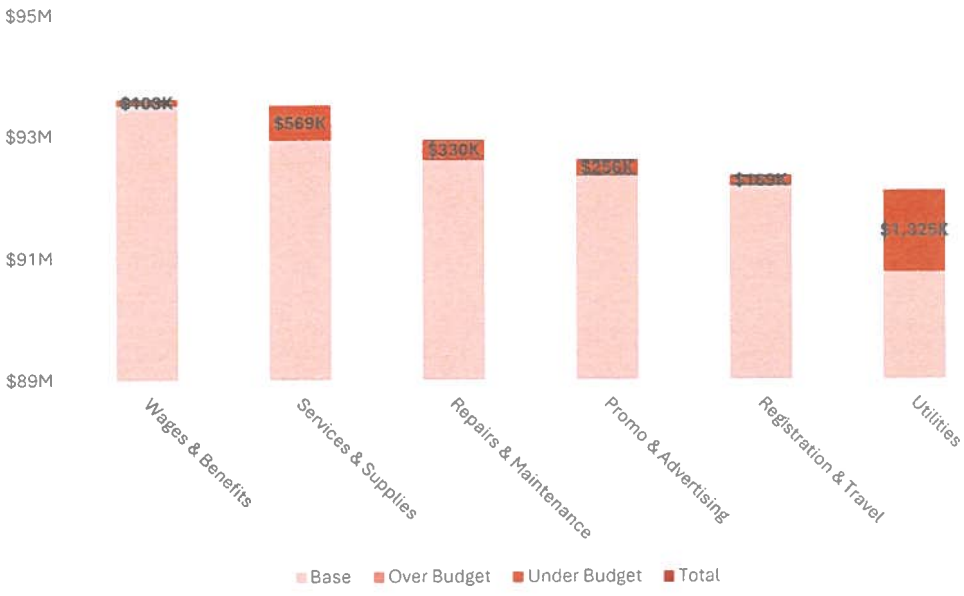
Net Income
$25.9M
-$2.05M | -1.22% to budget

BUDGET POSITION
Favorable
Revenue above budget; expenses below budget

FY26 YTD Revenue | Budget to Actual



FY26 YTD Expenses | Budget to Actual



32c.

JAA Income Statement by Airport

12 months ended September 30, 2026 • Unaudited • amounts in millions

COMBINED REVENUE	OPERATING EXPENSES	OPERATING INCOME	OPERATING MARGIN	NET INCOME
$154.9M	$90.8M	$64.0M	41.4%	$25.9M

Income Statement	JIA	Cecil	Jax Ex	Herlong	Spaceport	Combined
Operating Revenue	$128.5M	$21.8M	$1.9M	$2.6M	$0.1M	$154.9M
Revenue YoY	4.7%	(1.1%)	(5.4%)	13.9%	16.7%	3.9%
Operating Expenses	$83.1M	$4.1M	$1.0M	$2.2M	$0.2M	$90.7M
Expense YoY	8.5%	8.2%	0.2%	10.0%	31.4%	8.5%
Operating Income	**$45.1M**	**$17.8M**	**$0.9M**	**$0.4M**	**-$0.1M**	**$64.0M**
Contribution YoY	(1.6%)	(3.1%)	(11.2%)	45.7%	(49.4%)	(2.1%)
Operating Margin	**35.2%**	**81.2%**	**46.4%**	**13.8%**	**(104.7%)**	**41.4%**
Depreciation/Amortization	**$22.7M**	**$12.8M**	**$1.5M**	**$1.0M**	**$0.1M**	**$38.0M**
Net Income	**$22.4M**	**$5.0M**	**-$0.6M**	**-$0.6M**	**-$0.2M**	**$25.9M**

FY27 Budget vs. FY26 Actuals

OPERATING REVENUES

$161.2M

+$6.29M | +4.1% vs. FY26A

OPERATING EXPENDITURES

$104.1M

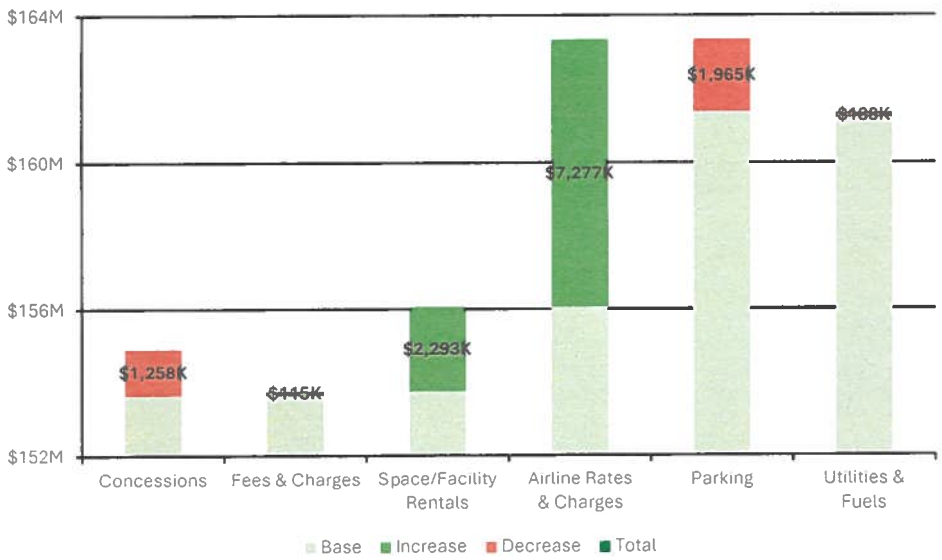
+$13.33M | +14.7% vs. FY26A

BUDGETED OPERATING INCOME

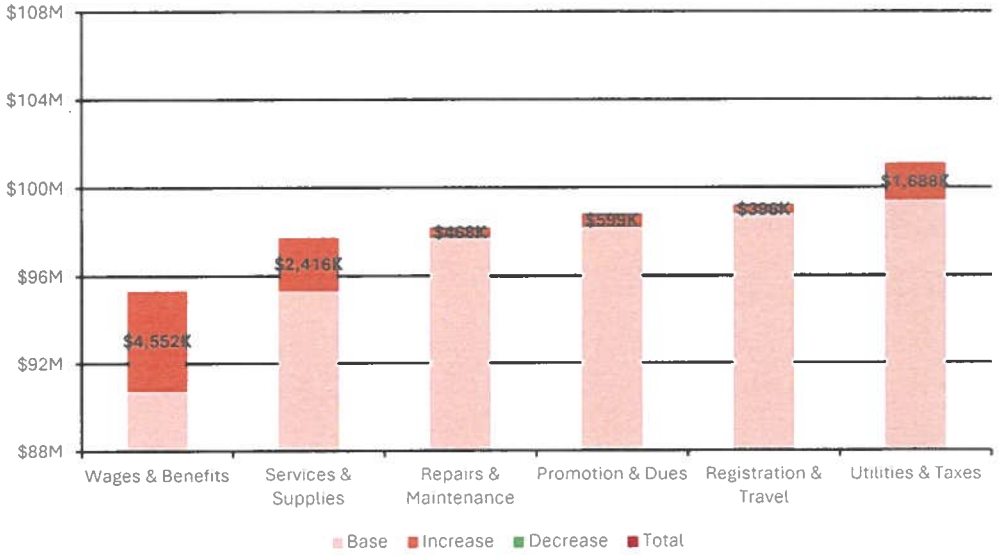
$57.1M

-$7.04M | -11.0% vs. FY26A

Revenue | FY27 vs. FY26 Actuals



Expenses | FY27 vs. FY26 Actuals



3.9.

CEO GOAL DEFINITIONS

1. **(50%) Financial Performance**

   Performance to be measured by hitting the revenue target (½ of 50%) and the net revenue target (1/2 of 50%) as established by the budget.

2. **(15%) Community/Communications Engagement**

   Tallahassee Day – CEO, at least one board member and others visit with elected officials and educate them on the role of JAA. Maintain continuing contact with the Speaker of the House.

   City Council Day – CEO, board members and others will visit with elected officials, i.e. city council members and the administration, to educate them on the role of the JAA.

   CEO will continue involvement with various local boards and charitable/civic organizations by speaking about the JAA and participating in their organizations.

3. **(15%) Passenger Satisfaction**

   Maintain continuing high scores with both the ASQ survey and JD Powers ranking. (5%)

   Create a survey for GA customers and how we get a statistically significant response rate to be in the top quartile. (5%)

   Fix identifiable problems at JIA (5%)

4. **(5%) Intangibles**

   Air Service Development

   Land Development

   Employee satisfaction (through job creation, surveys)

   Develop a succession plan – Leadership University

5. **(15%) Cecil Airport**

   Develop a promotional plan and implement it so that the plan reflects a strong effort to market Cecil Airport.

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING MINUTES
September 28, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:17 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Tony Cugno, Chief Operating Officer (Chair)
Ross Jones, Chief Financial Officer (Member)
Terry Dlugos, Vice President of Operations (Member)
Yetunde Oyewole, Supplier Compliance Specialist (Recording Secretary)
Devin J. Reed, Chief Compliance Officer (Legal)

Other Meeting Attendees (JAA employees unless otherwise noted)

Ashley Shorter
David Jones
Derek Powder
Kathleen Fisher
Matthew Jackson
Monica Frazier
Roger Studenski
Samantha Smid
Willie Watts

Noticed Agenda Items, Recommendations and Disposition

AC2026-09-01: Risk Management recommended an award be made to Southeast Series of Lockton Companies, LLC, the highest ranked of three (3) respondents in response to RFP No. 26-31-26101, for Airport Casualty and Property Insurance Brokerage Services, for a five (5) year term in a total not-to-exceed amount of $110,000.00.

APPROVED – *Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Cugno seconded, the committee voted unanimously to approve the motion. Mr. Jones abstained from voting as a result of being an evaluator of this solicitation.*

AC2026-09-02: Risk Management recommended, pursuant to JAA Award No. AC2026-09-01 approving the selection of Southeast Series of Lockton (Lockton) as insurance broker of record, that JAA be granted authority to: (i) annually review, approve and pay Lockton solicited and evaluated premiums from various insurance companies associated with Airport Casualty and Property Insurance; and (ii) include a 20% contingency for additional insurance policies and/or premiums through September 30, 2031, for a maximum total potential award of $10,481,815.21.

APPROVED – *Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

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JAA Jacksonville Aviation Authority

Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-09-03: Risk Management recommended an award be made to the City of Jacksonville, pursuant to §2.05(A)(1)(a) of JAA's Procurement Code, of $555,873.55, for the provision of general liability insurance coverage, claim administration and worker's compensation for fiscal year 2027. It is also recommended that JAA retain its sole discretion to continue the scopes of work under this award for renewal options of up to four years at an annual maximum 20% increase in pricing over the previous year for a total not-to-exceed amount of $4,235,588.65.

APPROVED – *Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

AC2026-09-04: Engineering & Facilities recommended a requirements award be made to Crawford, Murphy & Tilly (CMT); Garver, LLC; Landrum & Brown, Inc.; and RS&H, Inc., the four highest ranked Respondents in response to RFQ No. 26-26-42001, for an initial term of three (3) years, with renewals of up to two (2) additional years at JAA's sole discretion, collectively representing a total potential not-to-exceed amount of $2,000,000.00.

APPROVED – *Upon Mr. Dlugos' motion consistent with the above recommendation, which Mr. Jones seconded, the committee voted unanimously to approve the motion.*

AC2026-09-05: Engineering & Facilities recommended a requirements award be made to Jacobs Engineering Group, Inc.; RS&H, Inc.; Garver, LLC.; Michael Baker International, Inc.; and Crawford, Murphy & Tilly, Inc. (CMT), the five (5) highest ranked Respondents in response to RFQ No. 26-25-42001, for a contract term of five (5) years at JAA's sole discretion, collectively representing a total potential not-to-exceed amount of $30,000,00.00.

APPROVED – *Upon Mr. Jones' motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

Adjournment 12:15 p.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 12:15 p.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.

JACKSONVILLE AVIATION AUTHORITY
AWARDS COMMITTEE MEETING MINUTES
October 26, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and was held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. **The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.** The following represents a summary of the actions, recommendations and/or votes of JAA's Awards Committee.

Awards Committee Members and Support

Ross Jones, Chief Financial Officer (Chair)
Tony Cugno, Chief Operating Officer (Member)
Terry Dlugos, VP of Operations (Member)
Samantha Smid, Procurement Administrator (Recording Secretary)
Devin Reed, Chief Compliance Officer (Legal)

Other Meeting Attendees (JAA employees unless otherwise noted)

Tanmay Bhatt	Matthew Jackson	Rob Speight
Chuck Bold	David Jones	Jeff Taylor
Kathleen Fisher	Jason Knox	Willie Watts
Marilyn Fryar	Meghan Miles	

Noticed Agenda Items, Recommendations and Disposition

AC2026-10-01: Government Affairs recommended JAA's informal award to The Fiorentino Group dba The Florida Group, for State Government Consulting Services, be amended to correct a bidder's error and to increase the award amount to $531,000.00, plus an additional $15,000.00 for reimbursable expenses, resulting in a five-year potential not-to-exceed amount of $546,000.00.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-10-02: Government Affairs recommended JAA's informal award to The Fiorentino Group dba The Florida Group, for Local Government Consulting Services, be amended to correct a bidder's error and to increase the award amount to $531,000.00, plus an additional $15,000.00 for reimbursable expenses, resulting in a five-year potential not-to-exceed amount of $546,000.00.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-10-03: Engineering & Facilities recommended that a requirements award be made to EATON Cooper Crouse-Hinds, LLC, for airport lighting and controls at Jacksonville International Airport, in a not-to-exceed amount of $1,000,000.000, over a five-year term from the date of standardization approval.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

Noticed Agenda Items, Recommendations and Disposition (cont.)

AC2026-10-04SR: Engineering & Facilities formally requested permission, pursuant to § 3.01(C) of JAA's Procurement Code, to establish a properly noticed, non-exclusive standardization of OshKosh AeroTech, LLC, Passenger Boarding Bridges, for a period of five years after the date of final approval, with JAA's discretion to renew or continue standardization after conducting market research.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-10-05: Engineering & Facilities recommended, pursuant to the approval of JAA Award No. AC2026-10-04SR and a properly noticed standardization posting, that an award be made to Oshkosh AeroTech, LLC, for the purchase of a Passenger Boarding Bridge in the amount of $1,521,579.00, plus $78,421.00, for unforeseen contingency costs related to the installation of the new bridge, for a total potential not-to-exceed amount of $1,600,000.00.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-10-06: Procurement requested the ratification of the Director's overages authorization pursuant to Section 3.01(E) of JAA's Procurement Code, in the amount of $2,037.00, for JAA Award No. AC2021-12-03 associated with ASQ Fieldwork Survey Services awarded to Global Resources Management, Inc., resulting in a new not-to-exceed amount of $70,922.00 through contract expiration on December 30, 2026.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

AC2026-10-07: Procurement recommended an award be made to Freedom Waste Management, LLC, the lowest of four bidders in response to ITB No. 26-32-26201, for waste and recycling collection services for the JAA Airport System, for a potential five-year term, in a not-to-exceed amount of $1,927,500.00, based on historical spend data and the addition of services for Cecil Spaceport and Concourse B.

APPROVED – *Upon Mr. Cugno's motion consistent with the above recommendation, which Mr. Dlugos seconded, the committee voted unanimously to approve the motion.*

Adjournment 11:54 a.m.

With there being no other items on the agenda, the Chairman adjourned the Awards Committee meeting at approximately 11:54 a.m. This minute summary of the actions, recommendations, and votes of JAA's Awards Committee is provided and/or will be made available upon request to JAA's Procurement Department.